

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **March 31, 2011**

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 1-33926



**ARABIAN AMERICAN DEVELOPMENT COMPANY**

(Exact name of registrant as specified in its charter)

**DELAWARE**

(State or other jurisdiction of organization)

**75-1256622**

(I.R.S. employer incorporation or identification no.)

**1600 Hwy 6 South, Suite 240**

**Sugar Land, Texas**

(Address of principal executive offices)

**77478**

(Zip code)

Registrant's telephone number, including area code: **(409) 385-8300**

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes  No

Number of shares of the Registrant's Common Stock (par value \$0.10 per share), outstanding at May 6, 2011: 23,690,415.

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**PART I. FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS.**

**ARABIAN AMERICAN DEVELOPMENT COMPANY AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS**

	<b>MARCH 31, 2011 (unaudited)</b>	<b>DECEMBER 31, 2010</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 5,866,721	\$ 7,609,943
Financial contracts	377,647	177,446
Trade receivables, net	15,472,604	11,212,290
Inventories	5,931,678	5,917,283
Current portion of notes receivable, net of discount of \$134 and \$684, respectively	13,566	34,427
Prepaid expenses and other assets	626,457	669,367
Contractual based intangible assets	250,422	250,422
Deferred income taxes	244,031	487,513
Income taxes receivable	216,461	216,461
<b>Total current assets</b>	<b>28,999,587</b>	<b>26,575,152</b>
<b>Plant, pipeline and equipment, net</b>	<b>33,974,504</b>	<b>33,864,268</b>
<b>Investment in AMAK</b>	<b>30,883,657</b>	<b>30,883,657</b>
<b>Mineral properties in the United States</b>	<b>588,311</b>	<b>588,311</b>
<b>Contractual based intangible assets</b>	<b>542,580</b>	<b>605,185</b>
<b>Other assets</b>	<b>10,938</b>	<b>10,938</b>
<b>TOTAL ASSETS</b>	<b>\$ 94,999,577</b>	<b>\$ 92,527,511</b>
<b>LIABILITIES</b>		
<b>Current Liabilities</b>		
Accounts payable	\$ 5,130,145	\$ 2,778,161
Accrued interest	117,080	120,533
Current portion of derivative instruments	384,968	396,527
Accrued liabilities	2,041,768	1,777,642
Accrued liabilities in Saudi Arabia	196,593	196,593
Current portion of post retirement benefit	249,559	246,605
Current portion of long-term debt	1,837,572	1,864,770
Current portion of other liabilities	179,078	199,939
<b>Total current liabilities</b>	<b>10,136,763</b>	<b>7,580,770</b>
<b>Long-term debt, net of current portion</b>	<b>20,432,640</b>	<b>20,836,098</b>
<b>Post retirement benefit, net of current portion</b>	<b>680,196</b>	<b>680,196</b>
<b>Derivative instruments, net of current portion</b>	<b>457,717</b>	<b>719,693</b>
<b>Other liabilities, net of current portion</b>	<b>347,287</b>	<b>390,232</b>
<b>Deferred income taxes</b>	<b>5,459,548</b>	<b>5,480,683</b>
<b>Total liabilities</b>	<b>37,514,151</b>	<b>35,687,672</b>
<b>EQUITY</b>		
<b>Common stock</b> -authorized 40,000,000 shares of \$.10 par value; issued and outstanding, 23,690,415 and 23,682,915 shares in 2011 and 2010, respectively	2,369,041	2,368,291
<b>Additional paid-in capital</b>	43,369,646	43,162,641
<b>Accumulated other comprehensive loss</b>	(556,173)	(736,706)
<b>Retained earnings</b>	12,013,689	11,756,390
<b>Total Arabian American Development Company Stockholders' Equity</b>	<b>57,196,203</b>	<b>56,550,616</b>
<b>Noncontrolling Interest</b>	<b>289,223</b>	<b>289,223</b>
<b>Total equity</b>	<b>57,485,426</b>	<b>56,839,839</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 94,999,577</b>	<b>\$ 92,527,511</b>

See notes to consolidated financial statements.



**ARABIAN AMERICAN DEVELOPMENT COMPANY AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

	<b>THREE MONTHS ENDED</b>	
	<b>MARCH 31</b>	
	<b>2011</b>	<b>2010</b>
<b>REVENUES</b>		
Petrochemical Product Sales	\$ 32,782,710	\$ 30,230,944
Transloading Sales	-	654,204
Processing Fees	972,858	1,109,627
	<u>33,755,568</u>	<u>31,994,775</u>
<b>OPERATING COSTS AND EXPENSES</b>		
Cost of Petrochemical Product Sales and Processing (including depreciation of \$672,429 and \$569,180, respectively)	<u>30,463,720</u>	<u>28,268,692</u>
<b>GROSS PROFIT</b>	3,291,848	3,726,083
<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>		
General and Administrative	2,507,759	2,627,367
Depreciation	111,804	110,363
	<u>2,619,563</u>	<u>2,737,730</u>
<b>OPERATING INCOME</b>	672,285	988,353
<b>OTHER INCOME (EXPENSE)</b>		
Interest Income	550	7,420
Interest Expense	(271,638)	(323,996)
Miscellaneous	25,491	(12,031)
	<u>(245,597)</u>	<u>(328,607)</u>
<b>INCOME BEFORE INCOME TAXES</b>	426,688	659,746
<b>INCOME TAXES</b>	<u>169,389</u>	<u>255,760</u>
<b>NET INCOME</b>	257,299	403,986
<b>NET LOSS ATTRIBUTABLE TO NONCONTROLLING INTEREST</b>	--	--
<b>NET INCOME ATTRIBUTABLE TO ARABIAN AMERICAN DEVELOPMENT COMPANY</b>	<u>\$ 257,299</u>	<u>\$ 403,986</u>
<b>Basic Earnings per Common Share</b>		
Net Income attributable to Arabian American Development Company	\$ 0.01	\$ 0.02
Basic Weighted Average Number of Common Shares Outstanding	<u>23,988,082</u>	<u>23,745,721</u>
<b>Diluted Earnings per Common Share</b>		
Net Income attributable to Arabian American Development Company	\$ 0.01	\$ 0.02
Diluted Weighted Average Number of Common Shares Outstanding	<u>24,715,974</u>	<u>23,745,721</u>

See notes to consolidated financial statements.

ARABIAN AMERICAN DEVELOPMENT COMPANY AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (UNAUDITED)  
FOR THE THREE MONTHS ENDED MARCH 31, 2011

ARABIAN AMERICAN DEVELOPMENT STOCKHOLDERS									
	COMMON STOCK		ADDITIONAL PAID-IN CAPITAL	ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)		RETAINED EARNINGS	TOTAL	NON- CONTROLLING INTEREST	TOTAL EQUITY
	SHARES	AMOUNT							
<b>DECEMBER 31, 2010</b>	23,682,915	\$ 2,368,291	\$ 43,162,641	\$ (736,706)	\$ 11,756,390	\$ 56,550,616	\$ 289,223	\$ 56,839,839	
Stock options									
Issued to Directors			43,082			43,082		43,082	
Issued to Employees			148,098			148,098		148,098	
Stock									
Issued to Employees	7,500	750	15,825			16,575		16,575	
Unrealized Gain on Interest Rate Swap (net of income tax expense of \$93,002)									
				180,533		180,533		180,533	
Net Income					257,299	257,299		257,299	
Comprehensive Income	-	-	-	-	-	437,832	-	-	
<b>MARCH 31, 2011</b>	<u>23,690,415</u>	<u>\$ 2,369,041</u>	<u>\$ 43,369,646</u>	<u>\$ (556,173)</u>	<u>\$ 12,013,689</u>	<u>\$ 57,196,203</u>	<u>\$ 289,223</u>	<u>\$ 57,485,426</u>	

See notes to consolidated financial statements.

