#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-Q

### [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2020

or

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

**COMMISSION FILE NUMBER 1-33926** 



(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation or organization)

75-1256622 (I.R.S. Employer Identification No.)

77478

(Zip code)

1650 Hwy 6 South, Suite 190 Sugar Land, Texas (Address of principal executive offices)

Registrant's telephone number, including area code: (281) 980-5522

N/A

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.10 per share	TREC	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes X No \_\_\_\_

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S–T ( 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes X No \_\_\_\_\_

(Mark One)

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

# Large accelerated filer \_\_\_\_ Accelerated filer X\_\_\_\_

# Non-accelerated filer \_\_\_\_ Smaller reporting company X\_\_\_\_

#### Emerging growth company\_\_\_

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.\_\_\_\_

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No X

Number of shares of the Registrant's Common Stock (par value \$0.10 per share) outstanding at April 30, 2020: 24,714,980.

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# Item Number and Description

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# PART I. FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS.

# TRECORA RESOURCES AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

	March 31, 2020 (Unaudited)		December 31, 2019
ASSETS	 (thousands of dolla	rs, exce	ept par value)
Current Assets			
Cash	\$ 37,450	\$	6,145
Trade receivables, net	28,396		26,320
Inventories	8,362		13,624
Investment in AMAK (held-for-sale)	28,869		32,872
Prepaid expenses and other assets	4,458		4,947
Taxes receivable	 16,107		182
Total current assets	123,642		84,090
Plant, pipeline and equipment, net	187,211		188,919
Intangible assets, net	14,275		14,736
Lease right-of-use assets, net	12,711		13,512
Mineral properties in the United States	 562		562
TOTAL ASSETS	\$ 338,401	\$	301,819
<u>LIABILITIES</u>			
Current Liabilities			
Accounts payable	\$ 10,171	\$	14,603
Accrued liabilities	6,720		5,740
Current portion of long-term debt	4,194		4,194
Current portion of lease liabilities	3,153		3,174
Current portion of other liabilities	1,021		924
Total current liabilities	 25,259		28,635
Long-term debt, net of current portion	98,046		79,095
Post-retirement benefit, net of current portion	332		338
Lease liabilities, net of current portion	9,558		10,338
Other liabilities, net of current portion	178		595
Deferred income taxes	 22,512		11,375
Total liabilities	 155,885		130,376
EQUITY			
<b>Common stock</b> -authorized 40 million shares of \$0.10 par value; issued and outstanding 24.8 million and 24.8 million in 2020 and 2019, respectively	2,478		2,475
Additional paid-in capital	59,880		59,530
Retained earnings	119,869		109,149
Total Trecora Resources Stockholders' Equity	 182,227		171,154
Noncontrolling Interest	289		289
Total equity	182,516		171,443
TOTAL LIABILITIES AND EQUITY	\$ 338,401	\$	301,819

See notes to consolidated financial statements.

# TRECORA RESOURCES AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

		THREE MONTHS ENDED MARCH 31,				
		2020		2019		
	(t)	nousands of dollars, ex	cept per share	amounts)		
REVENUES						
Product sales	\$	57,183	\$	61,493		
Processing fees		4,884		3,662		
		62,067		65,155		
OPERATING COSTS AND EXPENSES						
Cost of sales and processing						
(including depreciation and amortization of \$3,952 and \$4,229, respectively)		53,989		55,082		
GROSS PROFIT		8,078		10,073		
GENERAL AND ADMINISTRATIVE EXPENSES						
General and administrative		6,674		6,034		
Depreciation		216		213		
		6,890		6,247		
OPERATING INCOME		1,188		3,826		
OTHER INCOME (EXPENSE)						
Interest income		_		5		
Interest expense		(916)		(1,499)		
Miscellaneous income (expense), net		(62)		(28)		
		(978)		(1,522)		
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES		210		2,304		
INCOME TAX EXPENSE (BENEFIT)		(5,653)		494		
INCOME FROM CONTINUING OPERATIONS		5,863		1,810		
INCOME (LOSS) FROM DISCONTINUED OPERATIONS, NET OF TAX		4,857		(59)		
NET INCOME	\$	10,720	\$	1,751		
Basic Earnings per Common Share						
Net income from continuing operations (dollars)	\$	0.24	\$	0.07		
Net income from discontinued operations, net of tax (dollars)		0.20				
Net income (dollars)	\$	0.44	\$	0.07		
Basic weighted average number of common shares outstanding		24,765		24,653		
Diluted Earnings per Common Share						
Net income from continuing operations (dollars)	\$	0.23	\$	0.07		
Net income from discontinued operations, net of tax (dollars)		0.19				
Net income (dollars)	\$	0.42	\$	0.07		
Diluted weighted average number of common shares outstanding		25,276		25,027		

See notes to consolidated financial statements.

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# TRECORA RESOURCES AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (UNAUDITED) THREE MONTHS ENDED MARCH 31

				TRE	CORA RESOURC	ES S	FOCKHOLDERS							
	СОММ	ON ST	оск		ADDITIONAL PAID-IN		TREASURY	1	RETAINED			NON- CONTROLLING		TOTAL
	SHARES	А	MOUNT	•	CAPITAL		STOCK	]	EARNINGS		TOTAL	INTEREST	Ĵ	EQUITY
	(thousands)						(1	thousa	unds of dollars)					
December 31, 2019	24,750	\$	2,475	\$	59,530	\$	_	\$	109,149	\$	171,154	\$ 289	\$	171,443
Restricted Stock Units														
Issued to Directors	_		_		94		_		_		94	_		94
Issued to Employees	_		_		259		_		_		259	_		259
Common Stock														
Issued to Employees	30		3		(3)		_		_		_	_		_
Net Income	—		—		_		—		10,720		10,720	—		10,720
March 31, 2020	24,780	\$	2,478	\$	59,880	\$		\$	119,869	\$	182,227	\$ 289	\$	182,516
December 31, 2018	24,626	\$	2,463	\$	58,294	\$	(8)	\$	124,123	\$	184,872	\$ 289	\$	185,161
Restricted Stock Units														
Issued to Directors	_		_		22		_		_		22	_		22
Issued to Employees	_		_		249		_		_		249	_		249
Common Stock														
Issued to Employees	61		6		_		_		_		6	_		6
Net Income	—		—		—		—		1,751		1,751	—		1,751
March 31, 2019	24,687	\$	2,469	\$	58,565	\$	(8)	\$	125,874	\$	186,900	\$ 289	\$	187,189
		_		_						-			-	

See notes to consolidated financial statements.

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# TRECORA RESOURCES AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	 THREE MONTHS ENDED MARCH 31,			
	2020		2019	
	 (thousands	s of dollars)		
OPERATING ACTIVITIES				
Net Income	\$ 10,720	\$	1,751	
Income (Loss) from Discontinued Operations	4,857		(59)	
Income from Continuing Operations	\$ 5,863	\$	1,810	
Adjustments to Reconcile Income from Continuing Operations To Net Cash Provided by Operating Activities:				
Depreciation and Amortization	3,492		3,977	
Amortization of Intangible Assets	461		465	
Stock-based Compensation	390		213	
Deferred Income Taxes	10,385		374	
Postretirement Obligation	10		(5)	
Amortization of Loan Fees	45		45	
Loss on Disposal of Assets	18		_	
Changes in Operating Assets and Liabilities:				
Decrease (Increase) in Trade Receivables	(2,077)		1,375	
Decrease in Insurance Receivables	274		_	
Increase in Taxes Receivable	(16,144)		_	
Decrease (Increase) in Inventories	5,263		(383)	
Decrease (Increase) in Prepaid Expenses and Other Assets	185		(227)	
Decrease in Accounts Payable and Accrued Liabilities	(3,739)		(6,773)	
Decrease in Other Liabilities	(72)		(34)	
Net Cash Provided by Operating Activities - Continuing Operations	 4,354		837	
Net Cash Used in Operating Activities - Discontinued Operations	(53)		(13)	
Net Cash Provided by Operating Activities	 4,301		824	
INVESTING ACTIVITIES	 .,			
Additions to Plant, Pipeline and Equipment	(2,065)		(1,887)	
Proceeds from PEVM	(2,005)		30	
Net Cash Used in Investing Activities - Continuing Operations	 (2,065)		(1,857)	
Net Cash Oxed in Investing Activities - Communic Operations	10,163		440	
Net Cash Provided by Investing Activities	 8,098			
	 8,098		(1,417)	
FINANCING ACTIVITIES			(215)	
Net Cash Paid Related to Stock-Based Compensation	20.000		(215)	
Additions to Long-Term Debt	20,000		2,000	
Repayments of Long-Term Debt	 (1,094)		(1,094)	
Net Cash Provided by Financing Activities - Continuing Operations	 18,906		691	
NET INCREASE IN CASH	31,305		98	
CASH AT BEGINNING OF PERIOD	 6,145	-	6,735	
CASH AT END OF PERIOD	\$ 37,450	\$	6,833	
Supplemental disclosure of cash flow information:				
Cash payments for interest	\$ 870	\$	1,210	
Cash payments for taxes, net of refunds	\$ _	\$	_	
Supplemental disclosure of non-cash items:				
Capital expansion amortized to depreciation expense	\$ 262	\$	68	
Foreign taxes paid by AMAK	\$ 	\$	891	

See notes to consolidated financial statements.

#### TRECORA RESOURCES AND SUBSIDIARIES

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. GENERAL

#### Organization

Trecora Resources (the "Company" or "TREC") was incorporated in the State of Delaware in 1967. Our principal business activities are the manufacturing of various specialty hydrocarbons and specialty waxes and the provision of custom processing services. Unless the context requires otherwise, references to "we," "us," "our," "TREC," and the "Company" are intended to mean Trecora Resources and its subsidiaries.

This document includes the following abbreviations:

- (1) TOCCO Texas Oil & Chemical Co. II, Inc. Wholly owned subsidiary of TREC and parent of SHR and TC
- (2) SHR South Hampton Resources, Inc. Specialty Petrochemicals segment and parent of GSPL
- (3) GSPL Gulf State Pipe Line Co, Inc. Pipeline support for the Specialty Petrochemicals segment
- (4) TC Trecora Chemical, Inc. Specialty Waxes segment
- (5) AMAK Al Masane Al Kobra Mining Company Held-for-sale mining equity investment –28.3% ownership
- (6) PEVM Pioche Ely Valley Mines, Inc. Inactive mine 55% ownership

#### **Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and in conformity with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, these unaudited financial statements do not include all of the information and footnotes required by GAAP for complete financial statements and, therefore, should be read in conjunction with the financial statements and related notes contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2019.

The unaudited condensed financial statements included in this document have been prepared on the same basis as the annual financial statements and in management's opinion reflect all adjustments, including normal recurring adjustments, necessary to present fairly the Company's financial position, results of operations and cash flows for the interim periods presented. We have made estimates and judgments affecting the amounts reported in this document. The actual results that we experience may differ materially from our estimates. In the opinion of management, the disclosures included in these financial statements are adequate to make the information presented not misleading.

Operating results for the three months ended March 31, 2020 are not necessarily indicative of results for the year endingDecember 31, 2020.

We currently operate in two segments, Specialty Petrochemicals and Specialty Waxes. All revenue originates from sources in the United States, and all long-lived assets owned are located in the United States.

In addition, we own a 28.3% interest in AMAK, a Saudi Arabian closed joint stock company, which owns, operates and is developing mining assets in Saudi Arabia. Our investment is classified as held-for-sale and and the equity in earnings (losses) are recorded in discontinued operations. See Note 5.

#### 2. RECENT ACCOUNTING PRONOUNCEMENTS

#### **Recently Adopted Accounting Pronouncements**

Effective January 1, 2020, we adopted Financial Accounting Standard Board ("FASB") Accounting Standards Update ("ASU") 2016-13, Measurement of Credit Losses on Financial Instruments, which changed the way entities recognize impairment of most financial assets. Short-term and long-term financial assets, as defined by the standard, are impacted by immediate recognition of estimated credit losses in the financial statements, reflecting the net amount expected to be collected. The adoption of this standard did not have a material impact on our condensed consolidated financial statements.



#### **Recent Accounting Pronouncements Not Yet Adopted**

In December 2019, the FASB issued ASU No. 2019-12, Income Taxes (Topic 740): *Simplifying the Accounting for Income Taxes* (ASU 2019-12), which simplifies the accounting for income taxes. This guidance will be effective for us in the first quarter of 2021 on a prospective basis, and early adoption is permitted. We are currently evaluating the impact of the new guidance on our condensed consolidated financial statements.

In March 2020, the FASB issued ASU No. 2020–04, *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting*(ASU 2020-04), which provides guidance to alleviate the burden in accounting for reference rate reform by allowing certain expedients and exceptions in applying generally accepted accounting principles to contracts, hedging relationships, and other transactions impacted by reference rate reform. The provisions of ASU 2020-04 apply only to those transactions that reference LIBOR or another reference rate expected to be discontinued due to reference rate reform. Adoption of the provisions of ASU 2020-04 are optional and are effective from March 12, 2020 through December 31, 2022. We are currently evaluating the impact of ASU 2020-04 on our condensed consolidated financial statements.

