## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 10-Q

# [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

# For the quarterly period ended September 30, 2015

or

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

# **COMMISSION FILE NUMBER 1-33926**



# TRECORA RESOURCES

(Exact name of registrant as specified in its charter)

**DELAWARE** (State or other jurisdiction of organization)

1650 Hwy 6 South, Suite 190 Sugar Land, Texas (Address of principal executive offices) **75-1256622** (I.R.S. employer incorporation or identification no.)

77**478** (Zip code)

Registrant's telephone number, including area code: (409) 385-8300

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes\_X\_No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Date File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S232.405$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes\_X\_No Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

 Large accelerated filer \_\_\_\_\_
 Accelerated filer \_X\_\_\_

 Non-accelerated filer \_\_\_\_\_
 Smaller reporting company \_\_\_\_\_

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). **Yes\_No\_X\_** 

Number of shares of the Registrant's Common Stock (par value \$0.10 per share), outstanding at November 5, 2015: 24,458,740.

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# PART I. FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS.

# TRECORA RESOURCES AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	SEF	PTEMBER			
	~	30,	DE	CEMBER	
		2015	22	31,	
	(m	naudited)		2014	
ASSETS		· · ·	of dollars)		
Current Assets		(mousunus	0) 40	mansy	
Cash and cash equivalents	\$	14,877	\$	8,506	
Trade receivables, net	Ψ	22,830	Ψ	28,271	
Inventories		12,513		12,815	
Prepaid expenses and other assets		3,824		3,257	
Taxes receivable		5,024		434	
Deferred income taxes		2,241		1,652	
Total current assets		56,285		54,935	
		50,285		54,955	
Plant, pipeline and equipment, net		91,370		73,811	
Goodwill		21,798		21,750	
Other intangible assets, net		25,019		26,235	
Investment in AMAK		50,658		53,023	
Mineral properties in the United States		588		588	
Other assets		1,053		1,732	
TOTAL ASSETS	\$	246,771	\$	232,074	
LIABILITIES					
Current Liabilities					
Accounts payable	\$	8,340	\$	9,535	
Current portion of derivative instruments	ψ	138	ψ	362	
Accrued liabilities		5,872		5,020	
Accrued liabilities in Saudi Arabia		495		495	
Current portion of post-retirement benefit		292		286	
Current portion of long-term debt		8,000		7,000	
Current portion of other liabilities		1,608		2,183	
Total current liabilities		24,745		24,881	
		(7.000		72.450	
Long-term debt, net of current portion		67,200		73,450	
Post-retirement benefit, net of current portion		649		649	
Derivative instruments, net of current portion		89		196	
Other liabilities, net of current portion		2,555		1,039	
Deferred income taxes		10,829		10,471	
Total liabilities		106,067		110,686	
EQUITY					
Common stock-authorized 40 million shares of \$.10 par value; issued and outstanding 24.1 million and					
24.0 million shares in 2015 and 2014, respectively		2,407		2,397	
Additional paid-in capital		50,112		48,282	
Retained earnings		87,896		70,420	
Total Trecora Resources Stockholders' Equity		140,415		121,099	
Noncontrolling Interest		289		289	
Total equity		140,704		121,388	
TOTAL LIABILITIES AND EQUITY	\$	246,771	\$	232,074	

# TRECORA RESOURCES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	TH	THREE MONTHS ENDED SEPTEMBER 30,			ľ		THS ENDED MBER 30,	
		2015		2014	2015			2014
			-	(thousands	of de	ollars)		
REVENUES								
Petrochemical and Product Sales	\$	63,190	\$	75,283	\$	170,396	\$	210,517
Processing Fees		3,748		1,634		11,035		5,054
		66,938		76,917		181,431		215,571
OPERATING COSTS AND EXPENSES								
Cost of Sales and Processing								
(including depreciation and amortization of \$2,118, \$881, \$6,083, and								
\$2,614 respectively)		50,313		63,873		133,909		182,112
\$2,014 respectively)		50,515		05,675		155,707		102,112
GROSS PROFIT		16,625		13,044		47,522		33,459
		10,025		15,011		17,522		55,159
GENERAL AND ADMINISTRATIVE EXPENSES								
General and Administrative		5,368		4,086		16,656		12,430
Depreciation		194		131		579		406
		5,562		4,217		17,235		12,836
OPERATING INCOME		11,063		8,827		30,287		20,623
UPERATING INCOME		11,005		0,027		30,287		20,025
OTHER INCOME (EXPENSE)								
Interest Income		5		8		18		26
Interest Expense		(535)		(70)		(1,718)		(169)
Losses on Cash Flow Hedge Reclassified from OCI		-		(60)		-		(190)
Equity in Losses of AMAK		(2,054)		(343)		(2,364)		(687)
Miscellaneous Expense		2		2		(12)		(47)
•		(2,582)		(463)		(4,076)		(1,067)
INCOME BEFORE INCOME TAXES		0 401		0 264		26 211		10.556
INCOME BEFORE INCOME TAXES		8,481		8,364		26,211		19,556
INCOME TAXES		3,163		2,590		8,735		6,183
						1 - 1 - 1		10.050
NET INCOME		5,318		5,774		17,476		13,373
NET LOSS ATTRIBUTABLE TO NONCONTROLLING INTEREST								
NET INCOME ATTRIBUTABLE TO TRECORA RESOURCES	\$	5,318	\$	5,774	\$	17,476	\$	13,373
Basic Earnings per Common Share	¢	0.00	¢	0.01	¢	0.50	¢	0.55
Net Income Attributable to Trecora Resources (dollars)	\$	0.22	\$	0.24	\$	0.72	\$	0.55
Basic Weighted Average Number of Common Shares Outstanding		24,369		24,175		24,344		24,163
		,		,		,		,100
Diluted Earnings per Common Share								
Net Income Attributable to Trecora Resources (dollars)	\$	0.21	\$	0.23	\$	0.69	\$	0.54
Diluted Weighted Average Number of Common Shares Outstanding		25,228		24,880		25,176		24,870
Drawa weighted Average runnoer of Common Shares Outstallullig	_	23,228	_	2-1,000	_	23,170		2-+,070

# TRECORA RESOURCES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	TH	THREE MONTHS ENDED SEPTEMBER 30,				NINE M END SEPTEM	ED			
		2015		2014		2015		2015 201		2014
				(thousands	of do	llars)				
NET INCOME	\$	5,318	\$	5,774	\$	17,476	\$	13,373		
OTHER COMPREHENSIVE INCOME, NET OF TAX										
Unrealized holding gains arising during period		-		115		-		308		
Less: reclassification adjustment included in net income		-		60		-		190		
OTHER COMPREHENSIVE INCOME, NET OF TAX		-		55		-		118		
COMPREHENSIVE INCOME	\$	5,318	\$	5,829	\$	17,476	\$	13,491		

# TRECORA RESOURCES AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (UNAUDITED)

		TRECORA RE	SOURCES STOC	CKHOLDERS			
			ADDITIONAL			NON-	
	COMMO	N STOCK	PAID-IN	RETAINED		CONTROLLING	TOTAL
	SHARES	AMOUNT	CAPITAL	EARNINGS	TOTAL	INTEREST	EQUITY
	(thousands)						
<b>JANUARY 1, 2015</b>	23,975	\$ 2,397	\$ 48,282	\$ 70,420	\$ 121,099	\$ 289	\$ 121,388
Stock options							
Issued to Directors	-	-	174	-	174	-	174
Issued to							
Employees	-	-	965	-	965	-	965
Issued to Former Director	-	-	73	-	73	-	73
Restricted Common Stock							
Issued to							
Employees	14	-	479	-	479	-	479
Issued to Directors Common stock	-	-	25	-	25	-	25
Issued to							
Employees	64	8	116	-	124	-	124
Issued to Directors	16	2	(2)	-	-	-	-
Net Income				17,476	17,476		17,476
SEPTEMBER 30, 2015	24,069	\$ 2,407	\$ 50,112	\$ 87,896	<u>\$ 140,415</u>	<u>\$ 289</u>	<u>\$ 140,704</u>

See notes to consolidated financial statements.

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# TRECORA RESOURCES AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	NINE MONTH	
	SEPTEMBE 2015	,
	2015	2014
	(thousands of	dollars)
OPERATING ACTIVITIES Net Income Attributable to Trecora Resources	\$ 17,476 \$	12 272
Adjustments to Reconcile Net Income of Trecora Resources	\$ 17,470 \$	13,373
To Net Cash Provided by Operating Activities:		
	5 221	3,020
Depreciation Amortization of Intangible Assets	5,231 1,217	5,020 104
Unrealized Gain on Derivative Instruments	(332)	(48
Share-based Compensation	1,794	1,530
Deferred Income Taxes	(231)	(982
Postretirement Obligation	(251)	(982
Equity in losses of AMAK	2,364	687
Changes in Operating Assets and Liabilities:	5 441	( = = = (
(Increase) Decrease in Trade Receivables	5,441	(5,556
Decrease in Taxes Receivable	434	571
Decrease in Inventories	302	107
Increase in Prepaid Expenses	(103)	(695
Decrease in Other Assets	215	164
Increase (Decrease) in Accounts Payable and Accrued Liabilities	(342)	6,064
Increase in Other Liabilities	1,690	-
Net Cash Provided by Operating Activities	35,162	18,345
INVESTING ACTIVITIES		(0.000
Additions to Plant, Pipeline and Equipment	(23,540)	(8,582
Acquisition Goodwill Adjustment	(47)	-
Advance to AMAK, net	<u> </u>	536
Net Cash Used in Investing Activities	(23,587)	(8,046
FINANCING ACTIVITIES		
Issuance of Common Stock	46	91
Additions to Long-Term Debt	-	3,000
Repayment of Long-Term Debt	(5,250)	(7,050
Net Cash Used in Financing Activities	(5,204)	(3,959
NET INCREASE IN CASH AND CASH EQUIVALENTS	6,371	6,340
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	8,506	7,608
CASH AND CASH EQUIVALENTS AT END OF PERIOD	<u>\$ 14,877</u> <u>\$</u>	13,948
Supplemental disclosure of cash flow information:		
Cash navments for interest	\$ 1653 \$	372

Cash payments for interest	\$ 1,653	\$ 372
Cash payments for taxes, net of refunds	\$ 7,928	\$ 5,859
Supplemental disclosure of non-cash items:	 	
Capital expansion amortized to depreciation expense	\$ 749	\$ 1,236

### TRECORA RESOURCES AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. GENERAL

## Organization

Trecora Resources (the "Company"), was incorporated in the State of Delaware in 1967. Our principal business activities are the manufacturing of various specialty hydrocarbons and synthetic waxes and the provision of custom processing services. Unless the context requires otherwise, references to "we," "us," "our," and the "Company" are intended to mean Trecora Resources and its subsidiaries.