ARABIAN AMERICAN DEVELOPMENT COMPANY AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	THREE MONTHS ENDED	
	MARCH 31,	
	2011	2010
<b>OPERATING ACTIVITIES</b>		
Net Income	\$ 257,299	\$ 403,986
Adjustments to Reconcile Net Income Attributable to Arabian American Development Company To Net Cash Provided by (Used in) Operating Activities:		
Depreciation	784,233	679,543
Amortization of Contractual Based Intangible Asset	62,605	--
Accretion of Notes Receivable Discounts	(550)	(7,383)
Unrealized Gain on Derivative Instruments	(200,201)	(630,995)
Stock-based Compensation	191,180	246,205
Deferred Income Taxes	129,345	(143,886)
Postretirement Obligation	2,954	(74,947)
Changes in Operating Assets and Liabilities:		
Increase in Trade Receivables	(4,260,314)	(1,075,004)
Decrease in Notes Receivable	21,411	122,553
Decrease in Income Tax Receivable	--	369,335
(Increase) Decrease in Inventories	(14,395)	95,611
(Increase) Decrease in Prepaid Expenses	42,910	(42,184)
Increase in Accounts Payable and Accrued Liabilities	2,616,110	193,396
Increase (Decrease) in Accrued Interest	(3,453)	448
Increase in Accrued Liabilities in Saudi Arabia	--	156,962
<b>Cash Provided by (Used in) Operating Activities</b>	<u>(370,866)</u>	<u>293,640</u>
<b>INVESTING ACTIVITIES</b>		
Additions to Plant, Pipeline and Equipment	(958,275)	(639,770)
<b>FINANCING ACTIVITIES</b>		
Issuance of Common Stock	16,575	--
Additions to Long-Term Debt	--	1,000,000
Repayment of Long-Term Debt	(430,656)	(350,000)
<b>Cash Provided by (Used in) Financing Activities</b>	<u>(414,081)</u>	<u>650,000</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	(1,743,222)	303,870
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>	7,609,943	2,451,614
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<u>\$ 5,866,721</u>	<u>\$ 2,755,484</u>
Supplemental disclosure of cash flow information:		
Cash payments for interest	<u>\$ 271,368</u>	<u>\$ 323,548</u>
Cash payments for taxes, net of refunds	<u>\$ 256,628</u>	<u>\$ (278,622)</u>
Supplemental disclosure of non-cash items:		
Capital expansion amortized to depreciation expense	<u>\$ 63,806</u>	<u>\$ 159,765</u>
Unrealized gain on interest rate swap, net of tax expense	<u>\$ 180,533</u>	<u>\$ 156,413</u>

See notes to consolidated financial statements.



## ARABIAN AMERICAN DEVELOPMENT COMPANY AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. BASIS OF PRESENTATION

The accompanying interim consolidated financial statements and footnotes thereto are unaudited. In the opinion of the management of Arabian American Development Company (the "Company"), these statements include all adjustments, which are of a normal recurring nature, necessary to present a fair statement of the Company's results of operations, financial position and cash flows for the periods presented. Unless the context requires otherwise, references to "we," "us," "our," and the "Company" are intended to mean consolidated Arabian American Development Company and its subsidiaries.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the amounts of assets, liabilities, revenue, costs, expenses, and gains and losses not affecting retained earnings that are reported in the Consolidated Financial Statements and accompanying disclosures. Actual results may be different. See the Company's 2010 Annual Report on Form 10-K for a discussion of the Company's critical accounting estimates.

Interim results are not necessarily indicative of results for a full year. The information in this Form 10-Q should be read in conjunction with the Company's 2010 Annual Report on Form 10-K.

These consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, Texas Oil & Chemical Co. II, Inc. (the "Petrochemical Company" or "TOCCO"), which owns all of the capital stock of Silsbee Trading and Transportation Company ("STTC") and South Hampton Resources, Inc., ("South Hampton"). South Hampton owns all of the capital stock of Gulf State Pipe Line Company, Inc. ("Gulf State"). The Company also owns 100% of the capital stock of South Hampton Resources International, SL ("SHRI") located in Spain and approximately 55% of the capital stock of a Nevada mining company, Pioche-Ely Valley Mines, Inc. ("Pioche"). The consolidated financial statements include the financial position, results of operations, and cash flows of Pioche. Pioche does not conduct any substantial business activity.

We operate in one segment and all revenue originates from United States' sources and all long-lived assets owned are located in the United States.

The Company also owns a 41% interest in Al Masane Al Kobra Mining Company ("AMAK"), a Saudi Arabian closed joint stock company which owns and is developing a mine in Saudi Arabia. The Company does not have significant influence over the operating and financial policies of AMAK, and therefore, accounts for the investment under the cost method of accounting. Under the cost method, earnings will be recognized only to the extent of distributions received.

#### 2. RECENT ACCOUNTING PRONOUNCEMENTS

In January 2010 the FASB issued ASU No. 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements. This ASU requires some new disclosures and clarifies some existing disclosure requirements about fair value measurement as set forth in Codification Subtopic 820-10. ASU 2010-06 amends Codification Subtopic 820-10 to now require a reporting entity to disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers; and in the reconciliation for fair value measurements using significant unobservable inputs, a reporting entity should present separately information about purchases, sales, issuances and settlements. In addition, ASU 2010-06 clarifies the disclosures for reporting fair value measurement for each class of assets and liabilities and the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements. ASU 2010-06 is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. Early application is permitted. The adoption of the disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements had no impact on the Company's consolidated financial statements.

In December 2010 the FASB issued ASU No. 2010-28, Intangibles - Goodwill and Other (Topic 350): When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts. The amendments in this ASU modify Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. In determining whether it is more likely than not that goodwill impairment exists, an entity should consider whether there are any

adverse qualitative factors indicating that impairment may exist. The qualitative factors are consistent with the existing guidance and examples, which require that goodwill of a reporting unit be tested for impairment between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. For public entities, the amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. Early adoption is not permitted. The update had no impact on the Company's consolidated financial statements.

In December 2010 the FASB issued ASU No. 2010-29, Business Combinations (Topic 805): Disclosure of Supplementary Pro Forma Information for Business Combinations. The amendments in this ASU affect any public entity as defined by Topic 805, Business Combinations that enters into business combinations that are material on an individual or aggregate basis. The amendments in this ASU specify that if a public entity presents comparative financial statements, the entity should disclose revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. The amendments also expand the supplemental pro forma disclosures to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in the reported pro forma revenue and earnings. The amendments are effective prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2010. Early adoption is permitted. The update had no impact on the Company's consolidated financial statements.

### 3. TRADE RECEIVABLES

Trade receivables, net at March 31, 2011, and December 31, 2010, consisted of the following:

	March 31, 2011	December 31, 2010
Trade receivables	\$ 15,627,604	\$ 11,367,290
Less allowance for doubtful accounts	<u>(155,000)</u>	<u>(155,000)</u>
Trade receivables, net	<u>\$ 15,472,604</u>	<u>\$ 11,212,290</u>

### 4. INVENTORIES

Inventories include the following:

	March 31, 2011	December 31, 2010
Raw material	\$ 2,417,156	\$ 4,023,324
Petrochemical products	<u>3,514,522</u>	<u>1,893,959</u>
Total inventory	<u>\$ 5,931,678</u>	<u>\$ 5,917,283</u>

Inventories are recorded at the lower of cost, determined on the last-in, first-out method (LIFO), or market. At March 31, 2011, and December 31, 2010, current cost exceeded LIFO value by approximately \$3,165,000 and \$2,274,000, respectively.