#### **3. TRADE RECEIVABLES**

Trade receivables, net, consisted of the following:

	 March 31, 2020	]	December 31, 2019		
	(thousands of dollars)				
Trade receivables	\$ 28,825	\$	26,749		
Less allowance for doubtful accounts	(429)		(429)		
Trade receivables, net	\$ 28,396	\$	26,320		

Trade receivables serve as collateral for our amended and restated credit agreement. See Note 11.

#### 4. INVENTORIES

Inventories included the following:

	March 31, 2020		December 31, 2019
	(thousands	s)	
Raw material	\$ 1,298	\$	2,100
Work in process	139		142
Finished products	 6,925		11,382
Total inventory	\$ 8,362	\$	13,624

Inventory serves as collateral for our amended and restated credit agreement. See Note 11.

Inventory included Specialty Petrochemicals products in transit valued at approximately \$1.6 million and \$2.9 million at March 31, 2020 and December 31, 2019, respectively.

# 5. INVESTMENT IN AMAK (Held-for-Sale)

As of March 31, 2020 and December 31, 2019, the Company had a non-controlling equity interest of 28.3% and 33.3% in AMAK of approximately \$28.9 million and \$32.9 million, respectively. This investment is accounted for under the equity method. There were no events or changes in circumstances that had an adverse effect on the fair value of our investment in AMAK at March 31, 2020.

The Company committed to a plan to sell our investment in AMAK during the third quarter of 2019. Management engaged in a comprehensive process to market the investment to numerous potential buyers. The process resulted in an agreement with certain AMAK stockholders in September 2019 to purchase our investment. Pursuant to a Share Sale and Purchase Agreement (as amended, the "Purchase Agreement") that was effective as of October 2, 2019, the Company agreed to sell its entire equity interest in AMAK, to AMAK and certain other existing stockholders of AMAK (collectively, the "Purchasers")

for an aggregate gross purchase price (before taxes and transaction expenses) of Saudi Riyals ("SAR")264.7 million (or approximately US\$70 million), which will be payable in US Dollars (collectively, the "Share Sale"). The Purchasers advanced 5% of the purchase price (or approximately \$3.5 million) in the form of a non-refundable deposit, which was a condition to the effectiveness of the Purchase Agreement. The Purchase Agreement contained various representations, warranties and indemnity obligations of the Company and the Purchasers, including the release of the Company's guarantee as described in Note 12.

On January 16, 2020, the Company and the Purchasers entered into a letter agreement (the "January 2020 Amendment") providing certain amendments to the Purchase Agreement. Pursuant to the January 2020 Amendment, the Long Stop Date (as defined in the Purchase Agreement) for completion of the Share Sale was extended to March 31, 2020 to allow additional time for the parties to obtain certain required governmental approvals. Under the Purchase Agreement, the Company had certain termination rights if closing of the Share Sale did not occur on or before the Long Stop Date. The January 2020 Amendment also provided that, if closing of the Share Sale does not occur on or before the extended Long Stop Date, and the Company determined in its sole discretion to further extend such date, then an amount equal to 50% of the approximately \$3.5 million non-refundable deposit made by the Purchasers under the Purchase Agreement would be forfeited to the Company as liquidated damages and would not be applied to the purchase price at closing of the Share Sale.

Effective as of March 26, 2020, the Company and the Purchasers entered into a letter agreement, dated March 23, 2020 (the "March 2020 Amendment"), providing for certain additional amendments to the Purchase Agreement.

Pursuant to the March 2020 Amendment, the Company and the Purchasers agreed that the Share Sale may be completed with the respective Purchasers in multiple closings, in each case, subject to the completion of any remaining conditions precedent. To the extent that a Purchaser completed the purchase of all or a portion of the ordinary shares allotted to it under the Purchase Agreement on or before March 31, 2020, the non-refundable deposit paid by such Purchaser (or a portion of such deposit for a partial closing) was credited toward the purchase price of the ordinary shares being purchased. Purchasers that complete the purchase of all or a portion of their allotted ordinary shares after March 31, 2020 but on or before September 28, 2020 (the "New Long Stop Date"), will forfeit an amount equal to 50% of the non-refundable deposit paid by such Purchasers to the Company as liquidated damages and such amount shall not be applied to the purchase price paid by the applicable Purchaser. With respect to any Purchaser that has not completed the purchase of 100% of its allocated ordinary shares on or prior to the New Long Stop Date, (i) any remaining amount of non-refundable deposit paid by such Purchaser will be forfeited to the Company as liquidated damages as of September 29, 2020 and (ii) the Company may terminate the Purchase Agreement in accordance with its terms unless the Company elects, in its sole discretion, to further extend the New Long Stop Date.

On March 26, 2020, the Company and one Purchaser, Arab Mining Company, completed the first closing of the Share Sale (the "First Closing"). In connection with the First Closing, the Company sold 4,000,000 ordinary shares for an aggregate gross purchase price (before taxes and transaction expenses) of SAR40 million (or approximately US\$10.7 million) (inclusive of the credited amount of the Purchaser's non-refundable deposit previously paid of US\$0.5 million). The First Closing also included indemnification provisions which effectively reduced our portion of the loan guarantee (as discussed in Note 12). We recorded a foreign tax payable of approximately \$0.3 million related to this transaction, which is offset by a foreign tax credit for U.S. tax purposes.

Pursuant to the March 2020 Amendment, the remaining Purchasers have agreed to use their best efforts to close the purchase of 00% of their respective allotments of ordinary shares as soon as possible. The March 2020 Amendment also provides that the Company will continue to have the right to appoint three directors of the board of directors of AMAK, and will enjoy all other governance rights it currently has, until the Share Sale has been completed in full. As of March 31, 2020, approximately \$1.5 million of the initial deposits were forfeited to the Company as liquidated damages and will not be applied to the purchase price at closing. This amount was recorded as an increase to our investment in AMAK and a gain in discontinued operations.

As all the required criteria for held-for-sale classification was met in third quarter of 2019, the investment in AMAK is classified as held-for-sale in the Consolidated Balance Sheets and reflected as discontinued operations in the Consolidated Statements of Operations for all periods presented. The assets held-for-sale are disclosed by the Company in the Corporate segment. The Company expects to have no continuing involvement with the discontinued operations after the closing date. The gain (loss) from discontinued operations, net of tax, include our portion of the equity in earnings (losses) in AMAK as well as other administrative expenses incurred in Saudi Arabia and transaction costs.

Included in discontinued operations are the following :

	Three Months Ended March 31,			
	2020	2019		
	(thousands of dollars	;)		
Saudi administration (income) expenses	\$ (17) \$	16		
Equity in losses of AMAK	532	59		
Gain on sale of equity interest	(6,663)	—		
(Income) loss from discontinued operations before taxes	 (6,148)	75		
Tax expense (benefit)	1,291	(16)		
(Income) loss from discontinued operations (net of tax)	\$ (4,857) \$	59		

AMAK's financial statements were prepared in the functional currency of AMAK which is the SAR. In June 1986 the SAR was officially pegged to the U. S. Dollar at a fixed exchange rate of 1 USD to 3.75 SAR.

The summarized results of operation and financial position for AMAK are as follows:

Results of Operations

	Three Months Ended March 31,				
	 2020		2019		
	 (thousands	of dollars)			
Sales	\$ 17,937	\$	20,664		
Cost of sales	 16,821		18,570		
Gross profit	 1,116		2,094		
Selling, general, and administrative	 2,680		2,738		
Operating loss	(1,564)		(644)		
Other income	17		428		
Finance and interest expense	 (531)		(445)		
Loss before Zakat and income taxes	 (2,078)		(661)		
Zakat and income taxes	 533		522		
Net Loss	\$ (2,611)	\$	(1,183)		

Financial Position

	March 31,	I	December 31,
	 2020		2019
	(thousand	s of doll	ars)
Current assets	\$ 44,189	\$	45,354
Noncurrent assets	199,109		196,564
Total assets	\$ 243,298	\$	241,918
Current liabilities	\$ 28,955	\$	27,645
Long term liabilities	82,029		79,348
Stockholders' equity	132,314		134,925
	\$ 243,298	\$	241,918

Changes in Ownership

In the first quarter of 2020, we completed a portion of the Share Sale to an existing shareholder of AMAK. We sold4 million shares of AMAK, thereby reducing our ownership percentage from 33.3% to 28.3%. As this transaction

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occurred at the end of the first quarter, our portion of the equity in earnings/losses of AMAK reflected for the first quarter of 2020 is calculated a63.3%, whereas our ownership of balance sheet accounts is reflected at 28.3% as of March 31, 2020.

In the second quarter of 2019, certain shareholders of AMAK transferred a portion of their shares to the CEO of AMAK as a one-time retention and performance bonus. The Company transferred 100,000 shares and the transaction reduced our ownership percentage from 33.4% to 33.3%.

The equity in the (losses) earnings of AMAK included in income (loss) from discontinued operations, net of tax, on the consolidated statements of operations for the three months ended March 31, 2020 and 2019, is comprised of the following:

	Three Mon Marc		
	2020		2019
	 (thousands	of dollars)	
AMAK Net Loss	\$ (2,611)	\$	(1,183)
Percentage of Ownership	33.3 %		33.4 %
Company's share of loss reported by AMAK	\$ (869)	\$	(395)
Amortization of difference between Company's investment in AMAK and Company's share of net assets of AMAK	337		337
Equity in losses of AMAK	\$ (532)	\$	(59)

For additional information, see NOTE 6, "INVESTMENT IN AMAK AND DISCONTINUED OPERATIONS" to the consolidated financial statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2019.

# 6. PREPAID EXPENSES AND OTHER ASSETS

Prepaid expenses and other assets consisted of the following:

	March 31, 2020		December 31, 2019
	(thousand	s of dollar	s)
Prepaid license	\$ 1,008	\$	1,209
Spare parts	1,965		1,857
Insurance receivable	874		1,148
Other prepaid expenses and assets	611		733
Total prepaid expenses and other assets	\$ 4,458	\$	4,947

### 7. PLANT, PIPELINE AND EQUIPMENT

Plant, pipeline and equipment consisted of the following:

March 31, 2020		December 31, 2019
 (thousands	s of dolla	urs)
\$ 1,580	\$	1,580
4,225		4,095
5,428		5,428
260,892		258,651
4,673		5,052
\$ 276,798	\$	274,806
(89,587)		(85,887)
\$ 187,211	\$	188,919
\$ 	(thousand: \$ 1,580 4,225 5,428 260,892 4,673 \$ 276,798 (89,587)	(thousands of dolla         \$ 1,580       \$         4,225       5,428         260,892       4,673         \$ 276,798       \$         (89,587)

Plant, pipeline, and equipment serve as collateral for our amended and restated credit agreement. See Note 11.

Labor capitalized for construction was approximatelynil and \$0.1 million for the three months ended March 31, 2020 and 2019, respectively.

Construction in progress during the first three months of 2020 included Advanced Reformer unit improvements and pipeline maintenance at SHR and equipment modifications at TC. Construction in progress during the first three months of 2019

included equipment purchased for various equipment updates at the TC facility, the Advanced Reformer unit, tankage upgrades, and an addition to the rail spur at SHR.

Amortization relating to the catalyst, which is included in cost of sales, was approximately \$0.2 million and nil for the three months ended March 31, 2020 and 2019, respectively.

### 8. LEASES

The Company leases certain rail cars, rail equipment, office space and office equipment. The Company determines if a contract is a lease at the inception of the arrangement. The Company reviews all options to extend, terminate, or purchase its right-of-use assets at the inception of the lease and accounts for these options when they are reasonably certain of being exercised.

Leases with an initial term of 12 months or less are not recorded on the Condensed Consolidated Balance Sheets. Lease expense for these leases is recognized on a straightline basis over the lease term.

The components of lease expense were as follows:

(\$ in thousands)	Classification in the Condensed Consolidated Statements of Income	 ee Months Ended Iarch 31, 2020	 Months Ended arch 31, 2019
Operating lease cost (a)	Cost of sales, exclusive of depreciation and amortization	\$ 920	\$ 1,139
Operating lease cost (a)	Selling, general and administrative	48	34
Total operating lease cost		\$ 968	\$ 1,173
Pinemen lange and			
Finance lease cost:			
Amortization of right-of-use assets	Depreciation	\$ _	_
Interest on lease liabilities	Interest Expense	—	—
Total finance lease cost		\$ _	\$ _
Total lease cost		\$ 968	\$ 1,173

(a) Short-term lease costs were approximately \$0.1 million and \$0.1 million during the periods, respectively.