This document includes the following abbreviations:

(1) TREC – Trecora Resources

- (2) TOCCO Texas Oil & Chemical Co. II, Inc. Wholly owned subsidiary of TREC and parent of SHR and TC
  - (3) SHR South Hampton Resources, Inc. Petrochemical segment
    - (4) GSPL Gulf State Pipe Line Co, Inc. Pipeline support for the petrochemical segment
  - (5) TC Trecora Chemical, Inc. Specialty wax segment
  - (6) AMAK Al Masane Al Kobra Mining Company Mining equity investment 35% ownership
  - (7) PEVM Pioche Ely Valley Mines, Inc. Inactive mine 55% ownership
  - (8) Acquisition October 1, 2014, purchase of Trecora Chemical, Inc.

# **Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and in conformity with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, these unaudited financial statements do not include all of the information and footnotes required by GAAP for complete financial statements and, therefore, should be read in conjunction with the financial statements and related notes contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

The unaudited condensed financial statements included in this document have been prepared on the same basis as the annual financial statements and in management's opinion reflect all adjustments, including normal recurring adjustments, necessary to present fairly the Company's financial position, results of operations and cash flows for the interim periods presented. We have made estimates and judgments affecting the amounts reported in this document. The actual results that we experience may differ materially from our estimates. In the opinion of management, the disclosures included in these financial statements are adequate to make the information presented not misleading.

Operating results for the three and nine months ended September 30, 2015, are not necessarily indicative of results for the year ending December 31, 2015.

We currently operate in two segments, specialty petrochemical products and specialty synthetic waxes. All revenue originates from United States' sources, and all long-lived assets owned are located in the United States.

The Company owns a 35% interest in AMAK, a Saudi Arabian closed joint stock company which owns and is developing mining assets in Saudi Arabia. We account for our investment under the equity method of accounting. See Note 15.

# 2. RECENT ACCOUNTING PRONOUNCEMENTS

In May 2014 the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, *Revenue from Contracts with Customers* ("ASU 2014-09"). ASU 2014-09 supersedes the revenue recognition requirements of FASB Accounting Standards Codification ("ASC") Topic 605, *Revenue Recognition* and most industry-specific guidance throughout the Accounting Standards Codification, resulting in the creation of FASB ASC Topic 606, *Revenue from Contracts with Customers*. ASU 2014-09 requires entities to recognize revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods or services. This ASU provides alternative methods of retrospective adoption and is effective for fiscal years, and interim periods within those years, beginning after December 15, 2017. Early adoption would be permitted but not before annual periods beginning after December 15, 2016. The Company is currently assessing the potential impact of adopting this ASU on its consolidated financial statements and related disclosures.

In June 2014 the FASB issued ASU No. 2014-12, *Compensation – Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period.* The new standard requires that a performance target that affects vesting, and that could be achieved after the requisite service period, be treated as a performance condition. As such, the performance target should not be reflected in estimating the grant date fair value of the award. This update further clarifies that compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the periods for which the requisite service has already been rendered. The new standard is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015, and can be applied either prospectively or retrospectively to all awards outstanding as of the beginning of the earliest annual period presented as an adjustment to opening retained earnings. Early adoption is permitted. The Company is currently assessing the potential impact of adopting this ASU on its consolidated financial statements and related disclosures.

In April 2015 the FASB issued ASU No. 2015-03, *Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs.* The amendments in this ASU 2015-03 require that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs are not affected by the amendments in this ASU 2015-03. In August 2015 the FASB issued ASU No. 2015-15, *Interest - Imputation of Interest (Subtopic 835-30): Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements - Amendments to SEC Paragraphs Pursuant to Staff Announcement at June 18, 2015 EITF Meeting. ASU 2015-15 was issued to address presentation or subsequent measurement of debt issuance costs related to line-of-credit arrangements, the SEC staff would not object to an entity deferring and presenting debt issuance costs as an asset and subsequently amortizing the deferred debt issuance costs ratably over the term of the line-of-credit arrangement, regardless of whether there are any outstanding borrowings on the line-of-credit arrangement. These standards are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015, and should be applied retrospectively. Early adoption is permitted. The Company is currently assessing the potential impact of adopting ASU 2015-03 and ASU 2015-15 on its consolidated financial statements and related disclosures.* 

# **3. TRADE RECEIVABLES**

Trade receivables, net, consisted of the following:

	September 30, 2015	December 31, 2014
	(thousands of	dollars)
Trade receivables	\$ 23,040	\$ 28,481
Less allowance for doubtful accounts	(210)	(210)
Trade receivables, net	\$ 22,830	\$ 28,271

Trade receivables serve as collateral for our amended and restated loan agreement. See Note 8.

# **4. INVENTORIES**

Inventories include the following:

	September 30, 2015	December 31, 2014
	(thousands of a	dollars)
Raw material	\$ 2,281	\$ 2,826
Work in process	40	49
Finished products	10,192	9,940
Total inventory	\$ 12,513	\$ 12,815

The difference between the calculated value of inventory under the FIFO and LIFO bases generates either a recorded LIFO reserve (i.e., where FIFO value exceeds the LIFO value) or an unrecorded negative LIFO reserve (i.e., where LIFO value exceeds the FIFO value). In the latter case, in order to ensure that inventory is reported at the lower of cost or market and in accordance with ASC 330-10, we do not increase the stated value of our inventory to the LIFO value.

At September 30, 2015, and December 31, 2014, LIFO value of petrochemical inventory exceeded FIFO; therefore, in accordance with the above policy, no LIFO reserve was recorded.

Inventory serves as collateral for our amended and restated loan agreement. See Note 8.

Inventory included petrochemical products in transit valued at approximately \$1.6 million and \$3.5 million at September 30, 2015, and December 31, 2014, respectively.

# 5. PLANT, PIPELINE AND EQUIPMENT

Plant, pipeline and equipment consisted of the following:

	 September 30, 2015	Dece	ember 31, 2014
	(thousands	of dol	lars)
Platinum catalyst	\$ 1,612	\$	1,612
Land	4,577		4,577
Plant, pipeline and equipment	103,297		95,351
Construction in progress	26,808		11,590
Total plant, pipeline and equipment	 136,294		113,130
Less accumulated depreciation	(44,924)		(39,319)
Net plant, pipeline and equipment	\$ 91,370	\$	73,811

Plant, pipeline, and equipment serve as collateral for our amended and restated loan agreement. See Note 8.

Interest capitalized for construction was approximately \$27,000 and \$122,000 for the three and nine months ended September 30, 2015. No amounts were capitalized during 2014.

Construction in progress during the first nine months of 2015 included petrochemical construction on the D-Train expansion, purchase of additional manufacturing equipment such as towers and tanks, additions to the tank farm, and upgrades to the electrical and flaring systems at SHR, as well as equipment for construction on the hydrogenation/distillation project at TC.

Amortization relating to the platinum catalyst which is included in cost of sales was \$21,067 for the three months and \$63,202 for the nine months ended September 30, 2015, and 2014.

# 6. GOODWILL AND INTANGIBLE ASSETS, NET

Goodwill and intangible assets were recorded in relation to the acquisition of TC on October 1, 2014. We also recorded an intangible asset for the purchase of emissions allowances during the third quarter of 2015.

# Goodwill

The balance of Goodwill was \$21.8 million at September 30, 2015, and December 31, 2014.

#### Intangible Assets

The following tables summarize the gross carrying amounts and accumulated amortization of intangible assets by major class (in thousands):

	September 30, 2015					
Intangible assets subject to amortization	Accumulated					
(Definite-lived)	Gro	Gross Amortization			Net	
Customer relationships	\$	16,852	\$	(1,123) \$	15,729	
Non-compete agreements		94		(19)	75	
Licenses and permits		1,471		(129)	1,342	
Developed technology		6,131		(613)	5,518	
		24,548		(1,884)	22,664	
Intangible assets not subject to amortization						
(Indefinite-lived)						
Emissions Allowance		197		-	197	
Trade name		2,158			2,158	
Total	\$	26,903	\$	(1,884) \$	25,019	

		December 31, 2014					
Intangible assets subject to amortization		Accumulated					
(Definite-lived)	_	Gross	Amortization	Net			
Customer relationships	\$	16,852	\$ (281)	\$ 16,571			
Non-compete agreements		94	(5)	89			
Licenses and permits		1,471	(32)	1,439			
Developed technology	_	6,131	(153)	5,978			
		24,548	(471)	24,077			
Intangible assets not subject to amortization							
(Indefinite-lived)							
Trade name	_	2,158		2,158			
Total	\$	26,706	\$ (471)	\$ 26,235			

Amortization expense for intangible assets included in cost of sales for the three months was approximately \$471,000 and \$1,413,000 for the nine months ended September 30, 2015. There was no amortization expense in the first nine months of 2014 for these assets.