Inventories serving as collateral for the Company's line of credit with a domestic bank were \$4.38 million and \$4.08 million at March 31, 2011, and December 31, 2010, respectively (see Note 7).

### 5. PLANT, PIPELINE AND EQUIPMENT

Plant, pipeline and equipment at March 31, 2011, and December 31, 2010 consisted of the following:

	March 31, 2011	December 31, 2010
Platinum catalyst	\$ 1,497,285	\$ 1,497,285
Land	727,363	727,363
Plant, pipeline and equipment	53,375,861	52,469,062
Construction in progress	<u>10,000</u>	<u>10,000</u>
Total plant, pipeline and equipment	55,610,509	54,703,710
Less accumulated depreciation and amortization	<u>(21,636,005)</u>	<u>(20,839,442)</u>
Net plant, pipeline and equipment	<u>\$ 33,974,504</u>	<u>\$ 33,864,268</u>

Plant, pipeline, and equipment serve as collateral for a \$14.0 million term loan with a domestic bank (see Note 7).

Amortization relating to the platinum catalyst which is included in cost of sales was \$3,281 and \$3,281 for the three months ended March 31, 2011, and 2010, respectively.

## 6. NET INCOME PER COMMON SHARE ATTRIBUTABLE TO ARABIAN AMERICAN DEVELOPMENT CO.

The following table (in thousands, except per share amounts) sets forth the computation of basic and diluted net income per share attributable to Arabian American Development Co. for the three months ended March 31, 2011, and 2010, respectively.

	Three Months Ended			Three Months Ended		
	March 31, 2011			March 31, 2010		
	Income	Shares	Per Share Amount	Income	Shares	Per Share Amount
<b>Basic Net Income per Share:</b>						
Net Income attributable to Arabian American Development Co.	\$ 257	23,988	\$ 0.01	\$ 404	23,746	\$ 0.02
Dilutive stock options outstanding		<u>728</u>			<u>--</u>	
<b>Diluted Net Income per Share:</b>						
Net Income attributable to Arabian American Development Co.	<u>\$ 257</u>	<u>24,716</u>	<u>\$ 0.01</u>	<u>\$ 404</u>	<u>23,746</u>	<u>\$ 0.02</u>

At March 31, 2011, and 2010, 184,667 and 71,667 potential common stock shares were issuable upon the exercise of options. Inclusion of the Company's options in diluted net income per share for the three months ended March 31, 2010, has an anti-dilutive effect because the average market price of the Company's common stock for the three months ended March 31, 2010, was less than the weighted average exercise price of the outstanding options.

## 7. LIABILITIES AND LONG-TERM DEBT

In September 2007 we entered into a \$10.0 million term loan agreement with a domestic bank to finance the expansion of the petrochemical facility. An amendment was entered into in November 2008 which increased the term loan to \$14.0 million due to the increased cost of the expansion. This note is collateralized by plant, pipeline and equipment. The agreement expires October 31, 2018. At March 31, 2011, there was a short-term amount of \$1,400,000 and a long-term amount of \$9,200,000 outstanding. At December 31, 2010, there was a short-term amount of \$1,400,000 and a long-term amount of \$9,550,000 outstanding. The interest rate on the loan varies according to several options. At March 31, 2011, and December 31, 2010, the rate was 2.75%. However, as discussed in Note 8, effective August 2008, the Company entered into a pay-fixed, receive-variable interest rate swap with the lending bank which has the effect of converting the interest rate on \$10.0 million of the loan to a fixed rate. Principal payments of \$350,000 are paid quarterly with interest paid monthly.

In May 2006 we entered into a \$12.0 million revolving loan agreement with a domestic bank secured by accounts receivable and inventory. The loan was originally due to expire on October 31, 2008, but was amended to extend the termination date to June 30, 2012, and ultimately increase the availability of the line to \$18.0 million based upon the Company's accounts receivable and inventory. At March 31, 2011, and December 31, 2010, there was a long-term amount outstanding of \$10,489,488 and \$10,489,488, respectively. The credit agreement contains a sub-limit of \$3.0 million available to be used in support of the hedging program. The interest rate on the loan varies according to several options. At March 31, 2011, and December 31, 2010, the rate was 2.75%. The borrowing base is determined by a formula in the loan agreement. If the amount outstanding exceeds the borrowing base, a principal payment is due to reduce the amount outstanding to the calculated borrowing base. Interest is paid monthly. Loan covenants that must be maintained quarterly include EBITDA, capital expenditures, dividends payable to parent, and leverage ratio. Interest on the loan is paid monthly and a commitment fee of 0.25% is due quarterly on the unused portion of the loan. At March 31, 2011, approximately \$5.4 million was available to be drawn, and the Company was in compliance with all covenants.

On November 30, 2010 as part of the acquisition of STTC, various notes payable by STTC to JPMorgan Chase bank were assumed. Principal and interest are due monthly on each note for a total of approximately \$23,000. The total notes assumed equaled \$584,186. Interest rates vary on these notes between 6.6% and 10%. At March 31, 2011, there was a short-term amount of \$243,179 and a long-term amount of \$263,750 outstanding.

On November 30, 2010, as part of the consideration paid for the acquisition of STTC, a note payable was issued to Nicholas Carter, previous owner of STTC, for \$300,000. Principal of \$100,000 plus accrued interest at 4.0% per annum is payable annually on November 30<sup>th</sup> of each year. At March 31, 2011, there was a short-term amount of \$100,000 and a long-term amount of \$200,000 outstanding.

On December 7, 2010, STTC entered into a note agreement with JPMorgan Chase Bank for the purchase of transportation equipment. The amount of the note was \$396,752 with principal and interest at 4.0% per annum payable monthly over 48 months at approximately \$9,000 per month. At March 31, 2011, there was a short-term amount of \$94,393 and a long-term amount of \$279,402 outstanding.

We currently have a supplier who is the sole provider of South Hampton’s feedstock, although other sources are available. The account is on open status. In 2007 South Hampton and the supplier entered into an agreement, which expires 7 years from the date of initial operation, for construction of a tank and pipeline connection for the handling of feedstock. In the event of default, South Hampton is obligated to reimburse the supplier for the unamortized portion of the cost of the tank. The tank was placed in service in July 2007. Therefore, at March 31, 2011, 3.75 years of the 7 year agreement have elapsed.

## 8. FAIR VALUE MEASUREMENTS

The carrying value of cash and cash equivalents, taxes receivable, accounts payable, accrued interest, accrued liabilities, accrued liabilities in Saudi Arabia and other liabilities approximate the fair value due to the immediate or short-term maturity of these financial instruments. The carrying value of notes receivable approximates the fair value due to its short-term nature and historical collectability. The fair value of variable rate long term debt and notes payable reflect recent market transactions and approximate carrying value. The fair value of our derivative instruments are described below.

The Company follows the fair value guidance found in ASC Topic 820, *Fair Value Measurements and Disclosures*, which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. ASC Topic 820 applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements. ASC Topic 820 emphasizes that fair value, among other things, is based on exit price versus entry price, should include assumptions about risk such as nonperformance risk in liability fair values, and is a market-based measurement, not an entity-specific measurement. When considering the assumptions that market participants would use in pricing the asset or liability, ASC Topic 820 establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity’s own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy). The fair value hierarchy prioritizes inputs used to measure fair value into three broad levels.