The Company had no variable lease expense	, as defined by ASC 842, during the periods.
---	--

(\$ in thousands)	Classification on the Condensed Consolidated Balance Sheets	Mai	rch 31, 2020	Dece	mber 31, 2019
Assets:					
Operating	Operating lease assets	\$	12,711	\$	13,512
Finance	Property, plant, and equipment		—		—
Total leased assets		\$	12,711	\$	13,512
Liabilities:					
Current Operating	Current portion of operating lease liabilities	\$	3,153	\$	3,174
Finance	Short-term debt and current portion of long-term debt	Φ		\$	
Noncurrent					
Operating	Operating lease liabilities		9,558		10,338
Finance	Long-term debt		—		—
Total lease liabilities		\$	12,711	\$	13,512

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(\$ in thousands)		lonths Ended h 31, 2020		Ionths Ended ch 31, 2019
Cash paid for amounts included in the measurement of lease liabilities:				
Operating cash flows used for operating leases	\$	947	\$	1,133
Operating cash flows used for finance leases				
Financing cash flows used for finance leases				_
Right-of-use assets obtained in exchange for lease obligations:				
Operating leases	\$	_	\$	113
Finance leases		_		_
			March 3	31, 2020
Weighted-average remaining lease term (in years):				
Operating leases				4.3
Finance leases				0.0
Weighted-average discount rate:				
Operating leases				4.5%
Finance leases				%

Nearly all of the Company's lease contracts do not provide a readily determinable implicit rate. For these contracts, the Company's estimated incremental borrowing rate is based on information available at the inception of the lease.

As of March 31, 2020, maturities of lease liabilities were as follows:

(\$ in thousands)	Oper	ating Leases	Finance Leases
2020	\$	2,756	\$ —
2021		3,540	—
2022		3,218	—
2023		2,329	—
2024		1,026	—
Thereafter		1,082	—
Total lease payments	\$	13,951	\$ —
Less: Interest		1,240	—
Total lease obligations	\$	12,711	\$ _

## 9. INTANGIBLE ASSETS, NET

Intangible assets were recorded in relation to the acquisition of TC on October 1, 2014.

The following tables summarize the gross carrying amounts and accumulated amortization of intangible assets by major class:

		March 31, 2020		
	Gross	Accumulated Amortization		Net
		(thousands of dollars)		
\$	16,852	\$ (6,179)	\$	10,673
	94	(94)		
	1,471	(628)		843
	6,131	 (3,372)		2,759
\$	24,548	\$ (10,273)	\$	14,275
-			_	

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			December 31, 2019	
		Gross	Accumulated Amortization	Net
			(thousands of dollars)	
Customer relationships	\$	16,852	\$ (5,898)	\$ 10,954
Non-compete agreements		94	(94)	—
Licenses and permits		1,471	(601)	870
Developed technology	_	6,131	 (3,219)	 2,912
Total	\$	24,548	\$ (9,812)	\$ 14,736

Amortization expense for intangible assets included in cost of sales for the three months endedMarch 31, 2020 and 2019 was approximately \$0.5 million and \$0.5 million, respectively.

Based on identified intangible assets that are subject to amortization as of March 31, 2020, we expect future amortization expenses for each period to be as follows:

		Remainder of							
	Total	2020	2021	2022		2023	2024	2025	 Thereafter
				(thousands of	dolla	rs)			
Customer relationships	\$ 10,673	\$ 843	\$ 1,123	\$ 1,123		1,123	1,123	1,123	\$ 4,215
Licenses and permits	843	79	101	86		86	86	86	319
Developed technology	2,759	460	613	613		613	460	_	—
Total future amortization									
expense	\$ 14,275	\$ 1,382	\$ 1,837	\$ 1,822	\$	1,822	\$ 1,669	\$ 1,209	\$ 4,534

# **10. ACCRUED LIABILITIES**

Accrued liabilities consisted of the following:

	March 31, 2020	December 31, 2019	
	 (thousands	of dollars)	-
es	\$ 247	\$ 215	
es	940	_	
	1,718	1,250	
	409	273	
sation	344	1,687	
	213	—	
	320	—	
costs	1,000	1,000	
	 1,529	1,315	
	\$ 6,720	\$ 5,740	_
			=

# 11. LIABILITIES AND LONG-TERM DEBT

# Senior Secured Credit Facilities

As of March 31, 2020, we had \$23.0 million in borrowings outstanding under the revolving credit facility (the "Revolving Facility") of our amended and restated credit agreement (as amended to the date hereof, the "ARC Agreement") and approximately \$79.8 million in borrowings outstanding under the term loan facility of the ARC Agreement (the "Term Loan Facility" and, together with the Revolving Facility, the "Credit Facilities"). In addition, we had approximately \$21 million of availability under our Revolving Facility at March 31, 2020. TOCCO's ability to make additional borrowings under the

Revolving Facility at March 31, 2020 was limited by, and in the future may be limited by, our obligation to maintain compliance with the covenants contained in the ARC Agreement (including maintenance of a maximum Consolidated Leverage Ratio and minimum Consolidated Fixed Charge Coverage Ratio (each as defined in the ARC Agreement)).

For each fiscal quarter after December 31, 2019, TOCCO must maintain a Consolidated Leverage Ratio of 5.50 to 1.00 (subject to temporary increase following certain acquisitions). TOCCO's Consolidated Leverage Ratio was 2.91 and 2.20 as of March 31, 2020 and December 31, 2019, respectively. Additionally, TOCCO must maintain a minimum Consolidated Fixed Charge Coverage Ratio as of the end of any fiscal quarter of 1.15 to 1.00. TOCCO's Consolidated Fixed Charge Coverage Ratio was 2.21 and 2.56 as of March 31, 2020 and December 31, 2019, respectively.

The maturity date for the ARC Agreement is July 31, 2023. As of March 31, 2020, the effective interest rate for the Credit Facilities was3.83%. The ARC Agreement contains a number of customary affirmative and negative covenants and we were in compliance with those covenants as of March 31, 2020.

For a summary of additional terms of the Credit Facilities, see NOTE 13, "LONG-TERM DEBT AND LONG-TERM OBLIGATIONS" to the consolidated financial statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2019.

#### **Debt Issuance Costs**

Debt issuance costs of approximately \$0.9 million were incurred in connection with the fourth amendment to the ARC Agreement. Unamortized debt issuance costs of approximately \$0.6 million and \$0.6 million for the periods ended March 31, 2020 and December 31, 2019, have been netted against outstanding loan balances.

Long-term debt and long-term obligations are summarized as follows:

	March 31, 2020	December 31, 2019
	(thousands o	f dollars)
Revolving Facility	23,000	3,000
Term Loan Facility	79,844	80,938
Loan fees	(604)	(649)
Total long-term debt	102,240	83,289
Less current portion including loan fees	4,194	4,194
Total long-term debt, less current portion including loan fees	98,046	79,095

# 12. COMMITMENTS AND CONTINGENCIES

### COVID-19

The global outbreak of COVID-19 presents various global risks. The full impact of the outbreak continues to evolve as of the date of this report. Management is actively monitoring the impact of the global situation on our financial condition, liquidity, operations, suppliers, industry, investments, and workforce. Given the daily evolution of the COVID-19 outbreak and the global responses to curb its spread, the Company is not able to estimate the effects, if any, on its results of operations, financial condition, or liquidity for fiscal year 2020.

#### Guarantees

On October 24, 2010, we executed a limited guarantee in favor of the Saudi Industrial Development Fund ("SIDF") whereby we agreed to guaranty up to41% of the SIDF loan (the "Loan") to AMAK. As a condition of the Loan, SIDF required all stockholders of AMAK to execute personal or corporate guarantees. The Loan was necessary to continue construction of the AMAK facilities and provide working capital needs. We received no consideration in connection with extending the guarantee and did so to maintain and enhance the value of our investment. On July 8, 2018, the Loan was amended to adjust the repayment schedule and extend the repayment terms through April 2024. Under the new payment terms the current amount due in 2020 is SAR 50.0 million (US\$13.3 million). In connection with the First Closing discussed in Note 5, our portion of the loan guarantee was effectively reduced to 33.1% or approximately SAR 95.7 million (US\$24.3 million). The total amount outstanding on the Loan at March 31, 2020 was SAR 275.0 million (US\$77.3 million). See additional discussion including release of the entire guarantee in connection with the Share Sale in Note 5.

### **Operating Lease Commitments**

See Note 8 for discussion on lease commitments.

#### Litigation

The Company is periodically named in legal actions arising from normal business activities. We evaluate the merits of these actions and, if we determine that an unfavorable outcome is probable and can be reasonably estimated, we will establish the necessary reserves. We are not currently involved in legal proceedings that could reasonably be expected to have a material adverse effect on our business, prospects, financial condition or results of operations. We may become involved in material legal proceedings in the future.

#### **Supplier Agreements**

In accordance with our supplier agreements, on a recurring monthly basis, the Company commits to purchasing a determined volume of feedstock in anticipation of upcoming requirements. Feedstock purchases are invoiced and recorded when they are delivered. As of March 31, 2020 and December 31, 2019, the value of the remaining undelivered feedstock approximated \$2.7 million and \$3.5 million, respectively.

From time to time, we may incur shortfall fees due to feedstock purchases being below the minimum amounts prescribed by our agreements with our suppliers. Shortfall fee expenses for the three months ended March 31, 2020 and 2019, were \$0.3 million and \$0.2 million, respectively.

#### **Environmental Remediation**

Amounts charged to expense for various activities related to environmental monitoring, compliance, and improvements were approximately \$0.3 million and \$0.1 million for the three months ended March 31, 2020 and 2019, respectively.

#### 13. STOCK-BASED COMPENSATION

The Stock Option Plan for Key Employees, as well as, the Non-Employee Director Stock Option Plan (hereinafter collectively referred to as the "Stock Option Plans"), were approved by the Company's stockholders in July 2008. The Stock Option Plans allot for the issuance of up to 1,000,000 shares.

The Trecora Resources Stock and Incentive Plan (the "Plan") was approved by the Company's stockholders in June 2012. As amended, the Plan allots for the issuance of up to 2.5 million shares in the form of stock options or restricted stock unit awards.

Stock-based compensation expense of approximately \$0.4 million and \$0.2 million was recognized during the three months ended March 31, 2020 and 2019, respectively.

#### Stock Options and Warrant Awards

Stock options and warrants granted under the provisions of the Stock Option Plans permit the purchase of our common stock at exercise prices equal to the closing price of Company common stock on the date the options were granted. The options have terms of 10 years and generally vest ratably over terms of 4 to 5 years. There were no stock options or warrant awards issued during the three months ended March 31, 2020 or 2019.



A summary of the status of the Company's stock option and warrant awards is as follows:

	Stock Options and Warrants	Weighted Average Exercise Price Per Share	Weighted Average Remaining Contractual Life	Intrinsic Value (in thousands)
Outstanding at January 1, 2020	487,000	10.87		
Granted	—	—		
Exercised	—	—		
Forfeited	_	—		
Outstanding at March 31, 2020	487,000	10.87	3.5 \$	_
Expected to vest			\$	_
Exercisable at March 31, 2020	487,000	10.87	3.5 \$	—

The aggregate intrinsic value of options was calculated as the difference between the exercise price of the underlying awards and the quoted price of our common stock. At March 31, 2020, options to purchase approximately 0.1 million shares of common stock were in-the-money.

Since no options were granted, the weighted average grant-date fair value per share of options granted during the three months endedMarch 31, 2020 and 2019, respectively, was \$0.

The Company has no non-vested options as of March 31, 2020.

#### **Restricted Stock Unit Awards**

Generally, restricted stock unit awards are granted annually to officers and directors of the Company under the provisions of the Plan. Restricted stock units are also granted ad hoc to attract or retain key personnel, and the terms and conditions under which these restricted stock units vest vary by award. The fair market value of restricted stock units granted is equal to the Company's closing stock price on the date of grant. Restricted stock units granted generally vest ratably over periods ranging from 2.5 to 5 years. Certain awards also include vesting provisions based on performance metrics. Upon vesting, the restricted stock units are settled by issuing one share of Company common stock per unit.

A summary of the status of the Company's restricted stock units activity is as follows:

	Shares of Restricted Stock Units	Weighted Average Grant Date Price per Share
Outstanding at January 1, 2020	298,864	9.78
Granted	248,265	6.50
Forfeited	—	—
Vested	(36,268)	6.32
Outstanding at March 31, 2020	510,861	9.80
Expected to vest	510,861	

# **14. INCOME TAXES**

We file an income tax return in the U.S. federal jurisdiction and a margin tax return in Texas. We received notification from the Internal Revenue Service ("IRS") in February 2020 on the selection of our December 31, 2017 tax return for audit. In prior years, we received notification that Texas selected our R&D credit calculations for 2014 and 2015 for audit. The state of Texas had suspended their examination while they comprehensively reviewed their audit procedures for consistency. During the fourth quarter of 2019, we received notice that Texas had completed their review of their procedures and initiated additional requests for information. We do not expect any material changes related to the federal or Texas audits. Our federal and Texas tax returns remain open for examination for the years 2016 through 2019. As of March 31, 2020 and December 31, 2019, respectively, we recognized no adjustments for uncertain tax positions or related interest and penalties.