Based on identified intangible assets that are subject to amortization as of September 30, 2015, we expect future amortization expenses for each period to be as follows (in thousands):

	Rem	ainder of				
		2015	 2016	 2017	 2018	 2019
Customer relationships	\$	281	\$ 1,123	\$ 1,123	\$ 1,123	\$ 1,123
Non-compete agreements		5	19	19	19	14
Licenses and permits		32	123	106	106	106
Developed technology		153	 613	 613	 613	 613
Total future amortization expense	\$	471	\$ 1,878	\$ 1,861	1,861	\$ 1,856

# 7. NET INCOME PER COMMON SHARE ATTRIBUTABLE TO TRECORA RESOURCES

The following table (in thousands, except per share amounts) sets forth the computation of basic and diluted net income per share attributable to Trecora Resources for the three and nine months ended September 30, 2015, and 2014, respectively.

		Months End nber 30, 201			Months Endeo mber 30, 2014	-
			Per Share			Per Share
	Income	Shares	Amount	Income	Shares	Amount
Basic Net Income per Share:						
Net Income Attributable to Trecora						
Resources	\$ 5,318	24,369	\$ 0.22	\$ 5,774	24,175 \$	6 0.24
Unvested restricted stock grant		148			-	
Dilutive stock options outstanding		711			705	
Diluted Net Income per Share:						
Net Income Attributable to Trecora						
Resources	\$ 5.318	25.228	\$ 0.21	\$ 5.774	24.880 \$	0.23

		e Months Ende otember 30, 201			Months Ende ember 30, 201	
			Per Share			Per Share
	Income	Shares	Amount	Income	Shares	Amount
<b>Basic Net Income per Share:</b>						
Net Income Attributable to Trecora						
Resources	\$ 17,476	24,344	\$ 0.72	\$ 13,373	24,163	\$ 0.55
Unvested restricted stock grant		138				
Dilutive stock options outstanding		694			707	
				_		
Diluted Net Income per Share:						
Net Income Attributable to Trecora						
Resources	\$ 17,476	25,176	\$ 0.69	\$ 13,373	24,870	\$ 0.54

At September 30, 2015, and 2014, 1,497,771 and 1,560,540 potential common stock shares, respectively were issuable upon the exercise of options and warrants.

The earnings per share calculations for the periods ended September 30, 2015, and 2014, include 300,000 shares of the Company that are held in the treasury of TOCCO.

# 8. LIABILITIES AND LONG-TERM DEBT

On October 1, 2014, we entered into an Amended and Restated Credit Agreement ("ARC") with the lenders which from time to time are parties to the ARC and Bank of America, N.A., as Administrative Agent for the Lenders, and Merrill Lynch, Pierce, Fenner & Smith Incorporated as Lead Arranger.

Under the ARC, we may borrow, repay and re-borrow revolving loans from time to time during the period ending September 30, 2019, up to but not exceeding \$40.0 million. All outstanding loans under the revolving loans must be repaid on October 1, 2019. As of September 30, 2015, and December 31, 2014, there was a long-term amount of \$7.2 million outstanding. The interest rate on the loan varies according to several options. Interest on the loan is paid monthly and a commitment fee of 0.37% is due quarterly on the unused portion of the loan. At September 30, 2015, approximately \$32.8 million was available to be drawn.

Under the ARC, we also borrowed \$70.0 million in a single advance term loan (the "Acquisition Loan") to partially finance the acquisition of TC. Interest on the Acquisition Loan is payable quarterly using a ten year commercial style amortization. Principal is also payable on the last business day of each March, June, September and December in an amount equal to \$1,750,000, provided that the final installment on the September 30, 2019, maturity date shall be in an amount equal to the then outstanding unpaid principal balance of the Acquisition Loan. At September 30, 2015, there was a short-term amount of \$7.0 million and a long-term amount of \$56.0 million outstanding. At December 31, 2014, there was a short-term amount of \$7.0 million and a long-term amount of \$61.3 million outstanding.

Under the ARC, we also have the right to borrow \$25.0 million in a multiple advance loan ("Term Loans"). Borrowing availability under the Term Loans ends on December 31, 2015. The Term Loans convert from a multiple advance loan to a "mini-perm" loan once certain obligations have been fulfilled such as certification that construction of D-Train has been completed in a good and workmanlike manner, receipt of applicable permits and releases from governmental authorities, and receipt of releases of liens from the contractor and each subcontractor and supplier. Interest on the Term Loans is paid monthly. At September 30, 2015, and December 31, 2014, there was a short-term amount of \$1.0 million and \$0, respectively, and a long-term amount due of \$4.0 million and \$5.0 million, respectively with \$20.0 million available to be drawn.

The interest rate on all of the above loans varies according to several options. At September 30, 2015, and December 31, 2014, the rate was 2.44 % and 2.67%. We were in compliance with all covenants at September 30, 2015.

# 9. FAIR VALUE MEASUREMENTS

The following items are measured at fair value on a recurring basis subject to disclosure requirements of ASC Topic 820 at September 30, 2015, and December 31, 2014:

			Fair Va	lue Mea	Measurements Using					
	Septe	mber 30,								
		2015	Level 1	Le	vel 2	Level 3				
		(thousands of dollar.		urs)						
Liabilities:										
Interest rate swap	\$	227	-	\$	227					
			Fair Va	lue Me	asurements	nts Using				
	Dece	December 31,								
		2014	Level 1	Level 1 Level 2						
			(thousands	of dolla	ars)					
Liabilities:				-						
Interest rate swap	\$	378	-	\$	378					
Commodity financial instruments		180	180		-					

#### Assets and Liabilities Measured at Fair Value on a Recurring Basis

The carrying value of cash and cash equivalents, trade receivables, accounts payable, accrued liabilities, accrued liabilities in Saudi Arabia and other liabilities approximate fair value due to the immediate or short-term maturity of these financial instruments. The fair value of variable rate long term debt and notes payable reflect recent market transactions and approximate carrying value. We used other observable inputs that would qualify as Level 2 inputs to make our assessment of

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the approximate fair value of our cash and cash equivalents, trade receivables, accounts payable, accrued liabilities, accrued liabilities in Saudi Arabia, other liabilities and variable rate long term debt. The fair value of the derivative instruments are described below.

#### Commodity Financial Instruments

We periodically enter into financial instruments to hedge the cost of natural gasoline (the primary feedstock) and natural gas (used as fuel to operate the plant).

We assess the fair value of the financial swaps on feedstock using quoted prices in active markets for identical assets or liabilities (Level 1 of fair value hierarchy). At September 30, 2015, no commodity financial instruments were outstanding. At December 31, 2014, we had derivative contracts with settlement dates through January 2015. For additional information see Note 10.

# Interest Rate Swap

In March 2008 we entered into an interest rate swap agreement with Bank of America related to a \$10.0 million term loan secured by plant, pipeline and equipment. The interest rate swap was designed to minimize the effect of changes in the London InterBank Offered Rate ("LIBOR") rate. We had designated the interest rate swap as a cash flow hedge under ASC Topic 815, Derivatives and Hedging; however, due to the ARC, we felt that the hedge was no longer entirely effective. Due to the time required to make the determination and the immateriality of the hedge, we began treating it as ineffective as of October 1, 2014.

We assess the fair value of the interest rate swap using a present value model that includes quoted LIBOR rates and the nonperformance risk of the Company and Bank of America based on the Credit Default Swap Market (Level 2 of fair value hierarchy).

We have consistently applied valuation techniques in all periods presented and believe we have obtained the most accurate information available for the types of derivative contracts we hold. See discussion of our derivative instruments in Note 10.

#### **10. DERIVATIVE INSTRUMENTS**

#### Commodity Financial Contracts

Hydrocarbon based manufacturers, such as SHR, are significantly impacted by changes in feedstock and natural gas prices. Not considering derivative transactions, feedstock and natural gas used for the nine months ended September 30, 2015, and 2014, represented approximately 70.0% and 81.6% of our petrochemical operating expenses, respectively. The significant percentage decrease of petrochemical operating expenses illustrates the impact that feedstock price changes have on our operations. During the first nine months of 2015, feedstock prices declined industry-wide.

We endeavor to acquire feedstock and natural gas at the lowest possible cost. Our primary feedstock (natural gasoline) is traded over the counter and not on organized futures exchanges. Financially settled instruments (fixed price swaps) are the principal vehicle used to give some predictability to feed prices. We do not purchase or hold any derivative financial instruments for trading or speculative purposes and hedging is limited by our risk management policy to a maximum of 40% of monthly feedstock requirements.

Typically, financial contracts are not designated as hedges. As of September 30, 2015, we had no outstanding committed financial contracts.

The following tables detail (in thousands) the impact the agreements had on the financial statements:

	Three Mor Septem			Nine Months Ended September 30,		
	2015	2014	2015	2014		
Unrealized gain (loss)	\$ -	\$ -	\$ 180	\$ (48)		
Realized gain (loss)			(180)	87		
Net gain	\$	\$ -	\$ -	\$ 39		



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	September 30, 2015	Decembe 2014	
Fair value of financial contracts – liability	\$ -	\$	180

The realized and unrealized gains/(losses) are recorded in Cost of Sales and Processing for the periods ended September 30, 2015, and 2014. As a percentage of Cost of Sales and Processing, realized and unrealized gains/(losses) accounted for 0% for the three and nine months ended September 30, 2015, and 2014.