Level 1 inputs	Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access.
Level 2 inputs	Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals.
Level 3 inputs	Level 3 inputs are unobservable inputs for the asset or liability, which is typically based on an entity’s own assumptions, as there is little, if any, related market activity.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company’s assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

### *Commodity Financial Instruments*

We periodically enter into financial instruments to hedge the cost of natural gasoline (the primary feedstock) and natural gas (used as fuel to operate the plant). South Hampton uses financial swaps on feedstock and options on natural gas to reduce the effect of significant raw material price increases on operating results.

We assess the fair value of the financial swaps on feedstock using quoted prices in active markets for identical assets or liabilities (Level 1 of fair value hierarchy). We assess the fair value of the options held to purchase natural gas using a pricing valuation model. This valuation model considers various assumptions, including publicly available forward prices, time value, volatility factors and current market and contractual prices for the underlying instrument, as well as other relevant economic measures (Level 2 of fair value hierarchy).

### Interest Rate Swap

In March 2008 we entered into an interest rate swap agreement with Bank of America related to \$10.0 million of our \$14 million term loan secured by plant, pipeline and equipment. The interest rate swap was designed to minimize the effect of changes in the LIBOR rate. We have designated the interest rate swap as a cash flow hedge under ASC Topic 815, *Derivatives and Hedging*.

South Hampton assesses the fair value of the interest rate swap using a present value model that includes quoted LIBOR rates and the nonperformance risk of the Company and Bank of America based on the Credit Default Swap Market (Level 2 of fair value hierarchy).

The following items are measured at fair value on a recurring basis subject to disclosure requirements of ASC Topic 820 at March 31, 2011, and December 31, 2010:

#### Assets and Liabilities Measured at Fair Value on a Recurring Basis

	March 31, 2011	Fair Value Measurements Using		
		Level 1	Level 2	Level 3
<b>Assets:</b>				
Financial swaps on feedstock	\$ 377,647	\$ 377,647	\$ -	\$ -
<b>Liabilities:</b>				
Interest Rate Swap	\$ 842,685	\$ -	\$ 842,685	\$ -

	December 31, 2010	Fair Value Measurements Using		
		Level 1	Level 2	Level 3
<b>Assets:</b>				
Financial swaps on feedstock	\$ 177,446	\$ 177,446	\$ -	\$ -
<b>Liabilities:</b>				
Interest Rate Swap	\$ 1,116,220	\$ -	\$ 1,116,220	\$ -

The Company has consistently applied valuation techniques in all periods presented and believes it has obtained the most accurate information available for the types of derivative contracts it holds. See discussion of our derivative instruments in Note 9.

## 9. DERIVATIVE INSTRUMENTS

### Commodity Financial Instruments

Hydrocarbon based manufacturers such as the Company are significantly impacted by changes in feedstock and natural gas prices. Not considering derivative transactions, feedstock and natural gas used for the three months ended March 31, 2011, and 2010, represented approximately 80.5% and 83.4% of our operating expenses, respectively.

On February 26, 2009, the Board of Directors adopted a resolution regarding derivative transactions. The 2009 resolution allows the Company to establish a commodity futures account for the purpose of maximizing Company resources and reducing the Company's risk as pertaining to its purchases of natural gas and feedstock for operational purposes by employing a four step process. This process, in summary, includes: (1) education of Company employees who are responsible for carrying out the policy, (2) adoption of a derivatives policy by the Board explaining the objectives for use of derivatives including accepted risk limits, (3) implementation of a comprehensive derivative strategy designed to clarify the specific circumstances under which the Company will use derivatives, and (4) establishment and maintenance of a set of internal controls to ensure that all of the derivatives transactions taking place are authorized and in accordance with the policies and strategies that have been enacted. On August 31, 2009, the Company adopted a formal risk management policy which incorporates the above process and establishes a "hedge committee" for derivative oversight. On January 28, 2010, we appointed members to the hedge committee to oversee transactions.

The Company endeavors to acquire feedstock and natural gas at the lowest possible cost. The primary feedstock (natural gasoline) is traded over the counter and not on organized futures exchanges. Financially settled instruments (fixed price swaps) are the principal vehicle used to give some predictability to feed prices. The Company does not purchase or hold any derivative financial instruments for trading or speculative purposes.

The derivative agreements currently in place are not designated as hedges per ASC Topic 815, *Derivatives and Hedging*. As of March 31, 2011, South Hampton had committed to derivative contracts with settlement dates through June 2011.

The following tables detail (in thousands) the impact the agreements had on the consolidated financial statements:

	Three Months Ended	
	March 31,	
	2011	2010
Unrealized gain	\$ 200	\$ 631
Realized gain/(loss)	44	(54)
Net gain	<u>\$ 244</u>	<u>\$ 577</u>

	March 31,	December 31,
	2011	2010
	Fair value of derivative asset	\$ 378

The realized and unrealized gains/ (losses) are recorded in Cost of Petrochemical Product Sales and Processing for the periods ended March 31, 2011, and 2010.

#### *Interest Rate Swap*

On March 21, 2008, we entered into a pay-fixed, receive-variable interest rate swap agreement with Bank of America related to \$10.0 million of our \$14 million term loan secured by plant, pipeline and equipment. The effective date of the interest rate swap agreement is August 15, 2008, and terminates on December 15, 2017. The notional amount of the interest rate swap was \$7,500,000 at March 31, 2011. South Hampton receives credit for payments of variable interest made on the term loan's variable rates, which are based upon the London InterBank Offered Rate (LIBOR), and pays Bank of America an interest rate of 5.83% less the credit on the interest rate swap. We have designated the transaction as a cash flow hedge according to ASC Topic 815, *Derivatives and Hedging*. Beginning on August 15, 2008, the derivative instrument was reported at fair value with any changes in fair value reported within other comprehensive income (loss) in the Company's Statement of Stockholders' Equity. The Company entered into the interest rate swap to minimize the effect of changes in the LIBOR rate. The following tables detail (in thousands) the impact the agreement had on the financial statements:

	March 31,	
	2011	2010
	Other Comprehensive Loss	
Cumulative loss	\$ (843)	\$ (1,038)
Deferred tax benefit	287	353
Net cumulative loss	<u>\$ (556)</u>	<u>\$ (685)</u>
Interest expense reclassified from other comprehensive loss	<u>\$ 107</u>	<u>\$ 121</u>

	March 31, 2011	December 31,
		2010
	Fair value of derivative liability	\$ 843

The cumulative loss from the changes in the swap contract's fair value that is included in other comprehensive loss will be reclassified into income when interest is paid. The net amount of pre-tax loss in other comprehensive income (loss) as of March 31, 2011, predicted to be reclassified into earnings within the next 12 months is approximately \$385,000. See further discussion of the fair value of the derivative instruments in Note 8.

## 10. STOCK-BASED COMPENSATION

### *Common Stock*

In January 2010 the Company issued 14,000 shares of common stock to non-employee directors for services rendered during 2009. Compensation expense recognized in connection with this issuance was approximately \$31,000.

### *Stock Options*

On January 12, 2011, the Company awarded 10 year options to key employees for 391,000 shares. These options have an exercise price equal to the closing price of the stock on January 12, 2011, which was \$4.86 and vest in 25% increments over a 4 year period. Compensation expense recognized in connection with this award was approximately \$119,000 for the three months ended March 31, 2011. The fair value of the options granted was calculated using the Black-Scholes option valuation model with the following assumptions:

Expected volatility	413%
Expected dividends	None
Expected term (in years)	10
Risk free interest rate	3.34%

Compensation expense of approximately \$0 and \$72,000 was recognized during the three months ended March 31, 2011, and 2010, respectively, related to fully vested options awarded to its non-employee directors in January 2010.