The effective tax rate varies from the federal statutory rate of 21%, primarily as a result of state tax expense, stock based compensation, foreign taxes and a research and development credit for the three months ended March 31, 2020 and 2019. We



continue to maintain a valuation allowance against certain deferred tax assets, specifically for mining claims for PEVM, where realization is not certain.

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") was enacted into law. The CARES Act allows for the deferral of income and social security tax payments, a five-year carryback for net operating losses ("NOLs"), changes to interest expense and business loss limitation rules, certain new tax credits, and certain new loans and grants to businesses. We have recognized the provisional amounts of \$17.8 million for the NOLs carryback and they are included in the income tax receivable of \$16.1 million. The Company will continue to evaluate the CARES Act for opportunities as additional information is released. See Subsequent Events disclosure at Note 19.

# **15. SEGMENT INFORMATION**

We operate through business segments according to the nature and economic characteristics of our products as well as the manner in which the information is used internally by our key decision maker, who is our Chief Executive Officer. Segment data may include rounding differences.

Our Specialty Petrochemicals segment includes SHR and GSPL. Our Specialty Waxes segment is TC. We also separately identify our corporate overhead which includes administrative activities such as legal, accounting, investor relations, officer and director compensation, corporate insurance, and other administrative costs.

			Three	Mon	ths Ended March	31, 202	20	
	 Specialty Petrochemicals	Specialt	y Waxes		Corporate		Eliminations	Consolidated
					(in thousands)			
Product sales	\$ 50,386	\$	6,797	\$	—	\$	_	\$ 57,183
Processing fees	1,244		3,640		—		_	4,884
Total revenues	 51,630		10,437		_		_	 62,067
Operating income (loss) before depreciation and amortization	6,490		1,066		(2,415)		_	5,141
Operating income (loss)	3,872		(262)		(2,422)			1,188
Income (loss) from continuing operations before taxes	2,942		(242)		(2,490)		_	210
Depreciation and amortization	2,617		1,328		7		_	3,952
Capital expenditures	1,601		316		—			1,917

		Three M	onths Ended March 31	, 2019	
_	Specialty Petrochemicals	Specialty Waxes	Corporate	Eliminations	Consolidated
			(in thousands)		
Product sales \$	55,490	\$ 6,003	\$ —	—	\$ 61,493
Processing fees	1,383	2,279	_	—	3,662
Total revenues	56,873	8,282			65,155
Operating income (loss) before depreciation and					
amortization	11,407	(849)	(2,305)		8,253
Operating income (loss)	8,333	(2,197)	(2,310)	_	3,826
Income (loss) from continuing operations before taxes	7,135	(2,539)	(2,292)	—	2,304
Depreciation and amortization	3,074	1,348	20	—	4,442
Capital expenditures	1,378	509	_		1,887

			Μ	arch 31, 2020		
	Specialty Petrochemicals	Specialty Waxes		Corporate	Eliminations	Consolidated
			(1	in thousands)		
Trade receivables, product sales	\$ 20,556	\$ 4,079	\$	—	\$ —	\$ 24,635
Trade receivables, processing fees	811	2,950		—		3,761
Intangible assets, net		14,275		_		14,275
Total assets	293,382	91,674		120,689	(167,344)	338,401
			De	cember 31, 2019		
	 Specialty Petrochemicals	Specialty Waxes	De	cember 31, 2019 Corporate	Eliminations	 Consolidated
	 1 1	Specialty Waxes		,	 Eliminations	Consolidated
Trade receivables, product sales	\$ 1 1	Specialty Waxes		Corporate	\$ Eliminations —	\$ Consolidated 22,524
Trade receivables, product sales Trade receivables, processing fees	\$ Petrochemicals	× •		Corporate	\$ Eliminations —	\$
* 1	\$ Petrochemicals 18,911	\$ 3,613		Corporate	\$ Eliminations	\$ 22,524

# 16. NET INCOME PER COMMON SHARE

The following tables set forth the computation of basic and diluted net income (loss) per share for thethree months ended March 31, 2020 and 2019, respectively.

# Net Income per Common Share - Continuing Operations

	_	Three Months Ended March 31, 2020					Three Months Ended March 31, 2019				
		Income	Shares		Per Share Amount		Income	Shares		Per Share Amount	
				(in	thousands, except	t per sha	are amounts)				
Basic:											
Net income from continuing operations	\$	5,863	24,765	\$	0.24	\$	1,810	24,653	\$	0.07	
Unvested restricted stock units			511					374			
Diluted:											
Net income from continuing operations	\$	5,863	25,276	\$	0.23	\$	1,810	25,027	\$	0.07	

# Net Income Common Share - Discontinued Operations

		ree Months End March 31, 2020					ee Months End March 31, 2019	ed	
	Income	Shares		Per Share Amount	In	come (Loss)	Shares		Per Share Amount
			(i	in thousands, exce	ept per s	hare amounts)			
Basic:									
Net income (loss) from discontinued operations, net of tax	\$ 4,857	24,765	\$	0.20	\$	(59)	24,653	\$	_
Unvested restricted stock units		511					374		
Diluted:									
Net income (loss) from discontinued operations, net of tax	\$ 4,857	25,276	\$	0.19	\$	(59)	25,027	\$	_

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#### Net Income per Common Share

	 Three Months Ended March 31, 2020					Three Months Ended March 31, 2019					
	Income	Shares		Per Share Amount		Income	Shares		Per Share Amount		
			(in t	housands, except	per sh	are amounts)					
Basic:											
Net income	\$ 10,720	24,765	\$	0.44	\$	1,751	24,653	\$	0.07		
Unvested restricted stock units		511					374				
Diluted:											
Net income	\$ 10,720	25,276	\$	0.42	\$	1,751	25,027	\$	0.07		

At March 31, 2020 and 2019, 487,000 and 552,000 shares of common stock, respectively, were issuable upon the exercise of options and warrants.

# **17. RELATED PARTY TRANSACTIONS**

Consulting fees of approximately nil and \$22,000 were incurred during the three months endedMarch 31, 2020 and 2019, respectively, from our Director, Nicholas Carter. Due to his history and experience with the Company and to provide continuity after his retirement, a consulting agreement was entered into with Mr. Carter in July 2015, which terminated effective December 31, 2019.

#### **18. POST-RETIREMENT OBLIGATIONS**

We currently have post-retirement obligations with two former executives. As ofMarch 31, 2020 and December 31, 2019, approximately \$0.3 million and \$0.3 million, respectively, remained outstanding and was included in post-retirement obligations.

For additional information, see NOTE 22, "POST-RETIREMENT OBLIGATIONS" to the consolidated financial statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2019.

### **19. SUBSEQUENT EVENTS**

In connection with the CARES Act discussed in Note 14, we expect to file refund claims of approximately\$17.8 million to recover taxes paid in 2013 through 2016. On April 30, 2020 we filed our first refund claims and expect to receive approximately\$14.0 million in the third quarter.

On May 6, 2020, SHR and TC (collectively, the "Borrowers") received loan proceeds in an aggregate principal amount of approximately\$6.1 million (the "SBA Loans") under the United States Small Business Administration Paycheck Protection Program (the "Paycheck Protection Program") established pursuant to CARES Act. The SBA Loans are evidenced by unsecured promissory notes (collectively, the "SBA Notes"), each payable to Bank of America, N.A. The Borrowers plan to use the SBA Loans to cover payroll costs and certain other eligible expenses in accordance with the relevant terms and conditions of the CARES Act. The SBA Notes mature on May 6, 2022, and bear interest at a stated rate of 1.0% per annum. The SBA Loans may be partially or fully forgiven if the Borrowers comply with the provisions of the CARES Act.

In connection with the SBA Loans, TOCCO, SHR, GSPL and TC (SHR, GSPL and TC collectively the "Guarantors") entered into a Seventh Amendment to Amended and Restated Credit Agreement (the "Seventh Amendment") related to the ARC Agreement on May 8, 2020. Pursuant to the Seventh Amendment certain amendments to the ARC Agreement were made to permit the SBA Loans and related matters.

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#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

#### FORWARD LOOKING AND CAUTIONARY STATEMENTS

Some of the statements and information contained in this Quarterly Report on Form 10-Q may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Statements regarding the Company's financial position, business strategy and plans and objectives of the Company's management for future operations and other statements that are not historical facts, are forward-looking statements. Forward-looking statements are often characterized by the use of words such as "outlook," "may," "will," "should," "could," "expects," "plans," "anticipates," "contemplates," "proposes," "believes," "estimates," "projects," "projects," "potential," "continue," "intend," or the negative of such terms and other comparable terminology, or by discussions of strategy, plans or intentions.

Forward-looking statements involve known and unknown risks, uncertainties, assumptions, and other important factors that could cause the actual results, performance or our achievements, or industry results, to differ materially from historical results, any future results, or performance or achievements expressed or implied by such forward–looking statements. Such risks, uncertainties and factors include, but are not limited to: not completing, or not completely realizing the anticipated benefits from, the sale of our stake in AMAK; general economic and financial conditions domestically and internationally; insufficient cash flows from operating activities; our ability to attract and retain key employees; feedstock, product and mineral prices; feedstock availability and our ability to access third party transportation; competition; industry cycles; natural disasters or other severe weather events, health epidemics and pandemics (including COVID-19) and terrorist attacks; our ability to consummate extraordinary transactions, including acquisitions and dispositions, and relize the financial and strategic goals of such transactions; technological developments and our ability to maintain, expand and upgrade our facilities; regulatory changes; environmental matters; lawsuits; outstanding debt and other financial and legal obligations (including having to return the amounts borrowed under the Paycheck Protection Program or failing to qualify for forgiveness of such loans, in whole or in part); difficulties in obtaining additional financing on favorable conditions, or at all; local business risks in foreign countries, including civil unrest and military or political conflict, local regulatory and legal environments and foreign currency fluctuations; and other risks detailed in our latest Annual Report on Form 10-K, including but not limited to: "Part I, Item 1A. Risk Factors" and "Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" therein, and in our other filings wi

There may be other factors of which we are currently unaware or deem immaterial that may cause our actual results to differ materially from the forward-looking statements. In addition, to the extent any inconsistency or conflict exists between the information included in this report and the information included in our prior releases, reports and other filings with the SEC, the information contained in this report updates and supersedes such information.

Forward-looking statements are based on current plans, estimates, assumptions and projections, and, therefore, you should not place undue reliance on them. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update them in light of new information or future events.

#### Overview

The following discussion and analysis of our financial results, as well as the accompanying unaudited condensed consolidated financial statements and related notes to consolidated financial statements to which they refer, are the responsibility of our management. Our accounting and financial reporting fairly reflect our business model which is based on the manufacturing and marketing of specialty petrochemical products and waxes and providing custom manufacturing services.

The discussion and analysis of financial condition and the results of operations which appears below should be read in conjunction with "Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of our Annual Report on Form 10-K for the year ended December 31, 2019.

Our preferred supplier position into the specialty petrochemicals market is derived from the combination of our reputation as a reliable supplier established over many years, the very high purity of our products, and a focused approach to customer service. In specialty waxes, we are able to deliver to our customers a performance and price point that is unique to our

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market; while the diversity of our custom processing assets and capabilities offers solutions to our customers that we believe are uncommon along the U.S. Gulf Coast.

Enabling our success in these businesses is a commitment to operational excellence which establishes a culture that prioritizes the safety of our employees and communities in which we operate, the integrity of our assets and regulatory compliance. This commitment drives a change to an emphasis on forward-looking, leading-indicators of our results and proactive steps to continuously improve our performance. We bring the same commitment to excellence to our commercial activities where we focus on the value proposition to our customers while understanding opportunities to maximize our value capture through service and product differentiation, supply chain and operating cost efficiencies and diversified supply options. We believe over time our focus on execution, meeting the needs of our customers and the prudent control of our costs will create value for our stockholders.

#### **Review of First Quarter 2020 Results**

We reported first quarter 2020 net income of \$10.7 million, up from a net loss of \$1.8 million in the first quarter of 2019. Diluted earnings per share are \$0.42 for the first quarter of 2020, up from a loss per share of \$0.07 for the same period in 2019. First quarter 2020 net income includes a benefit of approximately \$7.9 million or \$0.22 per diluted share, for an NOL tax benefit from the enactment of the CARES Act. Sales volume of our Specialty Petrochemicals products decreased 12.1% due to lower sales to the Canadian Oil Sands and lower overseas export sales. Specialty Waxes sales revenue was up 13.2% compared to the first quarter 2019 due to higher wax sales volume and higher custom processing revenues.

Consolidated Adjusted EBITDA from continuing operations was \$5.5 million for the first quarter of 2020, compared with consolidated Adjusted EBITDA from continuing operations of \$8.5 million in the first quarter of 2019. Consolidated Adjusted EBITDA from continuing operations declined due to lower prime product sales volume and prime product margins in our Specialty Petrochemicals segment, partially offset by higher wax sales volumes and higher custom processing revenues in our Specialty Waxes business.