#### Interest Rate Swap

In March 2008 we entered into a pay-fixed, receive-variable interest rate swap agreement with Bank of America related to a \$10.0 million (later increased to \$14 million) term loan secured by plant, pipeline and equipment. The effective date of the interest rate swap agreement was August 15, 2008, and terminates on December 15, 2017. The notional amount of the interest rate swap was \$3.00 million and \$3.75 million at September 30, 2015, and December 31, 2014, respectively. We receive credit for payments of variable rate interest made on the term loan at the loan's variable rates, which are based upon the London InterBank Offered Rate (LIBOR), and pay Bank of America an interest rate of 5.83% less the credit on the interest rate swap. We originally designated the transaction as a cash flow hedge according to ASC Topic 815, Derivatives and Hedging. Beginning on August 15, 2008, the derivative instrument was reported at fair value with any changes in fair value reported within other comprehensive income (loss) in the Company's Statement of Stockholders' Equity. We originally entered into the interest rate swap to minimize the effect of changes in the LIBOR rate.

The following tables detail (in thousands) the impact the agreement had on the financial statements:

	Ser	tember 30	),
	2	015	2014
Other Comprehensive Loss			
Cumulative loss	\$	- \$	(382)
Deferred tax benefit			134
Net cumulative loss	\$	- \$	(248)
Interest expense reclassified from other comprehensive loss	<u>\$</u>	- \$	190
	September 30, 2015		mber 31, 2014
Fair value of interest rate swap - liability	\$ 2	27 \$	378

Due to the ARC, we believe that the hedge is no longer entirely effective; therefore, we began treating the interest rate swap as ineffective at that point. The changes in fair value are now recorded in the Statement of Income. For the three months ended September 30, 2015, an unrealized loss of approximately \$3,000 and a realized loss of approximately \$46,000 were recorded. For the nine months ended September 30, 2015, an unrealized gain of approximately \$6,000 and a realized loss of approximately \$147,000 were recorded.

## 11. STOCK-BASED COMPENSATION

Stock-based compensation of approximately \$506,000 and \$556,000 during the three months and \$1,794,000 and \$1,530,000 during the nine months ended September 30, 2015, and 2014, respectively, was recognized.

## Restricted Stock Awards

On May 20, 2015, we awarded 30,000 shares of restricted stock to a director at a grant date price of \$12.39. The restricted stock award vests over 5 years in 20% increments with the first tranche to be issued on May 19, 2016. Compensation expense recognized during the three and nine months ended September 30, 2015, was approximately \$19,000 and \$25,000, respectively.

On April 14, 2015, we awarded 1,000 shares of restricted stock to two of our 30 year employees at a grant date price of \$12.03. The restricted stock award was fully vested. Compensation expense recognized during the three and nine months ended September 30, 2015, was approximately \$0 and \$12,000, respectively.

On February 12, 2015, we awarded 18,000 shares of fully vested restricted stock to various employees at a grant date price of \$14.34. Compensation expense recognized during the three and nine months ended September 30, 2015, was approximately \$0 and \$258,000, respectively.

On February 10, 2015, we awarded 118,040 shares of restricted stock to our officers at a grant date price of \$14.59. The restricted stock award vests over 4 years in 25% increments with the first tranche to be issued on February 9, 2016. Compensation expense recognized during the three and nine months ended September 30, 2015, was approximately \$108,000 and \$287,000.

Restricted stock activity in the first nine months of 2015 was as follows:

	Shares of Restricted Stock	Ave Grant Price	Date
Outstanding at January 1, 2015	-	\$	-
Granted	167,040		14.15
Vested	(19,000)		14.22
Outstanding at September 30, 2015	148,040	\$	14.14

#### Stock Option and Warrant Awards

A summary of the status of our stock option awards and warrants is presented below:

	Number of Stock Options & Warrants	Weighted Average Exercise Price per Share	Weighted Average Remaining Contractual Life
Outstanding at January 1, 2015	1,598,191	\$ 7.16	
Granted			
Exercised	(100,420)	4.13	
Expired			
Cancelled			
Forfeited			
Outstanding at September 30, 2015	1,497,771	\$ 7.36	6.2
Exercisable at September 30, 2015	755,271	\$ 6.16	5.5

The fair value of the options granted below was calculated using the Black Scholes option valuation model with the assumptions as disclosed in prior quarterly and annual filings.

Directors' compensation of approximately \$46,000 and \$80,000 during the three months and \$174,000 and \$250,000 during the nine months ended September 30, 2015, and 2014, respectively, was recognized related to options to purchase shares vesting through 2017.

Employee compensation of approximately \$309,000 and \$427,000 during the three months and \$965,000 and \$1,128,000 during the nine months ended September 30, 2015, and 2014, respectively, was recognized related to options with a 4 year vesting period which were awarded to officers and key employees. These options vest through 2018.

Post-retirement compensation of approximately \$24,000 was recognized during the three months and \$73,000 during the nine months ended September 30, 2015, and 2014, related to options awarded to Mr. Hatem El Khalidi in July 2009. On May 9, 2010, the Board of Directors determined that Mr. El Khalidi forfeited these options and other retirement benefits when he made various demands against the Company and other AMAK Saudi shareholders which would benefit him personally and were not in the best interests of the Company and its shareholders. The Company is litigating its right to withdraw the options and benefits and as such, these options and benefits continue to be shown as outstanding. See further discussion in Note 17.

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Investor relations expense of approximately \$0 and \$25,000 during the three months and \$0 and \$79,000 during the nine months ended September 30, 2015, and 2014, respectively, was recognized related to warrants issued for the purchase of 100,000 shares of common stock to Genesis Select Corporation ("Genesis"). Our agreement with Genesis was terminated effective September 30, 2014; therefore, no additional amounts will vest going forward.

See the Company's Annual Report on Form 10-K for the year ended December 31, 2014, for additional information.

## **12. SEGMENT INFORMATION**

We operate through business segments according to the nature and economic characteristics of our products as well as the manner in which the information is used internally by our key decision maker, who is our Chief Executive Officer.

Our petrochemical segment includes SHR and GSPL. Our specialty wax segment includes TC. We also separately identify our corporate overhead and investing which includes financing and administrative activities such as legal, accounting, consulting, investor relations, officer and director compensation, corporate insurance, and other administrative costs.

The tables below reflect only 2015 transactions for TC since that is the time period affected by segment reporting due to the acquisition closing in the fourth quarter of 2014.

	Three Months Ended September 30, 2015								
	Specialty								
	Petrochemical			Wax	Corporate	Co	onsolidated		
				(in thou	sands)				
Product sales	\$	59,122	\$	4,068	\$-	\$	63,190		
Processing fees		1,364		2,384			3,748		
Net revenues		60,486		6,452	-	-	66,938		
Operating profit before depreciation and amortization		13,636		1,393	(1,654)		13,375		
Operating profit (loss)		12,557		178	(1,672)		11,063		
Depreciation and amortization		1,079		1,215	18		2,312		
Capital expenditures		4,857		1,766			6,623		

		Nine	e Mont	hs Ended S	September 30, 20	15		
	Specialty							
	Petr	Petrochemical			Corporate	Co	nsolidated	
	(in thousands)							
Product sales	\$	158,647	\$	11,749	\$ -	\$	170,396	
Processing fees		4,409		6,626	-		11,035	
Net revenues		163,056		18,375	-		181,431	
Operating profit before depreciation and amortization		38,197		3,897	(5,145)		36,949	
Operating profit (loss)		35,075		375	(5,163)		30,287	
Depreciation and amortization		3,122		3,522	18		6,662	
Capital expenditures		17,876		5,597	-		23,473	

			Se	eptember 30, 20	15			
			Specialty					
	Petrochemica	ıl	Wax	Corporate	e Eliminations	Co	nsolidated	
				(in thousands)				
Goodwill and intangible assets, net	\$	- \$	46,817	\$	- \$ -	\$	46,817	
Total assets	189,53	7	84,794	101,58	(129,141	)	246,771	
	Year Ended December 31, 2014							
			Specialty					
	Petrochemica	ıl	Wax	Corporate	e Eliminations	Co	nsolidated	
				(in thousands)				
Goodwill and intangible assets, net	\$	- \$	47,985	\$	- \$ -	\$	47,985	
Total assets	172,94	-5	79,135	99,360	) (119,366	)	232,074	

#### **13. INCOME TAXES**

We file an income tax return in the U.S. federal jurisdiction and a margin tax return in Texas. Tax returns for the years 2012 through 2014 remain open for examination. As of September 30, 2015, and December 31, 2014, we recognized no material

adjustments in connection with uncertain tax positions. The effective tax rate varies from the federal statutory rate of 35% primarily as a result of state tax expense, stock option based compensation and the manufacturing deduction.

Our state income tax rate was affected by Texas House Bill 32 which was signed in June 2015. The Texas margin tax rate was reduced for tax reports due on or after January 1, 2016. We have adopted the U.S. Treasury Department and IRS final regulations that address costs incurred in acquiring, producing, or improving tangible property. Based on the final regulations a tax accounting method change was filed with the IRS. We do not anticipate the impact of these changes to be material to our consolidated financial statements.

# 14. POST-RETIREMENT OBLIGATIONS

In January 2008 an amended retirement agreement was entered into with Mr. Hatem El Khalidi; however, on May 9, 2010, the Board of Directors terminated the agreement due to actions of Mr. El Khalidi. See Note 17. All amounts which have not met termination dates remain recorded until a resolution is achieved. As of September 30, 2015, and 2014, approximately \$1.0 million and \$0.9 million, respectively, remained outstanding and was included in post-retirement benefits.