Compensation expense of approximately \$26,000 and \$18,000 was recognized during the three months ended March 31, 2011, and 2010, respectively, related to options with a 2 year vesting period which were awarded to its officers and key employees in January 2010.

Compensation expense of approximately \$3,000 and \$0 was recognized during the three months ended March 31, 2011, and 2010, respectively, related to options with a 2 year vesting period which were awarded to a key employee in June 2010.

Directors' fees expense of approximately \$19,000 and \$24,000 was recognized during the three months ended March 31, 2011, and 2010, respectively, related to options to purchase 500,000 shares awarded to non-employee directors in February 2010 for their service during 2010 subject to attendance and service requirements.

Compensation expense of approximately \$24,000 and \$93,000 was recognized during the three months ended March 31, 2011, and 2010, respectively related to options awarded to Mr. El Khalidi in July 2009. On May 9, 2010, the Board of Directors determined that Mr. El Khalidi forfeited these options and other retirement benefits when he made various demands against the Company and other AMAK Saudi shareholders which would benefit him personally and were not in the best interests of the Company and its shareholders. The Company is currently reviewing its legal right to withdraw the options and benefits and as such, these options and benefits continue to be shown as outstanding. See further discussion in Note 15.

A summary of the status of the Company's stock option awards is presented below:

	Number of Stock Options	Weighted Average Exercise Price per Share	Weighted Average Remaining Contractual Life
Outstanding at January 1, 2011	1,076,667	\$ 2.91	
Granted	391,000	4.86	
Exercised	(7,500)	2.21	
Expired	(7,000)	--	
Cancelled	--	1.39	
Forfeited	(100,000)	2.82	
Outstanding at March 31, 2011	<u>1,353,167</u>	<u>\$ 3.49</u>	<u>8.7</u>
Exercisable at March 31, 2011	<u>184,667</u>	<u>\$ 2.33</u>	<u>8.0</u>

See the Company's Annual Report on Form 10-K for the year ended December 31, 2010, for additional information.

## **11. INCOME TAXES**

The Company files an income tax return in the U.S. federal jurisdiction and Texas. Tax returns for the years 2007 through 2009 remain open for examination in various tax jurisdictions in which we operate. The Internal Revenue Service previously audited the 2007 and 2009 returns with no change. We recognized no material adjustment in the liability for unrecognized income tax benefits. As of March 31, 2011, no unrecognized tax benefits or interest related to uncertain tax positions have been accrued.

The income tax receivable of \$216,461 at March 31, 2011, and December 31, 2010 was received subsequent to quarter end.

## **12. POST RETIREMENT OBLIGATIONS**

In January 2008 an amended retirement agreement, replacing the February 2007 agreement, was entered into with Mr. El Khalidi. The amended agreement provides \$6,000 per month in benefits to Mr. El Khalidi upon his retirement for the remainder of his life. Additionally, upon his death \$4,000 per month will be paid to his surviving spouse for the remainder of her life. A health insurance benefit will also be provided. An additional \$382,000 was accrued in January 2008 for the increase in benefits. A liability of approximately \$899,000 based upon an annuity single premium value contract plus accrued interest and consumer price index adjustments was outstanding at March 31, 2011, and was included in post retirement benefits. As of March 31, 2011, no payments have been made pursuant to this agreement.

In June 2009 the Company's Board of Directors awarded Mr. El Khalidi a retirement bonus in the amount of \$31,500 for 42 years of service. While there is no written policy regarding retirement bonus compensation, the Company has historically awarded all employees (regardless of job position) a retirement bonus equal to \$750 for each year of service. Since Mr. El Khalidi was employed by the Company for 42 years, the Board of Directors voted to award him a \$31,500 retirement bonus, consistent with that provided to all other retired employees. This amount remained outstanding at March 31, 2011 and was included in post retirement benefits.

On May 9, 2010, the Board of Directors terminated the retirement agreement, options, retirement bonus, and any outstanding directors' fees due Mr. El Khalidi; however, due to the pending litigation discussed in Note 15, all amounts remain recorded until a resolution is achieved.

## **13. INVESTMENT IN AL MASANE AL KOBRA MINING COMPANY ("AMAK")**

As of March 31, 2011, and December 31, 2010, the Company has a non-controlling equity interest of approximately \$30.9 million. This investment is accounted for under the cost method. There were no events or changes in circumstances that may have an adverse effect on the fair value of our investment in AMAK at March 31, 2011. See the Company's Annual Report on Form 10-K for the year ended December 31, 2010, for additional information.

## **14. RELATED PARTY TRANSACTIONS**

We incurred transportation and equipment costs of approximately \$0 and \$241,000 for the 3 months ended March 31, 2011 and 2010, respectively, with Silsbee Trading and Transportation Company ("STTC"), which was previously owned by Nicholas Carter, President and CEO of the Company. Under the lease agreements, STTC paid all licenses, taxes, maintenance, and tires, and we were responsible for the drivers, insurance, and fuel. On November 30, 2010, the Company acquired STTC and the lease agreement was cancelled.

Legal fees of approximately \$57,000 and \$62,000 were incurred during the three months ended March 31, 2011 and 2010, respectively, with the law firm of Germer Gertz, LLP of which Charles W. Goehringer, Jr. is a minority partner. Mr. Goehringer acts as corporate counsel for the Company and in November 2007 was appointed to the Board of Directors.

Ghazi Sultan, a Company director, was paid \$18,000 and \$0 during the three months ended March 31, 2011, and 2010, respectively for serving as the Company's Saudi branch representative.



## 15. COMMITMENTS AND CONTINGENCIES

### Guarantees –

South Hampton, in 1977, guaranteed a \$160,000 note payable of a limited partnership in which it has a 19% interest. Included in Accrued Liabilities at March 31, 2011 and 2010 is \$66,570 related to this guaranty.

On October 24, 2010, the Company executed a limited Guarantee in favor of the Saudi Industrial Development Fund (“SIDF”) whereby the Company agreed to guaranty up to 41% of the SIDF loan to AMAK in the principal amount of 330,000,000 Saudi Riyals (US\$88,000,000) (the “Loan”). The term of the loan is through June 2019. As a condition of the Loan, SIDF required all shareholders of AMAK to execute personal or corporate Guarantees; as a result, the Company’s guaranty is for approximately 135,300,000 Saudi Riyals (US\$36,080,000). The loan was necessary to continue construction of the AMAK facilities and provide working capital needs. The Company received no consideration in connection with extending the guarantee and did so to maintain and enhance the value of its investment.

### Litigation -

On May 9, 2010, after numerous attempts to resolve certain issues with Mr. Hatem El Khalidi, the Board of Directors terminated the retirement agreement, options, retirement bonuses, and all outstanding directors’ fees due to Mr. El Khalidi, former CEO, President and Director of the Company. In June 2010 Mr. El Khalidi filed suit against the Company in the labor courts of Saudi Arabia alleging additional compensation owed to him for holidays and overtime. In September 2010 Mr. El Khalidi threatened suit against the Company in the U.S. alleging breach of contract under the above agreements and other claims. In late 2010 the Company filed suit against Mr. El Khalidi in the United States District Court in the Eastern District of Texas, Beaumont Division, seeking a declaratory judgment that all monies allegedly owed to Mr. El Khalidi are terminated. On March 21, 2011, Mr. El-Khalidi filed suit against the Company in the 14<sup>th</sup> Judicial District Court of Dallas County, Texas for breach of contract and defamation. The Company believes that the claims are unsubstantiated and intends to vigorously defend the cases. The liabilities owed to Mr. El Khalidi will remain recorded and the options will continue to accrue until the lawsuits are resolved.