#### **COVID-19** Pandemic

The continued global impact of COVID-19 has resulted in various emergency measures to curb the spread of the virus. We continue to monitor the progression of the COVID-19 pandemic on a daily basis. Our guiding principle is, and has always been, the protection of our people and the communities in which we work, as well as maintaining the overall integrity of our assets. While our essential plant personnel remain on-site, many of our other employees are working remotely. We are continuing to follow the orders and guidance of Federal, state, and local governmental agencies, as we maintain our own stringent protocols in an effort to mitigate the spread of the virus and protect the health of our employees, customers, and suppliers as well as the communities in which we work. As an organization, we adopted social distancing behaviors early, executed the necessary changes to enable all possible job duties to be performed remotely and rapidly identified and executed the necessary adjustments to support optimal productivity for all remote workers.

To date, our plants have continued to operate as normal, and our supply chain has generally remained intact, with adequate availability of raw materials. Importantly, under the U.S. Department of Homeland Security guidance issued on March 28, 2020, as well as many related state and local governmental orders, chemical manufacturing sites are considered essential critical infrastructure, and as such, are not currently subject to closure in the locations where we operate. Although there has been some disruption in global logistics channels, we have not experienced significant delays in fulfillment of customer orders.

While the COVID–19 pandemic had a limited impact on our business, results of operations, financial position and liquidity for the first quarter of 2020, we are seeing reduced demand in certain end markets in the second quarter, in particular, durable consumer goods, which demand decrease we attribute to the COVID–19 pandemic. This weakened demand in certain end markets is likely to continue in the near-term and may continue for the remainder of 2020, and could spread more broadly to our other end markets, depending on the magnitude and duration of the impact of the COVID-19 pandemic. As a result, we are unable to accurately predict the impact that the pandemic for the remainder of 2020 and, potentially, beyond (including how the impact of the pandemic may change from quarter to quarter). However, we believe our long–term demand thereafter remains intact.

Our management will continue to actively monitor the impact of the global situation on our business, results of operations, financial condition, liquidity, suppliers, industry, investments, and workforce. We do not currently anticipate any material impairments, with respect to intangible assets, long-lived assets, or right of use assets, increases in allowances for credit losses from our customers, restructuring charges, other expenses, or changes in accounting judgments to have a material



impact on our condensed consolidated financial statements, however at this point we are continuing to assess the impact, if any.

### **Non-GAAP Financial Measures**

We include in this Quarterly Report on Form 10-Q the non-GAAP financial measures of EBITDA from continuing operations and Adjusted EBITDA from continuing operations and provide reconciliations from our most directly comparable GAAP financial measures to those measures.

We believe these financial measures provide users of our financial statements with supplemental information that may be useful in evaluating our operating performance. We also believe that such non–GAAP measures, when read in conjunction with our operating results presented under GAAP, can be used to better assess our performance from period to period and relative to performance of other companies in our industry, without regard to financing methods, historical cost basis or capital structure. These measures are not measures of financial performance or liquidity under GAAP and should be considered in addition to, and not as a substitute for, analysis of our results under GAAP.

We define EBITDA from continuing operations as net income (loss) from continuing operations plus interest expense (benefit), income taxes, depreciation and amortization. We define Adjusted EBITDA from continuing operations as EBITDA from continuing operations plus share-based compensation, plus restructuring and severance expenses, plus or minus equity in AMAK's earnings and losses, plus impairment losses and plus or minus gains or losses on disposal of assets.

The following table presents a reconciliation of net income (loss), our most directly comparable GAAP financial performance measure for each of the periods presented, to EBITDA from continuing operations and Adjusted EBITDA from continuing operations.

	Three Months Ended March 31, 2020								
	pecialty ochemicals	:	Specialty Waxes		Corporate		Consolidated		
			(in those	isands	5)				
Net Income	\$ 4,596	\$	1,214	\$	4,910	\$	10,720		
Income from discontinued operations, net of tax			—		4,857		4,857		
Income from continuing operations	\$ 4,596	\$	1,214	\$	53	\$	5,863		
Interest	915		_		1		916		
Income tax benefit	(1,654)		(1,456)		(2,543)		(5,653)		
Depreciation and amortization	186		24		6		216		
Depreciation and amortization in cost of sales	2,431		1,305		—		3,736		
EBITDA from continuing operations	\$ 6,474	\$	1,087	\$	(2,483)	\$	5,078		
Stock-based compensation			—		390		390		
(Gain) Loss on disposal of assets	(1)		17		—		16		
Adjusted EBITDA from continuing operations	\$ 6,473	\$	1,104	\$	(2,093)	\$	5,484		



#### Three Months Ended March 31, 2019

	Specialty rochemicals	Specialty Waxes		Corporate	Consolidated
		(in tho	isands	s)	
Net Income (Loss)	\$ 6,142	\$ (2,539)	\$	(1,852)	\$ 1,751
Loss from discontinued operations, net of tax	_	_		(59)	(59)
Income (Loss) from continuing operations	\$ 6,142	\$ (2,539)	\$	(1,793)	\$ 1,810
Interest	1,195	304		—	1,499
Income tax expense (benefit)	994	_		(500)	494
Depreciation and amortization	169	24		20	213
Depreciation and amortization in cost of sales	2,905	1,324		—	4,229
EBITDA from continuing operations	\$ 11,405	\$ (887)	\$	(2,273)	\$ 8,245
Stock-based compensation	_	_		213	213
Adjusted EBITDA from continuing operations	\$ 11,405	\$ (887)	\$	(2,060)	\$ 8,458

#### Liquidity and Capital Resources

# Working Capital

Our approximate working capital days are summarized as follows:

	March 31, 2020	December 31, 2019	March 31, 2019
Days sales outstanding in accounts receivable	41.6	37.1	35.6
Days sales outstanding in inventory	12.3	19.2	23.4
Days sales outstanding in accounts payable	14.8	20.6	16.0
Days of working capital	39.1	35.7	43.0

Our days sales outstanding in accounts receivable atMarch 31, 2020 was 41.6 days compared to 37.1 days at December 31, 2019, driven by higher Specialty Waxes sales volumes in the quarter. Our days sales outstanding in inventory decreased by approximately 6.9 days from December 31, 2019, driven by lower inventory values based on reduced feedstock prices. Our days sales outstanding in accounts payable decreased due to a reduced payable to our feedstock supplier driven by lower feedstock prices, as well as payments to vendors in the first quarter of 2020 for costs associated with the weather event in the fourth quarter of 2019. Since days of working capital is calculated using the above three metrics, it increased for the aforementioned reasons discussed.

Our cash balance at March 31, 2020 was \$37.5 million, an increase of \$31.3 million from same period in 2019. Our cash balance includes borrowings of \$20.0 million under our Revolving Facility and \$10.1 million of proceeds from the sale of AMAK shares to Arab Mining Company.

The change in cash is summarized as follows:

	T	hree Mont March		ed
		2020		
Net cash provided by (used in)		(thousands	of dolla	rs)
Operating activities	\$	4,301	\$	824
Investing activities		8,098		(1,417)
Financing activities		18,906		691
Increase in cash	\$	31,305	\$	98
Cash	\$	37,450	\$	6,833

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#### **Operating Activities**

Cash provided by operating activities totaled \$4.3 million for the first three months of 2020, \$3.5 million higher than the corresponding period in2019. For the first three months of 2020 net income increased by approximately \$9.0 million as compared to the corresponding period in2019. Major non-cash items affecting income in the first three months of 2020 included changes in depreciation and amortization of \$4.0 million, deferred taxes of \$10.4 million and stock-based compensation of \$0.4 million. Major non-cash items affecting income in the first three months of 2019 included deferred taxes of \$0.4 million and depreciation and amortization of \$4.4 million.

Additional factors leading to an increase in cash provided by operating activities included:

- Under the CARES Act, enacted in the first quarter of 2020, we recorded an income tax receivable related to the carryback of NOL claims. This resulted in an increase in our income tax receivable of approximately \$16.1 million. On April 30, 2020 we filed our first refund claims and expect to receive approximately \$14.0 million in the third quarter.
- Trade receivables increased approximately \$2.1 million. This is due to timing of sales within the quarter and we do not expect any collection issues at this time.
- Inventories decreased approximately \$5.3 million driven by lower inventory values associated with the decline in feedstock prices.
- Accounts payable and accrued liabilities decreased \$3.7 million primarily due to a reduced payable to our feedstock supplier driven by lower feedstock prices, as well as payments to vendors in the first quarter of 2020 for costs associated with the weather event in the fourth quarter of 2019.

#### **Investing Activities**

Cash provided by investing activities during the first three months of 2020 was approximately \$8.1 million, representing an increase of approximately \$9.5 million from the corresponding period of 2019. The primary source of the funds provided by investing activities was\$10.2 million of proceeds, net of the deposit previously paid, received in connection with the sale of our investment in AMAK discussed in Note 5 offset by additions of plant, pipeline and equipment of approximately \$2.1 million.

#### **Financing Activities**

Cash provided by financing activities during the first three months of 2020 was approximately \$18.9 million versus cash provided by financing activities of \$0.7 million during the corresponding period of 2019. As a precautionary measure during this period of uncertainty, we borrowed \$20.0 million dollars on our Revolving Facility in March 2020. In the first quarter of 2020, we also made principal payments on our outstanding Credit Facilities of \$1.1 million. During the first quarter of 2019, we made principal payments on our outstanding Credit facilities of \$1.1 million. Buring the first three months of 2019.

#### **Anticipated Cash Needs**

The COVID-19 pandemic has resulted in significant economic uncertainty and market volatility. In response, we have taken steps to address our liquidity needs during this uncertain period, including the completion of the First Closing, precautionary borrowings under the Revolving Facility and participation in certain provisions of the CARES Act, including certain changes to U.S. tax law and borrowings under the SBA Loans that we believe will be essential to support the continuity of our workforce. As a result, we believe, given current business conditions, the Company is capable of supporting its operating requirements and capital expenditures through internally generated funds supplemented with cash on our balance sheet and additional borrowings under our ARC Agreement. We will also continue to monitor government economic stabilization efforts in response to the COVID-19 pandemic and may in the future participate in additional legislative provisions under the CARES Act, or similar legislation, to enhance our liquidity.

#### **Results of Operations**

Comparison of Three Months Ended March 31, 2020 and 2019

Specialty Petrochemicals Segment

		r.	Three Months E	nded March 31,	
	 2020		2019	Change	% Change
			(thousands	of dollars)	
Specialty Petrochemicals Product Sales	\$ 50,386	\$	55,490	\$ (5,104)	(9.2)%
Processing	1,244		1,383	(139)	(10.1)%
Gross Revenue	\$ 51,630	\$	56,873	\$ (5,243)	(9.2)%
Volume of Sales (gallons)					
Specialty Petrochemicals Products	19,741		22,468	(2,727)	(12.1)%
Prime Product Sales	16,218		17,638	(1,420)	(8.1)%
Cost of Sales	\$ 44,796	\$	45,866	(1,070)	(2.3)%
Gross Margin	13.2%		19.4%		(6.2)%
Total Operating Expense*	16,740		18,280	(1,540)	(8.4)%
Natural Gas Expense*	927		1,383	(456)	(33.0)%
Operating Labor Costs*	2,790		3,703	(913)	(24.7)%
Transportation Costs*	4,887		7,048	(2,161)	(30.7)%
General & Administrative Expense	2,776		2,475	301	12.2 %
Depreciation and Amortization**	2,617		3,074	(457)	(14.9)%
Capital Expenditures	1,601		1,378	223	16.2 %

\* Included in cost of sales

\*\*Includes \$2,431 and \$2,905 for 2020 and 2019, respectively, which is included in operating expense

### **Gross Revenue**

Gross Revenue for our Specialty Petrochemicals segment decreased during thefirst quarter 2020 from the first quarter 2019 by 9.2% primarily due to lower sales volumes for prime products and byproducts. This was partially offset by higher selling prices resulting from higher feedstock costs.

# **Specialty Petrochemicals Product Sales**

Specialty Petrochemicals product sales declined approximately 9.2% during the first quarter 2020 from the first quarter 2019. Prime products sales volume declined approximately 1.4 million gallons or 8.1% from the first quarter 2020 due to lower sales to the Canadian oil sands and lower overseas export sales. Sales to other end use markets remained solid in the first quarter 2020 adjusted for market seasonality. The sales outlook to the Canadian oil sands continues to remain uncertain due to the government mandated crude production curtailments in Canada and the crude oil pricing environment. By-product sales volumes in first quarter 2020 declined 27% compared to the first quarter 2019 partially due to lower prime product production. By-products are produced as a result of prime product production and their margins are significantly lower than margins for our prime products. Foreign sales volume decreased to 22.8% of total Specialty Petrochemicals volume in the first quarter for 2020 from 25.1% in the first quarter 2019. Foreign sales volume includes sales to the Canadian oil sands.

#### Processing

Processing revenues were relatively flat at \$1.2 million and \$1.4 million for the first quarter 2020 and 2019, respectively.