See the Company's Annual Report on Form 10-K for the year ended December 31, 2014, for additional information.

# **15. INVESTMENT IN AMAK**

As of September 30, 2015, and December 31, 2014, the Company had a non-controlling equity interest (35%) of approximately \$50.7 million and \$53.0 million, respectively. Our investment is accounted for under the equity method.

AMAK's financial statements were prepared in the functional currency of AMAK which is the Saudi Riyal (SR). In June 1986 the SR was officially pegged to the U. S. Dollar (USD) at a fixed exchange rate of 1 USD to 3.75 SR.

The summarized results of operation and financial position for AMAK are as follows:

#### Results of Operations

	Three Months Ended September 30,				nded 0,		
	2015		2014		2015		2014
	(Thousands of Dollars)				ollars)		
Sales	\$ 19,874	\$	16,957	\$	38,458	\$	47,655
Gross Profit (Loss)	(2,711)		1,785		35		6,469
General, administrative and other expenses	 4,067		3,714		9,605		11,285
Net Loss	\$ (6,778)	\$	(1,929)	\$	(9,570)	\$	(4,816)
Depreciation, depletion and amortization	4,235		5,930		15,250		16,744
Net Income (Loss) before depreciation, depletion and amortization	\$ (2,543)	\$	4,001	\$	5,680	\$	11,928

Financial Position

	September		
	 30,	De	cember 31,
	2015		2014
	(Thousands	of D	ollars)
Current assets	\$ 31,904	\$	17,782
Noncurrent assets	 261,623		265,584
Total assets	\$ 293,527	\$	283,366
Current liabilities	\$ 21,216	\$	23,034
Long term liabilities	89,156		67,598
Shareholders' equity	183,155		192,734
	\$ 293,527	\$	283,366

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The equity in the income or loss of AMAK reflected on the consolidated statement of income for the three and nine months ended September 30, 2015, and 2014, is comprised of the following:

	 Three months ended September 30,		Nine months endo September 30,				
	2015 2014		2015			2014	
			(Thousands o	of Do	llars)		
Company's share of loss reported by AMAK	\$ (2,391)	\$	(680)	\$	(3,375)	\$	(1,698)
Amortization of difference between Company's investment in AMAK							
and Company's share of net assets of AMAK	 337		337		1,011		1,011
Equity in loss of AMAK	\$ (2,054)	\$	(343)	\$	(2,364)	\$	(687)

See our Annual Report on Form 10-K for the year ended December 31, 2014, for additional information.

#### **16. RELATED PARTY TRANSACTIONS**

Consulting fees of approximately \$0 and \$0 were incurred during the three months and \$25,000 and \$22,000 during the nine months ended September 30, 2015, and 2014, respectively from IHS Global FZ LLC of which Company Director Gary K. Adams holds the position of Chief Advisor – Chemicals.

## **17. COMMITMENTS AND CONTINGENCIES**

#### <u>Guarantees</u> –

On October 24, 2010, we executed a limited Guarantee in favor of the Saudi Industrial Development Fund ("SIDF") whereby we agreed to guaranty up to 41% of the SIDF loan to AMAK in the principal amount of 330.0 million Saudi Riyals (US\$88.0 million) (the "Loan"). The term of the loan is through June 2019. As a condition of the Loan, SIDF required all shareholders of AMAK to execute personal or corporate Guarantees; as a result, our guarantee is for approximately 135.33 million Saudi Riyals (US\$36.1 million). The loan was necessary to continue construction of the AMAK facilities and provide working capital needs. We received no consideration in connection with extending the guarantee and did so to maintain and enhance the value of its investment. The total amount outstanding to the SIDF at September 30, 2015, was 310.0 million Saudi Riyals (US\$82.7 million).

#### Litigation -

On March 21, 2011, Mr. El Khalidi filed suit against the Company in Texas alleging breach of contract and other claims. The 88th Judicial District Court of Hardin County, Texas dismissed all claims and counterclaims for want of prosecution in this matter on July 24, 2013. The Ninth Court of Appeals subsequently affirmed the dismissal for want of prosecution and the Supreme Court of Texas denied Mr. El Khalidi's petition for review. On May 1, 2014, Mr. El Khalidi refiled his lawsuit against the Company for breach of contract and defamation in the 356th Judicial District Court of Hardin County, Texas. The case was transferred to the 88th Judicial District Court of Hardin County, Texas where it is currently pending. On April 6, 2015, Mr. El-Khalidi nonsuited his defamation claim. We believe that the remaining claims are unsubstantiated and plan to vigorously defend the case. Liabilities of approximately \$1.0 million remain recorded, and the options will continue to accrue in accordance with their own terms until all matters are resolved.

On September 14, 2010, SHR received notice of a lawsuit filed in the 58th Judicial District Court of Jefferson County, Texas which was subsequently transferred to the 11<sup>th</sup> Judicial District Court of Harris County, Texas. The suit alleges that the plaintiff became ill from exposure to asbestos. There are approximately 44 defendants named in the suit. SHR has placed its insurers on notice of the claim and plans to vigorously defend the case. No accrual has been recorded for this claim.

On April 30, 2015, TC and TREC received notice of a lawsuit filed in the  $152^{nd}$  Judicial District Court of Harris County, Texas. The suit alleges that the plaintiff, an independent contractor employee, was injured while working on a product line at TC. We have placed our insurers on notice and plan to vigorously defend the case.

On or about August 3, 2015, SHR received notice of a lawsuit filed in the 14<sup>th</sup> Judicial District Court of Calcasieu Parish, Louisiana. The suit alleges that the plaintiff became ill from exposure to benzene. SHR placed its insurers on notice. Its insurers retained a law firm based in Louisiana to defend SHR.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

# FORWARD LOOKING AND CAUTIONARY STATEMENTS

Except for the historical information and discussion contained herein, statements contained in this release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially, including the following: a downturn in the economic environment; the Company's failure to meet growth and productivity objectives; fluctuations in revenues and purchases; impact of local legal, economic, political and health conditions; adverse effects from environmental matters, tax matters and the Company's pension plans; ineffective internal controls; the Company's use of accounting estimates; competitive conditions; the Company's ability to attract and retain key personnel and its reliance on critical skills; impact of relationships with critical suppliers; currency fluctuations; impact of changes in market liquidity conditions and customer credit risk on receivables; the Company's ability to successfully manage acquisitions and alliances; general economic conditions domestically and internationally; insufficient cash flows from operating activities; difficulties in obtaining financing; outstanding debt and other financial and legal obligations; industry cycles; specialty petrochemical product and mineral prices; feedstock availability; technological developments; regulatory changes; foreign government instability; foreign legal and political concepts; and foreign currency fluctuations, as well as other risks detailed in the Company's filings with the U.S. Securities and Exchange Commission, including this release, all of which are difficult to predict and many of which are beyond the Company's control.

#### Overview

The following discussion and analysis of our financial results, as well as the accompanying unaudited consolidated financial statements and related notes to consolidated financial statements to which they refer, are the responsibility of our management. Our accounting and financial reporting fairly reflect our business model involving the manufacturing and marketing of petrochemical products and synthetic waxes. Our business model involves the manufacture and sale of tangible products and the provision of custom processing services. Our consistent approach to providing high purity products and quality services to our customers has helped to sustain our current position as a preferred supplier of various petrochemical products.

The discussion and analysis of financial condition and the results of operations which appears below should be read in conjunction with the Management's Discussion and Analysis of Financial Condition and Results of Operations and the consolidated financial statements which appear in our Annual Report on Form 10-K for the year ended December 31, 2014.

We believe we are well-positioned to participate in new investments to grow the Company. While petrochemical prices are volatile on a short-term basis and our volume expectations depend on the demand of our customers' products, our investment decisions are based on our long-term business outlook using a disciplined approach in selecting and pursuing the most attractive investment opportunities. The drop in petroleum prices, which began in mid-September of last year and continued throughout 2015, reduced our average feedstock price per gallon approximately 46% over the first nine months of 2014. The price reduction had a positive effect on our business. Typically as prices drop, we see increased cash flow as the cash required for replacement feedstock is less at lower prices. Also, the formulas we use to sell our products typically have a 30 day trailing feed cost basis; and therefore, are slightly favorable to us during falling prices but are unfavorable when prices rise. In addition, we have not seen that reduced petroleum prices would be unfavorable to our customers or would require them to curtail operations in any manner. The chemical industry in general remains robust and is experiencing unprecedented capital investment.

We continue to make progress at our specialty wax segment by improving wax quality and consistency and expanding our custom processing capability.

# **Review of Third Quarter and Year-to-Date 2015 Results**

We reported third quarter 2015 earnings of \$5.3 million down from \$5.8 million from the third quarter of 2014. Diluted earnings per share of \$0.21 were reported for 2015, down from \$0.23 from 2014. Equity in losses from AMAK was \$2.1 million for the third quarter of 2015 compared to \$0.3 million for the same period in 2014. Sales volume of our petrochemical products increased 14.0%, but sales revenue from those products decreased 21.5% as compared to the third quarter of 2014 due to lower average selling prices. Our gross profit increased \$3.6 million, and our operating income increased \$2.2 million from the third quarter of 2014.