On September 14, 2010, South Hampton received notice of a lawsuit filed in the 58<sup>th</sup> Judicial District Court of Jefferson County, Texas which was subsequently transferred to the 11<sup>th</sup> Judicial District Court of Harris County, Texas. The suit alleges that the plaintiff became ill from exposure to asbestos. There are approximately 44 defendants named in the suit. The Company has placed its insurers on notice of the claim and plans to vigorously defend the case. No amounts have been accrued for this claim.

On October 18, 2010, South Hampton received notice of a lawsuit filed in the 136<sup>th</sup> Judicial District Court of Jefferson County, Texas. This suit alleges that the plaintiff became ill from benzene exposure during his employment from 1970 to 2008 with Goodyear Tire and Rubber Company, a customer of South Hampton. South Hampton settled this suit in April 2011 for an insignificant amount.

On April 14, 2011, and April 27, 2011, South Hampton received notice of 3 lawsuits filed in Jefferson County, Texas. The suits allege that the plaintiffs became ill from benzene exposure during their employment with Goodyear Tire and Rubber Company, a customer of South Hampton. There are numerous defendants named in the suits. The Company has placed its insurers on notice of the claims and plans to vigorously defend the cases.

### Environmental Remediation -

In 2008 the Company learned of a claim by the U.S. Bureau of Land Management (“BLM”) against World Hydrocarbons, Inc. for contamination of real property owned by the BLM north of and immediately adjacent to the processing mill situated on property owned by PEVM. The BLM’s claim alleged that mine tailings from the processing mill containing lead and arsenic migrated onto BLM property during the first half of the twentieth century. World Hydrocarbons, Inc. responded to the BLM by stating that it does not own the mill and that PEVM is the owner and responsible party. PEVM subsequently commenced dialogue with the BLM in late 2008 to determine how best to remedy the situation. Communication with the BLM is continuing. PEVM has retained an environmental consultant to assist with the resolution of this matter and has accrued \$350,000 for environmental remediation based on their estimates.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED MARCH 31, 2011.

### FORWARD LOOKING AND CAUTIONARY STATEMENTS

Except for the historical information and discussion contained herein, statements contained in this release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially, including the following: a downturn in the economic environment; the Company's failure to meet growth and productivity objectives; fluctuations in revenues and purchases, impact of local legal, economic, political and health conditions; adverse effects from environmental matters, tax matters and the Company's pension plans; ineffective internal controls; the Company's use of accounting estimates; competitive conditions; the Company's ability to attract and retain key personnel and its reliance on critical skills; impact of relationships with critical suppliers; currency fluctuations; impact of changes in market liquidity conditions and customer credit risk on receivables; the Company's ability to successfully manage acquisitions and alliances; general economic conditions domestically and internationally; insufficient cash flows from operating activities; difficulties in obtaining financing; outstanding debt and other financial and legal obligations; industry cycles; specialty petrochemical product and mineral prices; feedstock availability; technological developments; regulatory changes; foreign government instability; foreign legal and political concepts; and foreign currency fluctuations, as well as other risks detailed in the Company's filings with the U.S. Securities and Exchange Commission, including this release, all of which are difficult to predict and many of which are beyond the Company's control.

### Overview

The following discussion and analysis of the Company's financial results, as well as the accompanying unaudited consolidated financial statements and related notes to consolidated financial statements to which they refer, are the responsibility of the management of the Company. The Company's accounting and financial reporting fairly reflect its business model involving the manufacturing and marketing of petrochemical products. The Company's business model involves the manufacture and sale of physical products. Our consistent approach to providing high purity products and quality services to our customers has helped to sustain our current position as a preferred supplier of various petrochemical products.

We are well-positioned to participate in new investments to grow the Company. While petrochemical prices are volatile on a short-term basis and depend on the demand of our customers' products, our investment decisions are based on our long-term business outlook, using a disciplined approach in selecting and pursuing the most attractive investment opportunities. The corporate plan is a fundamental annual management process that is the basis for setting near-term operating and capital objectives in addition to providing the longer-term economic assumptions used for investment evaluation purposes. Potential investment opportunities are tested over a wide range of economic scenarios to establish the resiliency of each opportunity. Once investments are made, a reappraisal process is completed to ensure relevant lessons are learned and improvements are incorporated into future projects.

### Review of First Quarter 2011 Results

We reported first quarter 2011 earnings of \$257,299 down 36.3% or \$146,687 from the first quarter of 2010. Earnings per share were \$0.01 for the first quarter of 2011 down 50.0% as compared to the first quarter of 2010.

### Liquidity and Capital Resources

#### Sources and Uses of Cash

Cash and cash equivalents decreased by \$1.7 million during the three months ended March 31, 2011, as compared to an increase of \$0.3 million for the three months ended March 31, 2010.

The change in cash and cash equivalents is summarized as follows:

	<u>2011</u>	<u>2010</u>
Net cash provided by (used in)	(in thousands)	
Operating activities	\$ (371)	\$ 294
Investing activities	(958)	(640)
Financing activities	(414)	650
Increase (decrease) in cash and equivalents	<u>\$ (1,743)</u>	<u>\$ 304</u>
Cash and cash equivalents	<u>\$ 5,867</u>	<u>\$ 2,755</u>

## Operating Activities

Cash used by operating activities totaled \$370,866 for the first three months of 2011, \$664,506 lower than 2010 (a 226.3% decrease). In the first quarter of 2011 feedstock prices continued to rise. This continued volatility in the market makes it difficult for the Company to plan and forecast where its product prices should be. However, the use of derivative contracts helps provide some predictability for feedstock prices. As of the end of the first quarter of 2011, approximately 20 percent of our anticipated feedstock needs for the coming three months was covered by derivative contracts. In addition, the Company has adopted a strategy of moving its larger volume customers to formula based pricing to reduce the effect of feedstock cost volatility. With this pricing mechanism, product prices move in conjunction with feedstock prices without the necessity of announced price changes, although feedstock prices used in formula based pricing are typically based on the average cost during the prior month which may or may not reflect our actual feedstock cost for the month during which the product is actually sold. Implementation of this strategy should provide increased earnings predictability going forward; however, the Company continues to investigate alternative product pricing methods. Obvious downsides to formula based pricing occur when (i) feedstock costs decrease and the Company loses the ability to maintain product pricing and retain higher margins, or (ii) feedstock costs increase from one month to the next and the Company loses the ability to pass through increased costs and retain higher margins. In October 2010 the Company completed the construction of a small Isomerization unit which provides greater flexibility in the product slate and the ability to convert a product which is less in demand, into one which is a stronger performer.

During the first three months of 2011, the Company reduced total debt by \$431,000. At March 31, 2011, total debt was \$22,270,212 compared to \$22,700,868 at year-end 2010.

Primary factors leading to the 226.3% net decrease in cash provided by operating activities in 2011 are as follows:

- Trade receivables increased approximately \$4,260,000 (due to additional foreign sales with longer payment terms, an increase in the average selling price per gallon, and increased demand at quarter end) as compared to an increase of \$1,075,000 (due to additional foreign sales with longer payment terms and an increase in the average selling price per gallon) in 2010;
- Income tax receivable remained steady as compared to a decrease of \$369,000 (due to the calculation of the carry-back claim being limited because of alternative minimum tax consequences) in 2010;
- Inventory increased approximately \$14,000 (due to an increase in price offset by a decrease in volume) as compared to a decrease of about \$96,000 (due to a decrease in volume offset by an increase in price) in 2010;
- Accounts payable and accrued liabilities increased approximately \$2,616,000 (due to increases in accruals for shipping, fuel gas, income taxes, and raw material purchases) while in 2010 the same accounts increased by about \$193,000 (due to increases in property and state tax accruals);
- Notes receivable decreased about \$21,000 as compared to a decrease of \$123,000 in 2010;
- Prepaid expenses and other assets decreased approximately \$43,000 as compared to an increase of \$42,000 (due to increases in prepaid catalyst, marketing, and insurance) in 2010; and
- Accrued liabilities in Saudi Arabia did not change while in 2010 there was an increase of about \$157,000 (due to the deferral of payments owed to the previous President of the Company).

