### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

(Mark One)

### FORM 10-Q

## ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2021 or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**COMMISSION FILE NUMBER 1-33926** 



TRECORA RESOURCES

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

1650 Hwy 6 South, Suite 190 Sugar Land, Texas (Address of principal executive offices) 75-1256622 (I.R.S. Employer Identification No.)

> 77478 (Zip code)

Registrant's telephone number, including area code: (281) 980-5522

N/A

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.10 per share	TREC	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes X\_No\_\_\_\_

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S–T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes X No ...

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

# Large accelerated filer $\Box$ Accelerated filer $\boxtimes$

#### Non-accelerated filer □ Smaller reporting company ⊠

#### Emerging growth company $\Box$

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.\_\_\_\_

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

Number of shares of the Registrant's Common Stock (par value \$0.10 per share) outstanding at July 23, 2021:24,394,405.

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# PART I. FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS.

# TRECORA RESOURCES AND SUBSIDIARIES

# CONDENSED CONSOLIDATED BALANCE SHEETS

	June 30, 2021 (Unaudited)	December 31, 2020
ASSETS	 (thousands of dolla	rs, except par value)
Current Assets		
Cash	\$ 39,125	\$ 55,664
Trade receivables, net	34,210	25,301
Inventories	15,640	12,945
Prepaid expenses and other assets	5,094	9,198
Taxes receivable	 286	2,788
Total current assets	94,355	105,896
Property, plant and equipment, net	188,109	187,104
Intangible assets, net	11,972	12,893
Lease right-of-use assets, net	8,962	10,528
Mineral properties in the United States	 412	412
TOTAL ASSETS	\$ 303,810	\$ 316,833
LIABILITIES		
Current Liabilities		
Accounts payable	\$ 11,488	\$ 14,447
Accrued liabilities	7,388	6,857
Current portion of long-term debt	4,194	4,194
Current portion of lease liabilities	3,244	3,195
Current portion of CARES Act, PPP Loans	6,123	_
Current portion of other liabilities	569	891
Total current liabilities	 33,006	29,584
CARES Act, PPP Loans, net of current portion	_	6,123
Long-term debt, net of current portion	39,804	41,901
Post-retirement benefit, net of current portion	316	320
Lease liabilities, net of current portion	5,718	7,333
Other liabilities, net of current portion	626	648
Deferred income taxes	26,241	26,517
Total liabilities	 105,711	112,426
COMMITMENTS AND CONTINGENCIES (Note 12)		
EQUITY		
Common stock - authorized 40 million shares of \$0.10 par value; issued 24.4 million and 24.8 million and		
outstanding 23.8 million and 24.8 million in 2021 and 2020, respectively	2,497	2,483
Additional paid-in capital	62,138	61,311
Treasury stock, at cost (0.6 million shares)	(5,000)	_
Retained earnings	 138,175	140,324
Total Trecora Resources Stockholders' Equity	197,810	204,118
Non-controlling Interest	 289	289
Total equity	 198,099	204,407
TOTAL LIABILITIES AND EQUITY	\$ 303,810	\$ 316,833

See notes to consolidated financial statements.

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# TRECORA RESOURCES AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	THREE MONTHS ENDED JUNE 30,					ONTH DED E 30,	IS	
		2021		2020		2021		2020
		(tho	usands	of dollars, ex	ccept j	per share amo	unts)	
REVENUES	<u>_</u>	(1.(0)	¢	26 202	¢	116 005	¢	02.000
Product sales Processing fees	\$	64,660 4,189	\$	36,707 3,967	\$	116,225 7,209	\$	93,890 8,851
Processing rees		68,849		40,674		123,434		102,741
OPERATING COSTS AND EXPENSES		00,015		10,071		125,151		102,711
Cost of sales and processing								
(including depreciation and amortization of \$4,082, \$3,750, \$8,137 and \$7,486, respectively)		57,828		34,507		110,068		88,496
GROSS PROFIT		11,021		6,167		13,366		14,245
GENERAL AND ADMINISTRATIVE EXPENSES								
General and administrative		7,673		6,289		15,005		12,963
Depreciation		226		212		452		428
		7,899		6,501		15,457		13,391
OPERATING INCOME (LOSS)		3,122		(334)		(2,091)		854
OTHER INCOME (EXPENSE)								
Interest expense		(297)		(735)		(599)		(1,651)
Miscellaneous income, net		133		68		243		6
		(164)		(667)		(356)		(1,645)
INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES		2,958		(1,001)		(2,447)		(791)
INCOME TAX (EXPENSE) BENEFIT		(703)		(858)		298		4,795
INCOME (LOSS) FROM CONTINUING OPERATIONS		2,255		(1,859)		(2,149)		4,004
INCOME (LOSS) FROM DISCONTINUED OPERATIONS, NET OF TAX				(2)				4,855
NET INCOME (LOSS)	\$	2,255	\$	(1,861)	\$	(2,149)	\$	8,859
Basic Earnings (Loss) per Common Share								
Net income (loss) from continuing operations (dollars)	\$	0.09	\$	(0.07)	\$	(0.09)	\$	0.16
Net income from discontinued operations, net of tax (dollars)		_		_				0.20
Net income (loss) (dollars)	\$	0.09	\$	(0.07)	\$	(0.09)	\$	0.36
Basic weighted average number of common shares outstanding		24,485		24,802		24,673		24,784
Diluted Earnings (Loss) per Common Share								
Net income (loss) from continuing operations (dollars)	\$	0.09	\$	(0.07)	\$	(0.09)	\$	0.16
Net income from discontinued operations, net of tax (dollars)	¢	0.09	¢	(0.07)	¢	(0.09)	¢	0.19
Net income (loss) (dollars)	\$		\$	(0.07)	\$	()	\$	0.35
Diluted weighted average number of common shares outstanding		25,097		24,802		24,673		25,327