#### Cost of Sales (includes but is not limited to raw materials and total operating expense)

We use natural gasoline as feedstock, which is the heavier liquid remaining after ethane, propane and butanes are removed from liquids produced by natural gas wells. The material is a commodity product in the oil/petrochemical markets and generally is readily available. The price of natural gasoline is highly correlated with the price of crude oil. Our Advanced Reformer unit upgrades the by-product stream produced as a result of prime product production. This upgrade allows us to sell our by-products at higher prices than would be possible without the Advanced Reformer unit.

Cost of Sales declined 2.3% during the first quarter 2020 from the first quarter 2019. Lower operating expenses including lower natural gas, labor and transportation costs were partially offset by higher cost of materials in the first quarter 2020 compared to first quarter 2019. Benchmark Mount Belvieu natural gasoline feedstock price declined 18% from \$1.15 per gallon in first quarter 2019 to \$0.94 per gallon in the first quarter 2020. However, our cost of materials were higher in the first quarter of 2020 compared to the first quarter of 2019 as we sold higher cost inventory.

The gross margin percentage for the Specialty Petrochemicals segment decreased from 19.4% in the first quarter of 2019 to 13.2% in the first quarter of 2020 driven by higher cost of materials.

Total Operating Expense (includes but is not limited to natural gas, operating labor, depreciation and transportation)

Total Operating Expense decreased \$1.5 million, or 8.4%, during the first quarter 2020 from the same period in 2019. Operating expense in the quarter benefited from lower labor costs, lower natural gas costs and lower transportation costs.

#### **Capital Expenditures**

Capital expenditures in the first quarter 2020 were approximately \$1.6 million compared to \$1.4 million in the first quarter of 2019.

#### Specialty Waxes Segment

			Three Months	Ended	March 31,	
	 2020		2019		Change	% Change
			(thousan	ds of do	llars)	
Product Sales	\$ 6,797	\$	6,003	\$	794	13.2 %
Processing	3,640		2,279		1,361	59.7 %
Gross Revenue	\$ 10,437	\$	8,282	\$	2,155	26.0 %
Volume of specialty wax sales (thousand pounds)	10,174		7,882		2,292	29.1 %
Cost of Sales	\$ 9,193	\$	9,216	\$	(23)	(0.2)%
Gross Margin (Loss)	11.9%	1	(11.3)%	1		23.2 %
General & Administrative Expense	1,483		1,269		214	16.9 %
Depreciation and Amortization*	1,328		1,348		(20)	(1.5)%
Capital Expenditures	\$ 316	\$	509	\$	(193)	(37.9)%

\*Includes \$1,524 and \$1,327 for 2020 and 2019, respectively, which is included in cost of sales

### **Product Sales**

Specialty Wax Segment product sales revenue increased 13.2% during the first quarter 2020 from the first quarter 2019 as specialty wax sales volume increased 29.1% or nearly 2.3 million pounds. In the first quarter 2019 wax sales were constrained by reduced production due to disruptions of wax feed supply from a key supplier as well as a planned outage at our Pasadena, Texas facility. Our wax feed is based on certain by-products produced as a result of polyethylene production at major polyethylene producers' facilities on the US Gulf Coast.

#### Processing

Processing revenues were \$3.6 million in the first quarter 2020, a 59.7% or about \$1.4 million increase from the first quarter 2019. The increase was due to significantly improved operation of the hydrogenation/distillation unit as well as strong revenues from other custom processing customers. As a result of a number of equipment and operating enhancements made to the hydrogenation/distillation unit, its reliability has improved significantly in recent months.

### **Cost of Sales**

Cost of Sales were relatively flat in the first quarter 2020 compared to first quarter 2019.

#### Depreciation

Depreciation for the first quarter 2020 was \$1.3 million, relatively flat from first quarter 2019.

### **Capital Expenditures**

Capital Expenditures were approximately \$0.3 million in the first quarter 2020 compared with \$0.5 million in the first quarter of 2019.

# Corporate Segment

		TI	hree Months l	Ende	d March 31,	
	2020		2019		Change	% Change
		(thous	ands of dollars	s)		
\$	2,415	\$	2,252	\$	163	7.2%

General corporate expenses increased by \$0.2 million during the first quarter 2020 from the first quarter 2019. The increase is primarily attributable to stock-based compensation.

### **Investment in AMAK - Discontinued Operations**

		Three Months End	ed March 31,	
	 2020	2019	Change	% Change
	 (ti	housands of dollars)		
Equity in losses of AMAK	\$ (532)	\$ (59) \$	(473)	801.7%

Equity in losses of AMAK increased during the first quarter 2020 from the first quarter 2019. The equity in losses were primarily impacted by reduced sales resulting from a decrease in metal prices during the quarter.

# AMAK Summarized Income Statement

	Three Mo Mar	nths E ch 31,	nded
	2020		2019
	(thousand.	s of dol	llars)
\$	17,937	\$	20,664
	16,821		18,570

Gross profit	1,116	2,094
Selling, general, and administrative	2,680	2,738
Operating loss	(1,564)	(644)
Other income	17	428
Finance and interest expense	(531)	(445)
Loss before Zakat and income taxes	(2,078)	(661)
Zakat and income taxes	533	522
Net Loss	\$ (2,611)	\$ (1,183)
Finance and interest expense	531	445
Depreciation and amortization	7,329	7,325
Zakat and income taxes	533	522
EBITDA	\$ 5,782	\$ 7,109

Approximately 15,000 dry metric tons (dmt) of copper and zinc concentrate were shipped in thefirst quarter 2020 as compared to 14,000 dmt of copper and zinc concentrate in the first quarter 2019. Copper prices declined 26% from first quarter 2019 to first quarter 2020 which was the primary factor in the decline of EBITDA of approximately \$1.3 million relative to the first quarter 2019.

# **Contractual Obligations**

Our contractual obligations are summarized in Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," in our Annual Report on Form 10-K for the year ended December 31, 2019. There have been no other material changes to the contractual obligation amounts disclosed in our Annual Report on Form 10-K for the year ended December 31, 2019.



#### **Critical Accounting Policies and Estimates**

Critical accounting policies are more fully described in Note 2, "RECENT ACCOUNTING PRONOUNCEMENTS" to the consolidated financial statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2019. The preparation of consolidated financial statements in accordance with generally accepted accounting principles requires management to make estimates, assumptions and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the period reported. By their nature, these estimates, assumptions and judgments are subject to an inherent degree of uncertainty. We base our estimates, assumptions and judgments on historical experience, market trends and other factors that are believed to be reasonable under the circumstances. Estimates, assumptions and judgments are reviewed on an ongoing basis and the effects of revisions are reflected in the consolidated financial statements in the period they are determined to be necessary. Actual results may differ from these estimates under different assumptions or conditions. Our critical accounting policies and estimates have been discussed with the Audit Committee of the Board of Directors and discussed in our Annual Report on Form 10-K for the year ended December 31, 2019. For the three months ended March 31, 2020, there were no significant changes to these policies.

#### **Recent and New Accounting Standards**

See Note 2 to the Condensed Consolidated Financial Statements for a summary of recent accounting guidance.

#### **Off Balance Sheet Arrangements**

Off balance sheet arrangements as defined by the SEC means any transaction, agreement or other contractual arrangement to which an entity unconsolidated with the registrant is a party, under which the registrant has (i) obligations under certain guarantees or contracts, (ii) retained or contingent interest in assets transferred to an unconsolidated entity or similar arrangements, (iii) obligations under certain derivative arrangements, and (iv) obligations arising out of a material variable interest in an unconsolidated entity. Our guarantee for AMAK's debt is considered an off balance sheet arrangement. Please see further discussion in Note 5 to the Condensed Consolidated Financial Statements.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

For quantitative and qualitative disclosure about market risk, see Part II, Item 7A, "Quantitative and Qualitative Disclosures about Market Risk" in our Annual Report on Form 10–K for the year ended December 31, 2019. There have been no material changes in the Company's exposure to market risk from the disclosure included in such report.

#### ITEM 4. CONTROLS AND PROCEDURES.

- (a) Evaluation of disclosure controls and procedures. Our Chief Executive Officer and Chief Financial Officer, with the participation of management, have evaluated the effectiveness of our "disclosure controls and procedures" (as defined in Rules 13a-15(e) and 15(d)-15(e) under the Securities Exchange Act of 1934) and determined that our disclosure controls and procedures were effective as of the end of the period covered by this report.
- (b) <u>Changes in internal control</u>. There were no significant changes in our internal control over financial reporting that occurred during the three months endedMarch 31, 2020, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS.

The Company is periodically named in legal actions arising from normal business activities. The Company evaluates the merits of these actions and, if it determines that an unfavorable outcome is probable and can be reasonably estimated, the Company will establish the necessary reserves. We are not currently involved in legal proceedings that could reasonably be expected to have a material adverse effect on our business, prospects, financial condition or results of operations. We may become involved in material legal proceedings in the future.

### ITEM 1A. RISK FACTORS.

Readers of this Quarterly Report on Form 10–Q should carefully consider the risks described in the Company's other reports and filings filed with or furnished to the SEC, including the Company's prior and subsequent reports on Forms 10–K, 10–Q and 8–K, in connection with any evaluation of the Company's financial position, results of operations and cash flows.

The risks and uncertainties in the Company's most recent Annual Report on Form 10–K are not the only risks that the Company faces. Additional risks and uncertainties not presently known or those that are currently deemed immaterial may also affect the Company's operations. Any of the risks, uncertainties, events or circumstances described therein could cause the Company's future financial condition, results of operations or cash flows to be adversely affected. There have been no material changes from the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2019, except as noted below.

# Our substantial indebtedness could limit cash flow available for our operations and could adversely affect our ability to service debt or obtain additional financing if necessary.

As of March 31, 2020, we had \$23.0 million in borrowings outstanding under the Revolving Facility and \$79.8 million in borrowings outstanding under the Term Loan Facility. Pursuant to the terms of the ARC Agreement, we also have the option, at any time, to request an increase to the commitment under the Revolving Facility and/or the Term Loan Facility by an additional amount of up to \$50.0 million in the aggregate, subject to lenders acceptance of the increased commitment and other conditions.

Although the agreements governing our existing indebtedness contain restrictions on the incurrence of additional indebtedness, these restrictions are subject to a number of important exceptions, and additional indebtedness that we may incur from time to time to finance projects or for other reasons in compliance with these restrictions could be substantial. If we incur significant additional indebtedness, the related risks that we face could increase.

For example, in May 2020, SHR and TC received loan proceeds in an aggregate principal amount of approximately \$6.1 million under the SBA Loans, which may be partially or fully forgiven if we comply with the provisions of the CARES Act. However, since the enactment of the CARES Act, the Small Business Administration (the "SBA") and the Treasury Department ("Treasury") have issued numerous rules and additional guidance to implement the Paycheck Protection Program, which continue to develop and change. As a result of this rapidly changing regulatory environment, it is difficult to determine and predict with certainty eligibility and available benefits under the Paycheck Protection Program.

In particular, while we plan to use the proceeds of the SBA Loans in a way that will maximize the potential for forgiveness of the SBA Loan obligations, the SBA has not issued final regulations concerning the terms and conditions required for the forgiveness of the SBA Loans. As a result, no assurance can be provided that we will obtain forgiveness of the SBA Loans in whole or in part. If we are not successfully in obtaining forgiveness of all or a portion of the SBA Loans, the unforgiven portion of such indebtedness would remain outstanding. In addition, on April 23, 2020, the SBA issued guidance that creates uncertainty as to whether a borrower can qualify to participate in the Paycheck Protection Program when it may have access to other sources of liquidity, such as a public company with substantial market value and access to capital markets. Subsequently, on April 28, 2020, the Secretary of the Treasury and the SBA announced that the government will review all Paycheck Protection Program loans of more than \$2 million for which the borrower applies for forgiveness. If we were to be audited and receive an adverse finding in such audit, we could be required to return the full amount of the SBA Loans, which could reduce our liquidity and increase our cash requirements, and, potentially, subject us to fines, penalties and reputational costs.

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Our current, or any future, indebtedness (including any unforgiven portion of the SBA Loans) could:

- limit our flexibility in planning for, or reacting to, changes in the markets in which we compete;
- place us at a competitive disadvantage relative to our competitors with less indebtedness;
- limit our ability to reinvest in our business;
- · render us more vulnerable to general adverse economic, regulatory and industry conditions; and
- require us to dedicate a substantial portion of our cash flow to service our indebtedness.

Our ability to meet our cash requirements, including our debt service obligations, is dependent upon our ability to maintain our operating performance, which will be subject to general economic and competitive conditions and to financial, business and other factors, many of which are beyond our control. We cannot provide assurance that our business will generate sufficient cash flow from operations to fund our cash requirements and debt service obligations.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

#### **Issuer Purchases of Equity Securities**

			(c) Total Number of Shares (or Units) Purchased as	(d) Maximum Number (or Approximate Dollar Value)
	(a) Total Number of	(b)	Part of Publicly	of Shares (or Units) that May
	Shares (or Units)	Average Price Paid Per	Announced Plans or	Yet Be Purchased Under the
Period	Purchased(1)	Share (or Unit)(1)	Programs	Plans or Programs
January 1, 2020 - January 31, 2020	_	\$ _	_	_
February 1, 2020 - February 29, 2020	5,238	6.49	_	_
March 1, 2020 - March 31, 2020	833	4.57	_	_
		\$ 6.23		
Total	6,071		—	—

<sup>(1)</sup> Represents shares of our common stock withheld for satisfaction of tax liabilities of a holder of restricted shares. The value of such shares was calculated based on the closing price of our common stock on the New York Stock Exchange on the date when the withholding was made.