The Company's net income for the first three months of 2010 decreased by approximately \$147,000 or 36.3% in 2011 as compared to the corresponding period of 2010. Major non-cash items affecting income included an increase in depreciation of approximately \$105,000, an increase in amortization of about \$63,000, a decrease in accretion of note receivable discounts of about \$6,000, a decrease in the unrealized gain on derivative instruments of approximately \$431,000, a decrease in stock-based compensation of about \$55,000, an increase in deferred income taxes of roughly \$273,000, and an increase in post retirement obligations of approximately \$78,000.

## Investing Activities

Cash used by investing activities during the first three months of 2011 was approximately \$958,000, representing an increase of approximately \$319,000 over the corresponding period of 2010. The primary reason for the increase was the purchase of additional storage tanks during the first quarter of 2011.

## Financing Activities

Cash used by financing activities during fiscal 2011 was approximately \$414,000 representing an increase of approximately \$1,064,000 over the corresponding period of 2010. The Company made net principal payments on long-term debt during 2011 of \$431,000 on the Company's term loan. In 2010 the Company made principal payments of \$350,000 on its term loan and borrowed \$1,000,000 on its line of credit.

On March 21, 2008, South Hampton entered into a pay-fixed, receive-variable interest rate swap agreement with Bank of America related to \$10.0 million of the \$14 million term loan secured by plant, pipeline and equipment. The effective date of the interest rate swap agreement is August 15, 2008 and terminates on December 15, 2017. As part of the interest rate swap agreement South Hampton will pay an interest rate of 5.83% and receive interest based upon LIBOR or a base rate plus a markup from Bank of America. South Hampton has designated the transaction as a cash flow hedge according to ASC Topic 815, *Derivatives and Hedging*. Beginning on August 15, 2008, the derivative instrument was reported at fair value with any changes in fair value reported within other comprehensive income (loss) in the Company's Statement of Stockholders' Equity. At March 31, 2011, Accumulated Other Comprehensive Loss net of \$287,000 tax was \$556,000 related to this transaction.

## Results of Operations

### Comparison of Three Months Ended March 31, 2011 and 2010

	<u>2011</u>	<u>2010</u>	<u>Change</u>	<u>% Change</u>
		(in thousands)		
Petrochemical Product Sales	\$ 32,783	\$ 30,231	\$ 2,552	8.4%
Transloading Sales	--	654	(654)	(100.0%)
Processing	973	1,110	(137)	(12.3%)
Gross Revenue	\$ 33,756	\$ 31,995	\$ 1,761	5.5%
Volume of sales (gallons)				
Petrochemical products	9,717	10,750	(1,033)	(9.6%)
Transloading	--	365	(365)	(100.0%)
Cost of Materials	\$ 23,067	\$ 21,419	\$ 1,648	7.7%
Total Operating Expense**	7,397	6,850	547	8.0%
Natural Gas Expense**	1,224	1,570	(346)	(22.0%)
General & Administrative Expense	2,508	2,627	(119)	(4.5%)
Depreciation*	784	680	104	15.3%
Capital Expenditures	\$ 958	\$ 640	\$ 318	49.8%

\*Includes \$672 and \$569 for 2011 and 2010, respectively, which is included in operating expense

\*\*Included in cost of materials

### Gross Revenue

Gross Revenue increased during the first quarter of 2011 from 2010 by approximately 5.5% due to increases in selling prices of approximately 21.4% offset by a reduction in sales volume of 12.6%.

### Petrochemical Product Sales

Petrochemical product sales increased by approximately 8.4% from the first quarter of 2010 to the first quarter of 2011 due to an increase in the average selling price of approximately 20.0% offset by a decrease in volume of approximately 9.6%.

### Transloading Sales

Transloading sales decreased 100% from the first quarter of 2010 to 2011 due to spot opportunities being met during the first quarter of 2010.

### Processing

Processing revenues decreased 12.3% from the first quarter of 2010 to 2011 primarily due to one of the tolling customers running approximately 21.1% slower during the first quarter of 2011.

## Cost of Materials

Cost of Materials increased approximately 7.7% from the first quarter of 2010 to 2011 primarily due to higher feedstock prices offset by a decrease in gallons processed and an increase in the LIFO adjustment of \$486,000. Average feedstock price per gallon increased approximately 21.7% from 2010 to 2011 while volume processed decreased approximately 10.1%. The Petrochemical Company uses natural gasoline as feedstock which is the heavier liquid remaining after butane and propane are removed from liquids produced by natural gas wells. The material is a commodity product in the oil/petrochemical markets and generally is readily available. The price of natural gasoline normally correlates approximately 93% with the price of crude oil.

## Total Operating and Natural Gas Expense

Total Operating Expense for the Petrochemical Company increased approximately 8.0% from the first quarter of 2010 to 2011. Natural gas and labor are the largest individual expenses in this category. The cost of natural gas purchased decreased 22.0% from 2010 to 2011 due to lower per-unit costs. The average price per MMBTU for the first quarter of 2010 was \$5.77; whereas, for 2011 the average per-unit cost was \$4.35 (a 24.6% decrease). Volume purchased increased from approximately 272,000 MMBTU to about 282,000 MMBTU. Labor costs were higher by approximately 15.3% due to an increase in the profit sharing and safety award accrual of approximately \$209,000. The number of employees was 141 and 145 at March 31, 2010, and 2011, respectively.

## General and Administrative Expense

General and Administrative costs decreased from the first quarter of 2010 to 2011 by 4.5%. Payroll costs increased approximately \$69,000 due to the addition of personnel and higher salaries. Consulting fees decreased due to the closure of the SEC comment process. Property taxes increased approximately \$46,000 due to the decrease in the amount of an abatement previously obtained. Other decreases in general and administrative expenses from 2010 to 2011 were directors' fees of \$76,000, post retirement benefits of \$69,000, accounting fees of \$89,000, legal fees of \$38,000, and expenses in Saudi Arabia of \$53,000.

## Depreciation

Depreciation increased 15.3% from the first quarter of 2010 to 2011 due to an increase in the depreciable basis between the quarters.

## Capital Expenditures

Capital Expenditures increased 49.8% during the first quarter of 2011 from 2010 primarily due to the purchase of additional storage tanks in 2011.

## Contractual Obligations

The table below summarizes the following contractual obligations of the Company:

	Payments due by period				
	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Long-Term Debt Obligations	\$ 22,270,212	\$ 1,837,572	\$ 13,935,786	\$ 2,896,854	\$ 3,600,000

## Guarantee of SIDF Loan to AMAK

As discussed in Note 15 above, as a condition of the Loan from the SIDF in the principal amount of 330,000,000 SR (US\$88,000,000) to AMAK, we were required to execute a Guarantee of up to 41% of the Loan. The decision to provide a limited corporate guarantee in favor of AMAK was not easy as we considered numerous facts and circumstances. One of the factors considered was that without the US\$88,000,000 from the SIDF, construction activity on the project would likely have ceased. Another factor considered was that prior to making a firm commitment regarding funding, the SIDF performed its own exhaustive due diligence of the project and obviously reached the conclusion that the project is viable and capable of servicing the debt. Yet another factor considered was our ability to reach agreement with various AMAK Saudi shareholders whereby they agreed to use best efforts to have their personal guarantees stand ahead of and pay required payments to SIDF before our corporate guarantee. Finally, we researched numerous loans made by the SIDF to others and were unable to find a single instance where the SIDF actually called a guarantee or foreclosed on a project. Based on the above, we determined that it was in the best

interest of the Company and its shareholders to provide the limited corporate guarantee to facilitate completion of the mining project in a timely manner. We also determined that the stand-in-front agreement in conjunction with the actual value of plant and equipment on the ground should act in concert to minimize any exposure arising from the corporate guarantee.