We reported year-to-date 2015 earnings of \$17.5 million up from \$13.4 million from the first nine months of 2014. Diluted earnings per share of \$0.69 were reported for 2015, up from \$0.54 from 2014. Equity in losses of AMAK was \$2.4 million through September 30, 2015, compared to \$0.7 million for the same period of 2014. Sales volume of our petrochemical products increased 1.9%, and sales revenue from those products decreased 24.6% as compared to the first nine months of 2014. However, our gross profit increased \$14.1 million, and our operating income increased \$9.7 million from 2014.

We do not include comparisons of our specialty wax segment since it was acquired in the fourth quarter of 2014; therefore, we have no basis for comparison.

#### Liquidity and Capital Resources

## **Working Capital**

Our approximate working capital days are summarized as follows:

	September	December 31,	September
	30, 2015	2014	30, 2014
Days sales outstanding in accounts receivable	34.4	35.6	35.0
Days sales outstanding in inventory	18.8	16.1	15.1
Days sales outstanding in accounts payable	12.5	12.0	16.0
Days of working capital	40.6	39.8	34.2

Our days sales outstanding in accounts receivable remained fairly consistent. Our days sales outstanding in inventory increased as of the end of the third quarter of 2015 due to decreases in volume sold for both segments, additional raw material purchases by TC, and inventory for hurricane backup purposes at SHR. Our days sales outstanding in accounts payable also remained fairly consistent from year-end 2014. Since days of working capital is calculated using the above three metrics, it increased for the reasons discussed.

Cash and cash equivalents increased \$6.4 million during the nine months ended September 30, 2015, as compared to an increase of \$6.3 million for the nine months ended September 30, 2014.

The change in cash and cash equivalents is summarized as follows:

	 2015		2014
Net cash provided by (used in)	(thousands	of dol	lars)
Operating activities	\$ 35,162	\$	18,345
Investing activities	(23,587)		(8,046)
Financing activities	 (5,204)		(3,959)
Increase in cash and equivalents	\$ 6,371	\$	6,340
Cash and cash equivalents	\$ 14,877	\$	13,948

## **Operating Activities**

Cash provided by operating activities totaled \$35.2 million for the first nine months of 2015, \$16.8 million higher than 2014. For the first nine months of 2015 net income increased by approximately \$4.1 million as compared to the corresponding period of 2014. Major non-cash items affecting net income included increases in depreciation and amortization of \$3.3 million, unrealized gain of \$0.3 million, equity in losses from AMAK of \$1.7 million and deferred taxes of \$0.8 million.

Significant factors leading to an increase in cash provided by operating activities included:

- Trade receivables decreased approximately \$5.4 million (due to a decrease in average selling price from fourth quarter 2014) as compared to an increase of approximately \$5.6 million in 2014 (due to the sales volume increase of 9.5% and average sales price increase of 5.9% over year end 2013),
- Prepaid assets increased approximately \$0.1 million as compared to an increase of approximately \$0.7 million in 2014, and
- Other liabilities increased approximately \$1.7 million (due to payments received from custom processing customers to fund projects) compared to 2014 which remained steady.

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These provisions of cash were partially offset by the following decrease in cash used by operations:

• Accounts payable and accrued liabilities decreased approximately \$0.3 million (due to the variability in payment dates) as compared to an increase of approximately \$6.0 million in 2014 (due to an increase in the accrual for raw material and additional purchases relating to the D-Train expansion).

#### **Investing Activities**

Cash used by investing activities during the first nine months of 2015 was approximately \$23.6 million, representing an increase of approximately \$15.5 million over the corresponding period of 2014. During the first nine months of 2015 we purchased equipment for the D-Train expansion, tank farm improvements, spare equipment, various facility upgrades, hydrogenation/distillation expansion and improvements at our specialty wax facility. During the first nine months of 2014 we began preparing for the expansion of our penhex unit (D-Train) and made various other facility improvements.

#### **Financing Activities**

Cash used by financing activities during the first nine months of 2015 was approximately \$5.2 million versus cash used of \$4.0 million during the corresponding period of 2014. During 2015 we made principal payments on our acquisition loan of \$5.3 million. During 2014 we drew \$3.0 million on our line of credit and made principal payments on our line of credit of \$6.0 million and \$1.1 million on our term debt.

#### **Anticipated Cash Needs**

We believe that the Company is capable of supporting its operating requirements and capital expenditures through internally generated funds supplemented with borrowings under our credit facility.

#### **Results of Operations**

#### Comparison of Three Months Ended September 30, 2015 and 2014

# Specialty Petrochemical Segment (including corporate transactions for comparative purposes)

These tables do not include the results for our specialty wax segment since it was acquired in the fourth quarter of 2014; therefore, we have no basis for comparison.

 2015		2014		Change	%Change
		(thousands	of de	ollars)	
\$ 59,121	\$	75,283	\$	(16,162)	(21.5%)
 1,364		1,634		(270)	(16.5%)
\$ 60,485	\$	76,917	\$	(16,432)	(21.4%)
24,603		21,574		3,029	14.0%
\$ 45,005	\$	63,873	\$	(18,868)	(29.5%)
13,870		13,320		550	4.1%
955		1,429		(474)	(33.2%)
3,308		3,060		248	8.1%
6,925		6,206		719	11.6%
4,424		4,086		338	8.3%
1,096		1,012		84	8.3%
(2,054)		(343)		(1,711)	498.8%
\$ 4,857	\$	4,455	\$	402	9.0%
\$ \$ \$ \$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

\*Includes \$2,118 and \$881 for 2015 and 2014, respectively, which is included in operating expense \*\* Included in cost of sales

#### **Gross Revenue**

Gross Revenue decreased during the third quarter of 2015 from 2014 by 21.4% primarily due to a decrease in the average selling price of 31.1%.

#### **Petrochemical Product Sales**

Petrochemical product sales decreased by 21.5% during the third quarter of 2015 from 2014 due to a decrease in the average selling price of 31.1%. Our average selling price decreased because a large portion of our sales are contracted with formulas which are tied to Natural Gas Liquid (NGL) prices which is our primary feedstock. Natural gasoline prices fell significantly during the first nine months of 2015 reflecting the drop in petroleum prices. Sales volume increased by 14.0% from the third quarter of 2014.

#### Processing

Processing revenues decreased 16.5% during the third quarter of 2015 from 2014 due to a decrease in production required by our customers.

#### **Cost of Sales**

Cost of Sales decreased 29.5% during the third quarter of 2015 from 2014 due to the substantial decrease in natural gasoline prices as mentioned above. Our average feedstock cost per gallon decreased 48.5% while volume processed increased 9.7% to support the additional sales volume. We use natural gasoline as feedstock which is the heavier liquid remaining after butane and propane are removed from liquids produced by natural gasoline normally correlates with the price of crude oil. We continue to investigate alternative feedstock sources which contain lower percentages of less desirable components in an effort to reduce the amount of byproduct sold into fuel markets at lower prices, thereby increasing overall profitability.

#### **Total Operating Expense**

Total Operating Expense increased 4.1% during the third quarter of 2015 from 2014. Natural gas, labor and transportation are the largest individual expenses in this category, although not all of these increased.

The cost of natural gas purchased decreased 33.2% during 2015 from 2014 due to a decrease in the average per unit cost and in the quantity purchased. The average price per MMBTU for the third quarter of 2015 was \$3.02 whereas, for 2014 the per-unit cost was \$4.34. Volume decreased to approximately 324,000 MMBTU from about 330,000 MMBTU.

Labor costs were higher by approximately 8.1% due to cost of living and competitive wage adjustments averaging 3% to 4%, operational overtime because of loading demands and training, maintenance overtime because of turnarounds, and additional profit sharing due to the increase in operating income and personnel. We are studying ways to reduce overtime caused by the short term surge of loading iso-containers which occurs periodically. The overtime created by the training for the new equipment and processes of D-Train will continue until the project is complete and operating routinely. The maintenance overtime was higher than traditionally seen during turnarounds due to the extended nature of the work including the arrangements for testing capacities for higher volumes of production.

Transportation costs increased 11.6% due to the increased sales volume and additional railcars on lease. These costs are included in our selling prices.

#### **General and Administrative Expense**

General and Administrative costs for the third quarter of 2015 from 2014 increased by 8.3% due primarily to increases in officer compensation (due to a restricted stock grant and the accrual for end of year bonuses) and contributions to the 401(k) plan (due to contributions being generated from profit sharing distributions).

#### **Depreciation and Amortization**

Depreciation and amortization increased 8.3% during the third quarter of 2015 from 2014 due to a larger asset base.

## Equity in Losses of AMAK

Equity in Losses of AMAK increased \$1.7 million during the third quarter of 2015 from 2014. See discussion in nine months section below.

# **Capital Expenditures**

Capital Expenditures increased 9.0% during the third quarter of 2015 from 2014 primarily due to improvements in the petrochemical facility as detailed above under "Investing Activities".

#### Comparison of Nine Months Ended September 30, 2015 and 2014

#### Specialty Petrochemical Segment (including corporate transactions for comparative purposes)

These tables do not include the results for our specialty wax segment since it was acquired in the fourth quarter of 2014; therefore, we have no basis for comparison.