### ITEM 5. OTHER INFORMATION.

### SBA Loans

On May 6, 2020, the Borrowers received loan proceeds in an aggregate principal amount of approximately \$6.1 million under the SBA Loans through the Paycheck Protection Program established pursuant to Cares Act. The SBA Loans are evidenced by the SBA Notes. The Borrowers plan to use the SBA Loans to cover payroll costs and certain other eligible expense in accordance with the relevant terms and conditions of the CARES Act.

The SBA Notes each mature on May 6, 2022, and bear interest at a stated rate of 1.0% per annum. Monthly principal and interest payments, less the amount of any potential forgiveness, will commence on November 6, 2020. The SBA Loans may be partially or fully forgiven if the Borrowers comply with the provisions of the CARES Act, including with respect to the use of proceeds to cover payroll costs and other eligible expenses. The SBA Notes provide for customary events of default, including, among others, failure to timely repay the SBA Loan obligations, bankruptcy and breaches of representations and warranties. The Borrowers may prepay the principal of the SBA Loans at any time without incurring any prepayment charges.

The foregoing description does not purport to be complete and is subject to, and qualified in its entirety by, the full text of the SBA Notes, copies of which will be filed with the Company's Quarterly Report on Form 10–Q for the quarterly period ended June 30, 2020.



### Seventh Amendment to ARC Agreement

On May 8, 2020, TOCCO and the Guarantors entered into a Seventh Amendment to the ARC Agreement. Pursuant to the Seventh Amendment, certain amendments were made to the terms of the Credit Agreement, including, among other things, to (a) permit the incurrence of additional indebtedness in the form of the SBA Loans and (b) exclude the SBA Loans from the calculation of the Consolidated Leverage Ratio until such time that any portion of the SBA Loans are not forgiven in accordance with the CARES Act.

The foregoing description does not purport to be complete and is subject to, and qualified in its entirety by, the full text of the Seventh Amendment, a copy of which will be filed with the Company's Quarterly Report on Form 10–Q for the quarterly period ended June 30, 2020.

# ITEM 6. EXHIBITS.

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The following documents are filed or incorporated by reference as exhibits to this Report. Exhibits marked with an asterisk (\*) are filed herewith. Exhibits marked with a plus sign (+) are management contracts or a compensatory plan, contract or arrangement.

Exhibit Number	Description
2.1	Letter Agreement Amendment to the Share Sale and Purchase Agreement, dated January 16, 2020, among Trecora Resources, Al Masane Al Kobra Mining Company and the other purchasers named therein (incorporated by reference to Exhibit 2.1 of the Company's Current Report on Form 8–K filed on January 22, 2020 (file No. 001–33926))
2.2*	Letter Agreement Amendment to the Share Sale and Purchase Agreement, dated March 23, 2020, among Trecora Resources, Al Masane Al Kobra Mining Company and the other purchasers named therein
10.1+	Trecora Resources Changes of Control Severance Plan (incorporated by reference to Exhibit 10.11 of the Company's Annual Report on Form 10-K for the year ended December 31, 2019 (file No. 001-33926))
10.2*+	Form of Trecora Resources Stock and Incentive Plan Restricted Stock Unit Agreement (Time-Based Grants)
31.1*	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934
31.2*	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934
32.1*	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Schema Document
101.CAL*	XBRL Taxonomy Calculation Linkbase Document
101.LAB*	XBRL Taxonomy Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document

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# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# TRECORA RESOURCES

Dated: May 8, 2020

By: /s/ Sami Ahmad

Sami Ahmad

Principal Financial Officer and Duly Authorized Officer

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Exhibit 2.2

1650 Hwy 6 S, Suite 190 Sugar Land, TX 77478

March 23, 2020

Mohammad Aballala

Via E-Mail

Purchasers' Representative 4896 Abdulrahma Ibn Ali Al Ash Shaikh - As Sulimaniyah, Riyadh Kingdom of Saudi Arabia, 12243 - 7504

On behalf of all Purchasers: Al Masane Al Kobra Mining Co. Mohammad Aballala Ibrahim A. Musallam Majed A. Musallam Ayman A. Alshibi Savas Sahin Arabian Mining Company

# **RE:** Third Amendment to Share Sale and Purchase Agreement

Dear Sirs,

Reference is made to that certain Share Sale and Purchase Agreement by and between Trecora Resources ("<u>Seller</u>") and Al Masane Al Kobra Mining Co. and the other purchasers ("<u>Purchasers</u>"), dated September 22, 2019, as previously amended (the "<u>Agreement</u>"). Capitalized terms used but not defined herein shall have the meaning set forth in the Agreement.

The Agreement provides that the closing of the transactions contemplated therein will occur on or before March 31, 2020. Seller has been notified by the Purchasers' Representative that some of the Purchasers will not be able to close all or a portion of their purchase commitment under the Agreement by March 31, 2020. Accordingly, 50% of the aggregate amount of the Deposit is hereby released to Seller without the need for further action, and the parties hereto agree as follows:

- (1) With respect to each Purchaser who closes the purchase of 100% of its share allocation set forth in Schedule 1 of the Agreement by payment of its portion of the Purchase Price by wire transfer of immediately available funds to an account designated by Seller on or before March 31, 2020, 100% of the portion of the Deposit paid by such Purchaser will be credited toward the portion of the Purchase Price payable by such Purchaser; and
- (2) With respect to each Purchaser who closes a portion of its share allocation set forth in Schedule 1 of the Agreement by payment of its proportionate share (on a per share basis) of the Purchase Price by wire transfer of immediately available funds to an account designated by Seller on or before March 31, 2020 (each such Purchaser a "<u>Partial Purchaser</u>"), (i) the Deposit paid by such Partial Purchaser will be credited toward the Purchase Price for such Partial Purchaser on a proportionate basis, and (ii) 50% of the remaining Deposit paid by such Partial Purchaser (after giving effect to (i)) will be released to Seller without the need for further action as liquidated damages for the delay in closing the transactions contemplated by the Agreement; and
- (3) With respect to each Purchaser who does not close the purchase of any of its share allocation set forth in Schedule 1 of the Agreement on or before March 31, 2020 (each such Purchaser, a "<u>Deferring Purchaser</u>"), 50% of the portion of the Deposit paid by such Deferring Purchaser shall be released to Seller without the need for further action as liquidated damages for the delay in closing the transactions contemplated by the Agreement; and

- (4) If a Partial Purchaser or Deferring Purchaser closes the purchase of 100% of its share allocation set forth in Schedule 1 of the Agreement (or remaining portion thereof, as applicable) by wire transfer of immediately available funds to an account designated by Seller on or before September 28, 2020 (the "<u>New Long-Stop Date</u>"), the remaining amount of the Deposit paid by such Partial Purchaser or Deferring Purchaser will be credited toward the portion of the Purchase Price payable by such Partial Purchaser or Deferring Purchaser at such closing; and
- (5) With respect to any Partial Purchaser or Deferring Purchaser that does not close the purchase of 100% of its share allocation set forth in Schedule 1 of the Agreement (or remaining portion thereof, as applicable) on or before the New Long-Stop Date, then (i) the remaining amount of the Deposit paid by such Partial Purchaser or Deferring Purchaser shall be released to Seller as of September 29, 2020 without the need for further action as liquidated damages for the delay in closing the transactions contemplated by the Agreement, and (ii) Seller may terminate the Agreement pursuant to Section 15.1 of the Agreement unless Seller elects, in its sole discretion, to further extend the New Long-Stop Date.

Each Partial Purchaser and Deferring Purchaser further agrees that it will use its best efforts to close the purchase of 100% if its share allocation as soon as possible.

The Company and each other Purchaser further acknowledge and agree that Seller shall continue to have the right to appoint three directors to the board of directors of the Company, and shall continue to have all other governance rights it currently has, until the date on which 100% of Seller's interest in the Company has been purchased by Purchasers.

This letter will be effective as of the last date on which it is fully executed by all parties hereto.

Notwithstanding any amendments made to the Agreement by and in accordance with this letter, it is acknowledged and agreed that all other terms and conditions of the Agreement shall remain in full force and effect.

Yours faithfully,

# TRECORA RESOURCES

<u>/s/ Patrick David Quarles</u> For and on behalf of **Trecora Resources** Name: Patrick David Quarles Title: President and CEO

The contents of this letter are acknowledged and agreed to by the Purchasers' Representative acting for and on behalf of the Purchasers

<u>/s/ Mohammad Aballala</u> **Purchasers' Representative** Name: Mohammad Aballala Date: March 26, 2020

The contents of this letter are acknowledged and agreed to by the Company each of the Purchasers

<u>/s/ Mohammad Aballala</u> For and on behalf of **Al Masane Al Kobra Mining Co.** Name: Mohammad Aballala Title: Chairman Date: March 26, 2020 /s/ Mohammad Aballala Mohammad Aballala

Date: March 26, 2020

/s/ Ibrahim A. Musallam Ibrahim A. Musallam

Date: March 25, 2020

/s/ Majed A. Musallam Majed A. Musallam

Date: March 25, 2020

/s/ Ayman A. Alshibi Ayman A. Alshibi

Date: March 25, 2020

/s/ Savas Sahin Savas Sahin

Date: March 25, 2020

# **Trecora Resources Stock and Incentive Plan**

# **Restricted Stock Unit Agreement**

This Agreement is made and entered into as of the \_\_\_\_\_, 20\_\_ (the "*Date of Grant*") by and between Trecora Resources, a Delaware corporation (the "*Company*") and you;

WHEREAS, the Company in order to induce you to enter into and to continue and dedicate service to the Company and to materially contribute to the success of the Company agrees to grant you this restricted stock unit award;

WHEREAS, the Company adopted the Trecora Resources Stock and Incentive Plan, as it may be amended from time to time (the "*Plan*") under which the Company is authorized to grant restricted stock units to certain employees, directors and other service providers of the Company;

WHEREAS, a copy of the Plan has been furnished to you and shall be deemed a part of this Restricted Stock Unit Agreement ("*Agreement*") as if fully set forth herein; and

WHEREAS, you desire to accept the restricted stock unit award made pursuant to this Agreement.

**NOW, THEREFORE,** in good consideration of and mutual covenants set forth herein and for other valuable consideration hereinafter set forth, the parties agree as follows:

2. <u>No Shareholder Rights</u>. The Restricted Stock Units granted pursuant to this Agreement do not and shall not entitle you to any rights of a holder of Stock prior to the date shares of Stock are issued to you in settlement of the Award. Your rights with respect to the Restricted Stock Units shall remain forfeitable at all times prior to the date on which rights become vested and the restrictions with respect to the Restricted Stock Units lapse in accordance with Section 6.

3. <u>Restrictions; Forfeiture</u>. The Restricted Stock Units are restricted in that they may not be sold, transferred or otherwise alienated or hypothecated until these restrictions are removed or expire as contemplated in Section 6 or 7 of this Agreement and Stock is issued to you as described in Section 5 of this Agreement. The Restricted Stock Units are also restricted in the sense that they may be forfeited to the Company (the "*Forfeiture Restrictions*").

4. <u>Issuance of Stock</u>. No shares of Stock shall be issued to you prior to the date on which the Restricted Stock Units vest and the restrictions, including the Forfeiture Restrictions, with respect to the Restricted Stock Units lapse, in accordance with Section 6 or 7. After the Restricted Stock Units vest pursuant to Section 6 or 7, the Company shall as soon as practicable after such vesting date (but no later than the earlier of 90 days following the vesting date or December 31 of the calendar year that includes the vesting date), cause to be issued Stock registered in your name in payment of such vested Restricted Stock Units upon receipt by the Company of any required tax withholding. The Company shall evidence the Stock to be issued in payment of such vested Restricted Stock Units in the manner it deems appropriate. The value of any fractional Restricted Stock Units shall be rounded down at the time Stock is issued to you in connection with the Restricted Stock Units. No fractional shares of Stock, nor the cash value of any fractional shares of Stock, will be issuable or payable to you pursuant to this Agreement. The value of such shares of Stock shall not bear any interest owing to the passage of time. Neither this Section 5 nor any action taken pursuant to or in accordance with this Section 5 shall be construed to create a trust or a funded or secured obligation of any kind.