### **Critical Accounting Policies and Estimates**

Our critical accounting policies are more fully described in Note 2 of the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2010. The preparation of consolidated financial statements in accordance with generally accepted accounting principles requires management to make estimates, assumptions and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the period reported. By their nature, these estimates, assumptions and judgments are subject to an inherent degree of uncertainty. We base our estimates, assumptions and judgments on historical experience, market trends and other factors that are believed to be reasonable under the circumstances. Estimates, assumptions and judgments are reviewed on an ongoing basis and the effects of revisions are reflected in the consolidated financial statements in the period they are determined to be necessary. Actual results may differ from these estimates under different assumptions or conditions. Our critical accounting policies have been discussed with the Audit Committee of the Board of Directors. We believe there have been no material changes to our critical accounting policies and estimates compared to those discussed in our Annual Report on Form 10-K for the year ended December 31, 2010.

### **Recent and New Accounting Standards**

See Note 2 to the Consolidated Financial Statements for a summary of recent accounting guidance.

## **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK.**

### *Derivative Instrument Risk*

Refer to Note 9 on pages 9 through 10 of this Form 10-Q.

### *Interest Rate Risk*

Refer to Note 9 on pages 9 through 10 of this Form 10-Q.

Except as noted above, there have been no material changes in the Company's exposure to market risk from the disclosure included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

## **ITEM 4. CONTROLS AND PROCEDURES.**

The Company's management evaluated, with the participation of the Chief Executive Officer and Chief Financial Officer, the effectiveness of the Company's disclosure controls and procedures as required by Exchange Act Rule 13a-15(b) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

There have been no changes in the Company's internal control over financial reporting that occurred during the quarter covered by this report that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS.**

None other than the pending claims and lawsuits as discussed in Note 15 above.

### **ITEM 1A. RISK FACTORS.**

There have been no material changes from the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

## ITEM 6. EXHIBITS.

The following documents are filed or incorporated by reference as exhibits to this Report. Exhibits marked with an asterisk (\*) are management contracts or a compensatory plan, contract or arrangement.

<b>Exhibit Number</b>	<b>Description</b>
3(a)	- Certificate of Incorporation of the Company as amended through the Certificate of Amendment filed with the Delaware Secretary of State on July 19, 2000 (incorporated by reference to Exhibit 3(a) to the Company's Annual Report on Form 10-K for the year ended December 31, 2000 (File No. 0-6247))
3(b)	- Restated Bylaws of the Company dated April 26, 2007 (incorporated by reference to Item 5.03 to the Company's Form 8-K dated April 26, 2007 (File No. 0-6247))
10(a)*	- Retirement Awards Program dated January 15, 2008 between Arabian American Development Company and Hatem El Khalidi (incorporated by reference to Exhibit 10(h) to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2008 (file No. 001-33926))
10(b)*	- Stock Option Plan of Arabian American Development Company for Key Employees adopted April 7, 2008 (incorporated by reference to Exhibit A to the Company's Form DEF 14A filed April 30, 2008 (file No. 001-33926))
10(c)*	- Arabian American Development Company Non-Employee Director Stock Option Plan adopted April 7, 2008 (incorporated by reference to Exhibit B to the Company's Form DEF 14A filed April 30, 2008 (file No. 001-33926))
10(d)	- Master Lease Agreement dated February 3, 2009, between Silsbee Trading and Transportation Corp. and South Hampton Resources, Inc. (incorporated by reference to Exhibit 10(j) to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009 (file No. 001-33926))
10(e)	- Memorandum of Understanding relating to formation of AMAK, dated May 21, 2006 (incorporated by reference to Exhibit 10(k) to the Company's Annual Report on Form 10-K for the year ended December 31, 2009 (file No. 001-33926))
10(f)	- Memorandum of Understanding relating to formation of AMAK, dated June 10, 2006 (incorporated by reference to Exhibit 10(l) to the Company's Annual Report on Form 10-K for the year ended December 31, 2009 (file No. 001-33926))
10(g)	- Articles of Association of Al Masane Al Kobra Mining Company, dated July 10, 2006 (incorporated by reference to Exhibit 10(m) to the Company's Annual Report on Form 10-K for the year ended December 31, 2009 (file No. 001-33926))
10(h)	- Bylaws of Al Masane Al Kobra Mining Company (incorporated by reference to Exhibit 10(n) to the Company's Annual Report on Form 10-K for the year ended December 31, 2009 (file No. 001-33926))

Exhibit Number	Description
10(i)	- Letter Agreement dated August 5, 2009, between Arabian American Development Company and the other Al Masane Al Kobra Company shareholders named therein (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on August 27, 2009 (file No. 001-33926))
10(j)	- Letter of Intent dated November 30, 2010, between South Hampton Transportation, Inc. and Silsbee Trading and Transportation Corp (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on December 2, 2010 (file No. 001-33926))
10(k)	- Limited Guarantee dated October 24, 2010, between Arabian American Development Company and the Saudi Industrial Development Fund (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on October 27, 2010 (file No. 001-33926))
10(l)	- Agreement and Plan of Reorganization dated November 30, 2010, between Arabian American Development Company, South Hampton Transportation, Inc. and Silsbee Trading and Transportation Corp (incorporated by reference to Exhibit 2.01 to the Company's Form 8-K filed on December 2, 2010 (file No. 001-33926))
31.1	- Certification of Chief Executive Officer pursuant to Rule 13A-14(A) of the Securities Exchange Act of 1934
31.2	- Certification of Chief Accounting Officer pursuant to Rule 13A-14(A) of the Securities Exchange Act of 1934
32.1	- Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	- Certification of Chief Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002



## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATE: May 6, 2011 ARABIAN AMERICAN DEVELOPMENT COMPANY  
(Registrant)

By: /s/Connie Cook  
Connie Cook  
Chief Financial Officer



## CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a – 14(a)/15d-14(a)

I, Nicholas Carter, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Arabian American Development Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15f for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonable likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's independent registered public accounting firm and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 6, 2011 /s/ Nicholas Carter  
Nicholas Carter  
President and Chief Executive Officer

## CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a – 14(a)/15d-14(a)

I, Connie Cook, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Arabian American Development Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15f) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonable likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's independent registered public accounting firm and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 6, 2011 /s/ Connie Cook  
Connie Cook  
Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18. U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Arabian American Development Company (the "Company") on Form 10-Q for the period ended March 31, 2011, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Nicholas Carter, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to such officer's knowledge:

- (1) The Report fully complies with the requirements of section 13 (a) or 15 (d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Nicholas Carter  
Nicholas Carter  
President and Chief Executive Officer

May 6, 2011

**CERTIFICATION PURSUANT TO  
18. U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Arabian American Development Company (the "Company") on Form 10-Q for the period ended March 31, 2011, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Connie Cook, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to such officer's knowledge:

- (1) The Report fully complies with the requirements of section 13 (a) or 15 (d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Connie Cook  
Connie Cook  
Chief Financial Officer

May 6, 2011