		2015		2014		Change	%Change
				(thousands	of d	ollars)	
Petrochemical Product Sales	\$	158,647	\$	210,517	\$	(51,870)	(24.6%)
Processing		4,409		5,054		(645)	(12.8%)
Gross Revenue	\$	163,056	\$	215,571	\$	(52,515)	(24.4%)
Volume of Sales (gallons)							
Petrochemical Products		62,311		61,144		1,167	1.9%
Cost of Sales	\$	119,001	\$	182,112	\$	(63,111)	(34.7%)
Total Operating Expense**		38,890		38,271		619	1.6%
Natural Gas Expense**		3,226		4,829		(1,603)	(33.2%)
Operating Labor Costs**		10,218		8,782		1,436	16.4%
Transportation Costs**		17,348		16,852		496	2.9%
General & Administrative Expense		13,628		12,430		1,198	9.6%
Depreciation and Amortization*		3,140		3,020		120	4.0%
Equity in Losses of AMAK		(2,364)		(687)		(1,677)	244.1%
Capital Expenditures	\$	17,876	\$	8,582	\$	9,294	108.3%
*Includes \$6 083 and \$2 614 for 201	5 and 2014 respectiv	vely which	is in	cluded in on	erat	ing expense	

\*Includes \$6,083 and \$2,614 for 2015 and 2014, respectively, which is included in operating expense \*\* Included in cost of sales

# **Gross Revenue**

Gross Revenue decreased during the first nine months of 2015 from 2014 by 24.4% primarily due to a decrease in the average selling price of 26.1% and 12.8% decrease in processing fees.

## **Petrochemical Product Sales**

Petrochemical product sales decreased by 24.6% during the first nine months of 2015 from 2014 due to a decrease in the average selling price of 26.1% offset slightly by an increase in volume sold of 1.9%. Our average selling price decreased because a large portion of our sales are contracted with formulas which are tied to natural gasoline prices which is our primary feedstock. Natural gasoline prices fell significantly during the first nine months of 2015 reflecting the drop in petroleum prices.

#### Processing

Processing revenues decreased 12.8% during the first nine months of 2015 from 2014 due to a decrease in production required by our customers, along with their inability to acquire feedstock.

#### **Cost of Sales**

Cost of Sales decreased 34.7% during the first nine months of 2015 from 2014 due to the substantial decrease in natural gasoline prices as mentioned above. Our average feedstock cost per gallon decreased 45.9% while volume processed increased 1.6%.

#### **Total Operating Expense**

Total Operating Expense increased 1.6% during the first nine months of 2015 from 2014. Natural gas, labor and transportation are the largest individual expenses in this category; however, not all of these increased.

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The cost of natural gas purchased decreased 33.2% during 2015 from 2014 due to a decrease in the average per unit cost and in the quantity purchased. The average price per MMBTU for the first nine months of 2015 was \$3.10 whereas, for 2014 the per-unit cost was \$4.64. Volume decreased slightly to approximately 1,031,000 MMBTU from about 1,035,000 MMBTU. The volume of natural gas consumed in 2015 decreased despite testing of the newly increased capacities of the units and catalyst treatments during maintenance shutdowns which indicates that some operating efficiencies have been obtained. These activities use fuel gas but do not produce product. Labor costs were higher by approximately 16.4% due to cost of living and competitive wage adjustments averaging 3% to 4%, operational overtime because of loading demands and training, maintenance overtime because of turnarounds, and additional profit sharing due to the increase in operating income and personnel. The overtime created by the training for the new equipment and processes of D-Train will continue until the project is complete and operating routinely. The maintenance overtime was higher than traditionally seen during turnarounds due to the extended nature of the work including the arrangements for testing capacities for higher volumes of production.

Transportation costs increased 2.9% due to the slight increase in the number of shipments and additional railcars on lease.

#### **General and Administrative Expense**

General and Administrative costs for the first nine months of 2015 from 2014 increased by 9.6% due primarily to increases in officer compensation (due to a restricted stock grant and the accrual for end of year bonuses) and contributions to the 401(k) plan (due to contributions being generated from profit sharing distributions).

#### **Depreciation and Amortization**

Depreciation and amortization increased 4.0% during the first nine months of 2015 from 2014 due to a larger asset base.

#### Equity in Losses of AMAK

Equity in Losses of AMAK increased \$1.7 million during the first nine months of 2015 from 2014.

For the nine months ended September 30, 2015, shipments were 27.9% short of budgeted volumes as indicated in the table below. There was one shipment of zinc in the first quarter of 2015, one shipment of copper in the second quarter of 2015, and one shipment of copper and two shipments of zinc in the third quarter of 2015.

AMAK volumes in dry metric tons (dmt) for the nine months ended September 30, 2015, were as follows:

	Actual	Budgeted	Variance
Ore tons processed	494,520	535,069	(40,549)
	191,320	555,007	(10,515)
Concentrate to the port			
Copper	19,534	20,857	(1,323)
Zinc	30,517	34,101	(3,584)
	50,051	54,958	(4,907)
Shipments			
Copper	15,794	23,000	(7,206)
Zinc	24,346	32,660	(8,314)
	40,140	55,660	(15,520)

Lower commodity prices significantly impacted AMAK's results in the third quarter. Because of the decline, there was an inventory writedown of \$3.0 million for AMAK during the quarter with our share being \$1.1 million. Average spot copper prices were down 13% from second quarter and zinc prices down 16% over the same period. We, of course, have no control over this but remain optimistic that metal prices, especially for zinc, will strengthen in the intermediate and long term.

Third quarter results were also negatively impacted by operating issues resulting in unplanned downtime and lower recoveries than expected. Recoveries were primarily impacted by the lack of supply of flotation agent. Copper recoveries returned to normal in September, as did zinc recoveries in early October. The precious metals circuit was down for much of the quarter.

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AMAK has been billed, and has paid for, fees for two new exploration licenses and a new mining license adjacent to the existing lease. Formal approval for these licenses is expected very soon. AMAK also continues work on a superior gold extraction technology to improve yields and dramatically lower costs.

AMAK continues to comprehensively review ways to weather the storm of low commodity prices and sub-par mill performance.

#### Specialty Synthetic Wax Segment

Although no quarter by quarter comparative data exists, TC continues to make progress. TC generated a slight profit during the first nine months of 2015.

Our initial focus has been on ensuring wax production capacity along with product quality and consistency. We have now proven our throughput capability as September was the highest wax production volume month by a significant margin. Growing wax sales volumes is a key emphasis. We are meeting with considerable success in the adhesives market. One major customer purchased 2.2 million pounds in the first nine months of 2015 (up from zero in 2014), and a second major customer purchased 100,000 pounds in the 3<sup>rd</sup> quarter. Two other adhesive customers have purchased follow-up orders after successful trials.

After our new wax distillation column was started up in July, the custom processing unit previously used for wax clean-up was returned to custom processing service, resulting in almost \$2.4 million in revenues for the quarter. Some of this revenue came from the oligomer project (capital customer funded) which we ran in the quarter. We will do a follow-up run of this project in the fourth quarter.

The new hydrogenation and distillation unit, to be installed to help us leverage existing relationships with our petrochemical customers and drive new custom processing business, is now expected to start up in the third quarter of 2016 as we optimize the design for specific projects. It is unlikely that we will see custom processing revenues above what we saw this quarter until this unit comes on stream.

#### **Capital Expenditures**

Capital Expenditures increased 108.3% during the first nine months of 2015 from 2014 primarily due to improvements in the both facilities as detailed above under "Investing Activities".

# **Contractual Obligations**

The table below summarizes the following contractual obligations (in thousands) of the Company at September 30, 2015:

	 Payments due by period									
	Less than								re than 5	
	Total		1 year		1-3 years		3-5 years		years	
Operating Lease Obligations	\$ 8,238	\$	2,307	\$	3,247	\$	1,467	\$	1,217	
Long-Term Debt Obligations	 75,200		8,000		16,667		50,533		-	
Total	\$ 83,438	\$	10,307	\$	19,914	\$	52,000	\$	1,217	

On October 1, 2014, we entered into an Amended and Restated Credit Agreement with the lenders which from time to time are parties to the Amended and Restated Credit Agreement (collectively, the "Lenders") and Bank of America, N.A., a national banking association, as Administrative Agent for the Lenders, and Merrill Lynch, Pierce, Fenner & Smith Incorporated as Lead Arranger. Refer to Note 8 on page 10 of this Form 10-Q for a detailed discussion.

#### Guarantee of Saudi Industrial Development Fund ("SIDF") Loan to AMAK

As discussed in Note 17 to the consolidated financial statements, in October 2010 as a condition of the Loan from the SIDF in the principal amount of 330.0 million SR (US\$88.0 million) to AMAK, we were required to execute a Guarantee of up to 41% of the Loan. The decision to provide a limited corporate guarantee in favor of AMAK was difficult as we considered numerous facts and circumstances. One of the factors considered was that without the US\$88.0 million from the SIDF, construction activity on the project would likely have ceased. Another factor considered was that prior to making a firm commitment regarding funding, the SIDF performed its own exhaustive due diligence of the project and obviously reached the conclusion that the project is viable and capable of servicing the debt. Yet another factor considered was our ability to reach agreement with various AMAK Saudi shareholders whereby they agreed to use best efforts to have their personal guarantees stand ahead of and pay required payments to SIDF before our corporate guarantee. Finally, we researched

numerous loans made by the SIDF to others and were unable to find a single instance where the SIDF actually called a guarantee or foreclosed on a project. Based on the above, we determined that it was in the best interest of the Company and its shareholders to provide the limited corporate guarantee to facilitate completion of the mining project in a timely manner. We also determined that the stand-in-front agreement in conjunction with the actual value of plant and equipment on the ground should act in concert to minimize any exposure arising from the corporate guarantee. The total amount outstanding to the SIDF at September 30, 2015, was 310.0 million Saudi Riyals (US\$82.7 million).