5. <u>Expiration of Restrictions and Risk of Forfeiture</u>. The restrictions on the Restricted Stock Units, including the Forfeiture Restrictions, will expire as set forth in the table below, and shares of Stock that are nonforfeitable and transferable will be issued to you in payment of your vested Restricted Stock Units as set forth in this Section 5, provided that you remain in the employ of the Company or its Subsidiaries until the applicable dates set forth below:

Percentage of Restricted Stock Units to Vest	Vesting Date

# 6. Termination of Services.

(a) <u>Termination Generally</u>. Subject to subsection (c), if your service relationship with the Company or any of its Subsidiaries is terminated for any reason, then those Restricted Stock Units for which the restrictions have not lapsed as of the date of termination shall become null and void and those Restricted Stock Units shall be forfeited to the Company. The Restricted Stock Units for which the restrictions have lapsed as of the date of such termination, including Restricted Stock Units for which the restrictions lapsed in connection with such termination, shall not be forfeited to the Company and shall be settled as set forth in Section 5. Notwithstanding the foregoing, the Committee may, in its discretion, provide for accelerated vesting or otherwise permit continued vesting of all, or any portion of, the Restricted Stock Units granted under this Agreement upon your termination of employment with the Company to the extent it deems it in the best interests of the Company and such acceleration or extension of vesting does not violate the Nonqualified Deferred Compensation Rules defined below.

(b) <u>Corporate Change</u>. As permitted under Section 13.5 of the Plan, in the event that a Corporate Change occurs prior to the Restricted Stock Units granted under this Agreement becoming fully vested, the accelerated vesting provided in Section 13.5 shall not apply to the Restricted Stock Units granted under this Agreement and such Restricted Stock Units shall continue to vest under the terms of the Plan and this Agreement, subject to Section 13.6 of the Plan, the Trecora Resources Change in Control Severance Plan or any employment agreement between you and the Company which specifically addresses the vesting of equity awards held by you in the event of a Corporate Change.

(c) <u>Effect of Employment Agreement</u>. Notwithstanding any provision herein to the contrary, in the event of any inconsistency between Section 5 or this Section 6, on the one hand, and any employment agreement entered into by and between you and the Company or its Subsidiaries, whether entered into before or after the date of this Agreement, on the other hand, the terms of the employment agreement shall control.

7. Leave of Absence. With respect to the Award, the Company may, in its sole discretion, determine that if you are on leave of absence for any reason you will be considered to still be in the employ of, or providing services for, the Company, provided that rights to the Restricted Stock Units during a leave of absence will be limited to the extent to which those rights were earned or vested when the leave of absence began.

8. <u>Payment of Taxes</u>. The Company may require you to pay to the Company (or the Company's Subsidiary if you are an employee of a Subsidiary of the Company), an amount the Company deems necessary to satisfy its (or its Subsidiary's) current or future obligation to withhold federal, state or local income or other taxes that you incur as a result of the Award. Unless you make other arrangements with the Company prior to the applicable withholding date, the Restricted Stock Units will be net settled to withhold applicable taxes.

9. Compliance with Securities Law. Notwithstanding any provision of this Agreement to the contrary, the issuance of Stock will be subject to compliance with all applicable requirements of federal, state, or foreign law with respect to such securities and with the requirements of any stock exchange or market system upon which the Stock may then be listed. No Stock will be issued hereunder if such issuance would constitute a violation of any applicable federal, state, or foreign securities laws or other law or regulations or the requirements of any stock exchange or market system upon which the Stock may then be listed. In addition, Stock will not be issued hereunder unless o a registration statement under the Securities Act is, at the time of issuance, in effect with respect to the shares issued or o in the opinion of legal counsel to the Company, the shares issued may be issued in accordance with the terms of an applicable exemption from the registration requirements of the Securities Act. YOU ARE CAUTIONED THAT ISSUANCE OF STOCK UPON THE VESTING OF RESTRICTED STOCK UNITS GRANTED PURSUANT TO THIS AGREEMENT MAY NOT OCCUR UNLESS THE FOREGOING CONDITIONS ARE SATISFIED. The inability of the Company to obtain from any regulatory body having jurisdiction the authority, if any, deemed by the Company's legal counsel to be necessary to the lawful issuance and sale of any shares subject to the Award will relieve the Company of any liability in respect of the failure to issue such shares as to which such requisite authority has not been obtained. As a condition to any issuance hereunder, the Company may require you to satisfy any qualifications that may be necessary or appropriate to evidence compliance with any applicable law or regulation and to make any representation or warranty with respect to such compliance as may be requested by the Company. From time to time, the Board and appropriate officers of the Company are authorized to take the actions necessary and appropriate to file required documents with governmental authorities, stock exchanges, and other appropriate Persons to make shares of Stock available for issuance.

10. Section 409A of the Code. It is the general intention, but not the obligation, of the Committee to design Awards to comply with or to be exempt from the Section 409A of the Code and the regulations promulgated thereunder (the "*Nonqualified Deferred Compensation Rules*"), and Awards will be operated and construed accordingly. This Section 11 does not contain a representation to you regarding the tax consequences of the grant, vesting, exercise, settlement, or sale of the Award (or the Stock underlying such Award) granted hereunder, and should not be interpreted as such. In no event shall the Company or any of its affiliates or their respective employees or directors be liable for all or any portion of any taxes, penalties, interest or other expenses that may be incurred by you (or anyone claiming a benefit through you) on account of non-compliance with the Nonqualified Deferred Compensation Rules. Notwithstanding any provision in the Plan or this Agreement to the contrary, in the event that you are a "specified employee" (as defined under the Nonqualified Deferred Compensation Rules) and you become entitled to a payment under an Award that would be subject to additional taxes and interest under the Nonqualified Deferred Compensation Rules if your receipt of such payment or benefits is not delayed until the earlier of (i) the date of your death, or (ii) the date that is six months after your "separation from service," as defined under the Nonqualified Deferred Compensation Rules (such date, the "*Section 409A Payment Date*"), then such payment or benefit shall not be provided to you until the Section 409A Payment Date. Any

amounts subject to the preceding sentence that would otherwise be payable prior to the Section 409A Payment Date will be aggregated and paid in a lump sum without interest on the Section 409A Payment Date. The applicable provisions of the Nonqualified Deferred Compensation Rules are hereby incorporated by reference and shall control over any provision in the Plan or this Agreement that are in conflict therewith. Each payment made under this Award, if any, shall be treated as a separate payment under the Nonqualified Deferred Compensation Rules.

11. <u>Clawback</u>. The Restricted Stock Units granted hereunder are subject to any written clawback policies that the Company, with the approval of the Board or an authorized committee thereof, may adopt either prior to or following the Date of Grant, including any policy adopted to conform to the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 and rules promulgated thereunder by the SEC and that the Company determines should apply to the Award. Any such policy may subject your Award and amounts paid or realized with respect to the Award to reduction, cancelation, forfeiture or recoupment if certain specified events or wrongful conduct occur as specified in any such clawback policy.

12. <u>Legends</u>. The Company may at any time place legends referencing any restrictions imposed on the shares pursuant to this Agreement on all certificates representing shares issued with respect to this Award.

13. <u>Right of the Company and Subsidiaries to Terminate Services</u>. Nothing in this Agreement confers upon you the right to continue in the employ of or performing services for the Company or any Subsidiary, or interfere in any way with the rights of the Company or any Subsidiary to terminate your employment or service relationship at any time.

14. <u>Furnish Information</u>. You agree to furnish to the Company all information requested by the Company to enable it to comply with any reporting or other requirements imposed upon the Company by or under any applicable statute or regulation.

15. <u>Remedies</u>. The parties to this Agreement shall be entitled to recover from each other reasonable attorneys' fees incurred in connection with the successful enforcement of the terms and provisions of this Agreement whether by an action to enforce specific performance or for damages for its breach or otherwise.

16. <u>No Liability for Good Faith Determinations</u>. The Company and the members of the Board shall not be liable for any act, omission or determination taken or made in good faith with respect to this Agreement or the Restricted Stock Units granted hereunder.

17. Execution of Receipts and Releases. Any payment of cash or any issuance or transfer of shares of Stock or other property to you, or to your legal representative, heir, legatee or distributee, in accordance with the provisions hereof, shall, to the extent thereof, be in full satisfaction of all claims of such Persons hereunder. The Company may require you or your legal representative, heir, legatee or distributee, as a condition precedent to such payment or issuance, to execute a release and receipt therefor in such form as it shall determine.

18. No Guarantee of Interests. The Board and the Company do not guarantee the Stock of the Company from loss or depreciation.

19. <u>Company Records</u>. Records of the Company or its Subsidiaries regarding your period of service, termination of service and the reason(s) therefor, and other matters shall be conclusive for all purposes hereunder, unless determined by the Company to be incorrect.

20. <u>Notice</u>. All notices required or permitted under this Agreement must be in writing and personally delivered or sent by mail and shall be deemed to be delivered on the date on which it is actually received by the person to whom it is properly addressed or if earlier the date it is sent via certified United States mail. The Company may, in its sole discretion, decide to deliver any documents related to current or future participation in the Plan (including grants) by electronic means. You hereby consent to receive such documents by electronic delivery and agree to participate in the Plan through an on-line or electronic system established and maintained by the Company or a third party designated by the Company.

21. <u>Waiver of Notice</u>. Any person entitled to notice hereunder may waive such notice in writing.

22. Information Confidential. As partial consideration for the granting of the Award hereunder, you hereby agree to keep confidential all information and knowledge, except that which has been disclosed in any public filings required by law, that you have relating to the terms and conditions of this Agreement; provided, however, that such information may be disclosed as required by law and may be given in confidence to your spouse and tax and financial advisors. In the event any breach of this promise comes to the attention of the Company, it shall take into consideration that breach in determining whether to recommend the grant of any future similar award to you, as a factor weighing against the advisability of granting any such future award to you.

23. <u>Successors</u>. This Agreement shall be binding upon you, your legal representatives, heirs, legatees and distributees, and upon the Company, its successors and assigns.

24. <u>Severability</u>. If any provision of this Agreement is held to be illegal or invalid for any reason, the illegality or invalidity shall not affect the remaining provisions hereof, but such provision shall be fully severable and this Agreement shall be construed and enforced as if the illegal or invalid provision had never been included herein.

25. <u>Company Action</u>. Any action required of the Company shall be by resolution of the Board or by a person or entity authorized to act by resolution of the Board.

26. <u>Headings</u>. The titles and headings of Sections are included for convenience of reference only and are not to be considered in construction of the provisions hereof.

27. <u>Governing Law</u>. This Agreement shall be interpreted, governed by, and construed in accordance with, the laws of the State of Texas without regard to principles of conflict of laws, except to the extent that it implicates mandatory provisions of the General Corporation Law of the State of Delaware, which matters shall be governed by such Delaware law. The obligation of the Company to sell and deliver Stock hereunder is subject to applicable laws and to the approval of any governmental authority required in connection with the authorization, issuance, sale, or delivery of such Stock.

28. <u>Amendment</u>. This Agreement may be amended the Board or by the Committee at any time (a) if the Board or the Committee determines, in its sole discretion, that amendment is necessary or advisable in light of any addition to or change in any federal or state, tax or securities law or other law or regulation, which change occurs after the Date of Grant and by its terms applies to the Award; or (b) other than in the circumstances described in clause (a) or provided in the Plan, with your consent.

29. <u>The Plan</u>. This Agreement is subject to all the terms, conditions, limitations and restrictions contained in the Plan.

[Remainder of page intentionally left blank]

THE UNDERSIGNED HOLDER ACKNOWLEDGES RECEIPT OF THIS AGREEMENT AND THE PLAN, AND, AS AN EXPRESS CONDITION TO THE GRANT OF RESTRICTED STOCK UNITS HEREUNDER, AGREES TO BE BOUND BY THE TERMS OF THIS AGREEMENT AND THE PLAN.

TRECORA RESOURCES

HOLDER

By:\_\_\_\_\_ Name: Christopher Groves Title: Corporate Secretary Date: By:\_\_\_ Name: Date:

#### CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a - 14(a)/15d-14(a)

I, Patrick Quarles, certify that:

- I have reviewed this quarterly report on Form 10-Q of Trecora Resources;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the consolidated financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that
    material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the
    period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's independent registered public accounting firm and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 08, 2020

/s/ Patrick Quarles

Patrick Quarles

President and Chief Executive Officer

#### CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a - 14(a)/15d-14(a)

I, Sami Ahmad, certify that:

- I have reviewed this quarterly report on Form 10-Q of Trecora Resources;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the consolidated financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that
    material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the
    period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's independent registered public accounting firm and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 08, 2020

<u>/s/ Sami Ahmad</u> Sami Ahmad

Chief Financial Officer

#### CERTIFICATION PURSUANT TO 18. U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Trecora Resources (the "Company") on Form 10-Q for the period endedMarch 31, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Patrick Quarles, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13 (a) or 15 (d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>/s/ Patrick Quarles</u> Patrick Quarles President and Chief Executive Officer

May 8, 2020

#### CERTIFICATION PURSUANT TO 18. U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Trecora Resources (the "Company") on Form 10-Q for the period endedMarch 31, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Sami Ahmad, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13 (a) or 15 (d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>/s/ Sami Ahmad</u> Sami Ahmad Chief Financial Officer

May 8, 2020