#### **Critical Accounting Policies and Estimates**

Our critical accounting policies are more fully described in Note 2 of the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2014. The preparation of consolidated financial statements in accordance with generally accepted accounting principles requires management to make estimates, assumptions and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the period reported. By their nature, these estimates, assumptions and judgments are subject to an inherent degree of uncertainty. We base our estimates, assumptions and judgments on historical experience, market trends and other factors that are believed to be reasonable under the circumstances. Estimates, assumptions and judgments are reviewed on an ongoing basis and the effects of revisions are reflected in the consolidated financial statements in the period they are determined to be necessary. Actual results may differ from these estimates under different assumptions or conditions. Our critical accounting policies have been discussed with the Audit Committee of the Board of Directors. We believe there have been no material changes to our critical accounting policies and estimates compared to those discussed in our Annual Report on Form 10-K for the year ended December 31, 2014.

#### **Recent and New Accounting Standards**

See Note 2 to the Consolidated Financial Statements for a summary of recent accounting guidance.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

#### Derivative Instrument Risk

Refer to Note 10 on pages 11 through 12 of this Form 10-Q.

Interest Rate Risk

Refer to Note 10 on pages 11 through 12 of this Form 10-Q.

Except as noted above, there have been no material changes in the Company's exposure to market risk from the disclosure included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

## ITEM 4. CONTROLS AND PROCEDURES.

- (a) Evaluation of disclosure controls and procedures. Our chief executive officer and chief financial officer, with the participation of management, have evaluated the effectiveness of our "disclosure controls and procedures" (as defined in Rules 13a-15(e) and 15(d)-15(e) under the Securities Exchange Act of 1934) and determined that our disclosure controls and procedures were effective as of the end of the period covered by this report.
- (b) <u>Changes in internal control.</u> There were no significant changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2015, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. On October 1, 2014, we completed the TC Acquisition which included certain existing information systems and internal controls over financial reporting. We are in the process of completing the integration of TC's internal controls.

#### PART II. OTHER INFORMATION

#### **ITEM 1. LEGAL PROCEEDINGS.**

None other than the pending claims and lawsuits as discussed in Note 17 to the consolidated financial statements.



# ITEM 1A. RISK FACTORS.

As of the date of this filing, the Company and its operations continue to be subject to the risk factors previously disclosed in our "Risk Factors" in the 2014 Annual Report, as well as the following risk factor:

## Economic and political instability; terrorist acts; war and other political unrest

The conflict and hostilities in Yemen could disrupt or interfere with the operations of AMAK whose corporate offices and mining assets are located in Najran province of Saudi Arabia. In addition, the U.S. military action in Afghanistan, the terrorist attacks that took place in the United States on September 11, 2001, the potential for additional future terrorist acts and other recent events, including ISIL terrorist related activities and civil unrest in the Middle East, and the on-going Iranian nuclear confrontation, as well as the European debt crisis, have caused uncertainty in the world's financial markets and have significantly increased global political, economic and social instability, including in Saudi Arabia, a country in which we have a substantial investment. One significant political risk in Saudi Arabia concerns the issue of succession of the Al-Saud royal family. To date, transition to the next generation of the Al-Saud royal family has occurred in an orderly manner. However, there is a risk this will not continue. It is possible that further acts of terrorism may be directed against the United States domestically or abroad, and such acts of terrorism could be directed against our investment in those locations. Such economic and political uncertainties may materially and adversely affect our business, financial condition or results of operations in ways that cannot be predicted at this time. Although it is impossible to predict the occurrences or consequences of any such events, they could result in a decrease in demand for our products, make it difficult or impossible to deliver products to our customers or to receive components from our suppliers, create delays and inefficiencies in our supply chain and result in the need to impose employee travel restrictions. We are predominantly uninsured for losses and interruptions caused by terrorist acts, conflicts and wars. Our future revenue, gross margin, expenses and financial condition also could suffer due to a variety of international factors, inc

• Ongoing instability or changes in a country's or region's economic or political conditions, including inflation, recession, interest rate fluctuations and actual or anticipated military or political conflicts;

- Longer accounts receivable cycles and financial instability among customers;
- Trade regulations and procedures and actions affecting production, pricing and marketing of products;
- Local labor conditions and regulations;
- Geographically dispersed workforce;
- Changes in the regulatory or legal environment;
- Differing technology standards or customer requirements;

• Import, export or other business licensing requirements or requirements relating to making foreign direct investments, which could affect our ability to obtain favorable terms for labor and raw materials or lead to penalties or restrictions;

· Difficulties associated with repatriating cash generated or held abroad in a tax-efficient manner and changes in tax laws; and

• Fluctuations in freight costs and disruptions in the transportation and shipping infrastructure at important geographic points of exit and entry for our products and shipments.

#### Cost pressures could negatively impact AMAK's operating margins and expansion plans

Cost pressures may continue to occur across the resources industry. As the prices for AMAK's products are determined by the global commodity markets in which it operates, AMAK does not generally have the ability to offset these cost pressures through corresponding price increases, which can adversely affect its operating margins or require changes in operations, including, but not limited to, temporary planned shutdowns. Notwithstanding AMAK's efforts to reduce costs and a number of key cost inputs being commodity price-linked, the inability to reduce costs and a timing lag may adversely impact AMAK's operating margins for an extended period.

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# ITEM 6. EXHIBITS.

The following documents are filed or incorporated by reference as exhibits to this Report. Exhibits marked with an asterisk (\*) are management contracts or a compensatory plan, contract or arrangement.

Exhibit Number	Description
3(a)	- Certificate of Incorporation of the Company as amended through the Certificate of Amendment filed with the Delaware Secretary of State on May 22, 2014 (incorporated by reference to Exhibit 3(a) to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2014 (file No. 001-33926))
3(b)	- Restated Bylaws of the Company dated August 1, 2014 (incorporated by reference to Exhibit 3(b) to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2014 (file No. 001-33926))
10(a)*	- Retirement Awards Program dated January 15, 2008 between Arabian American Development Company and Hatem El Khalidi (incorporated by reference to Exhibit 10(h) to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2008 (file No. 001-33926))
10(b)*	- Arabian American Development Company Stock and Incentive Plan adopted April 3, 2012 (incorporated by reference to Exhibit A to the Company's Form DEF 14A filed April 25, 2012 (file No. 001-33926))
10(c)	- Articles of Association of Al Masane Al Kobra Mining Company, dated July 10, 2006 (incorporated by reference to Exhibit 10(m) to the Company's Annual Report on Form 10-K for the year ended December 31, 2009 (file No. 001-33926))
10(d)	- Bylaws of Al Masane Al Kobra Mining Company (incorporated by reference to Exhibit 10(n) to the Company's Annual Report on Form 10-K for the year ended December 31, 2009 (file No. 001-33926))
10(e)	- Letter Agreement dated August 5, 2009, between Arabian American Development Company and the other Al Masane Al Kobra Company shareholders named therein (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on August 27, 2009 (file No. 001-33926))
10(f)	- Limited Guarantee dated October 24, 2010, between Arabian American Development Company and the Saudi Industrial Development Fund (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on October 27, 2010 (file No. 001-33926))
10(g)	- Amended and Restated Credit Agreement dated October 1, 2014, between Texas Oil & Chemical Co. II, Inc. and certain subsidiaries and Bank of America, N.A. as administrative agent (incorporated by reference to Exhibit 10.2 to the Company's Form 8-K filed on October 3, 2014 (file No. 001-33926))
10(h)	- Stock Purchase Agreement dated September 19, 2014, between Trecora Resources, Texas Oil & Chemical Co. II, Inc., SSI Chusei, Inc. and Schumann/Steier Holdings, LLC (incorporated by reference to Exhibit 2.1 to the Company's Form 8-K filed on September 25, 2014 (file No. 001-33926))
31.1	- Certification of Chief Executive Officer pursuant to Rule 13A-14(A) of the Securities Exchange Act of 1934
31.2	- Certification of Chief Financial Officer pursuant to Rule 13A-14(A) of the Securities Exchange Act of 1934

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Exhibit Number	Description
32.1	- Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	- Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	- XBRL Instance Document
101.SCH	- XBRL Taxonomy Schema Document
101.CAL	- XBRL Taxonomy Calculation Linkbase Document
101.LAB	- XBRL Taxonomy Label Linkbase Document
101.PRE	- XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	- XBRL Taxonomy Extension Definition Linkbase Document

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# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATE: November 9, 2015 <u>TRECORA RESOURCES</u> (Registrant)

> By: <u>/s/Connie Cook</u> Connie Cook Chief Financial Officer

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# CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a - 14(a)/15d-14(a)

I, Simon Upfill-Brown, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Trecora Resources;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the consolidated financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonable likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's independent registered public accounting firm and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
- Date: November 9, 2015 <u>/s/ Simon Upfill-Brown</u> Simon Upfill-Brown President and Chief Executive Officer

# CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a - 14(a)/15d-14(a)

I, Connie Cook, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Trecora Resources;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the consolidated financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonable likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's independent registered public accounting firm and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
- Date: November 9, 2015 <u>/s/ Connie Cook</u> Connie Cook Chief Financial Officer

# CERTIFICATION PURSUANT TO 18. U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Trecora Resources (the "Company") on Form 10-Q for the period ended September 30, 2015, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Simon Upfill-Brown, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to such officer's knowledge:

(1) The Report fully complies with the requirements of section 13 (a) or 15 (d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>/s/ Simon Upfill-Brown</u> Simon Upfill-Brown President and Chief Executive Officer

November 9, 2015

# CERTIFICATION PURSUANT TO 18. U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Trecora Resources (the "Company") on Form 10-Q for the period ended September 30, 2015, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Connie Cook, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to such officer's knowledge:

(1) The Report fully complies with the requirements of section 13 (a) or 15 (d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>/s/ Connie Cook</u> Connie Cook Chief Financial Officer

November 9, 2015