See notes to consolidated financial statements.

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# TRECORA RESOURCES AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (UNAUDITED) THREE MONTHS ENDED JUNE 30

			Т	RECORA	RESOURCE	S ST	OCKHOLDERS						
	COMMON			PA	TIONAL ID-IN		TREASURY		RETAINED	momit	NON- CONTROLLING		TOTAL
	SHARES	AMOU	JNT	CA	PITAL		STOCK		EARNINGS	TOTAL	INTEREST	1	EQUITY
	(thousands)							·	isands of dollars)				
March 31, 2021	24,894	\$	2,490	\$	61,692	\$	(692)	\$	135,920	\$ 199,410	\$ 289	\$	199,699
Restricted Stock Units													
Issued to Directors	_				59		_		_	59	_		59
Issued to Employees	_		_		394		_		_	394	_		394
Common Stock													
Issued to Directors	71		7		(7)		_		_	_	_		_
Issued to Employees	8		_		_		_		_	_	_		_
Stock Repurchases	_		_		_		(4,308)		_	(4,308)	_		(4,308)
Net Income	—				—		—		2,255	2,255	—		2,255
June 30, 2021	24,973	\$	2,497	\$	62,138	\$	(5,000)	\$	138,175	\$ 197,810	\$ 289	\$	198,099
March 31, 2020	24,780	\$	2,478	\$	59,880	\$	_	\$	119,869	\$ 182,227	\$ 289	\$	182,516
Restricted Stock Units													
Issued to Directors	_		_		101				_	101	_		101
Issued to Employees	_		_		409				_	409	_		409
Common Stock													
Issued to Directors	28		3		(3)		_		_	_	_		_
Issued to Employees	9		1		(1)		_		_	_	_		_
Net Loss	—		_		_		—		(1,861)	(1,861)	—		(1,861)
June 30, 2020	24,817	\$	2,482	\$	60,386	\$		\$	118,008	\$ 180,876	\$ 289	\$	181,165

See notes to consolidated financial statements.

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# TRECORA RESOURCES AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (UNAUDITED) SIX MONTHS ENDED JUNE 30

			T	RECO	ORA RESOURCES	ST	OCKHOLDERS						
	COMMON	STOCK			ADDITIONAL PAID-IN		TREASURY		RETAINED			NON- CONTROLLING	TOTAL
	SHARES	AMOU	NT		CAPITAL		STOCK		EARNINGS		TOTAL	INTEREST	EQUITY
	(thousands)							(thou	sands of dollars)				
January 1, 2021	24,833	\$ 2	2,483	\$	61,311	\$	_	\$	140,324	\$	204,118	\$ 289	\$ 204,407
Restricted Stock Units													
Issued to Directors	_		_		171		_		_		171	_	171
Issued to Employees	_		_		670		_		_		670	_	670
Common Stock													
Issued to Directors	68		7		(7)		_		_		_	_	_
Issued to Employees	72		7		(7)		—		_		_	_	_
Stock Repurchases	_		_		_		(5,000)		_		(5,000)	_	(5,000)
Net Loss	_		—		_		_		(2,149)		(2,149)	_	(2,149)
June 30, 2021	24,973	\$ 2	2,497	\$	62,138	\$	(5,000)	\$	138,175	\$	197,810	\$ 289	\$ 198,099
January 1, 2020	24,750	\$ 2	2,475	\$	59,530	\$	_	\$	109,149	\$	171,154	\$ 289	\$ 171,443
Restricted Stock Units													
Issued to Directors	_		_		195		_		_		195	_	195
Issued to Employees			_		668		_		_		668	_	668
Common Stock					000						000		000
Issued to Directors	28		3		(3)		_		_		_		_
Issued to Employees	39		4		(4)		_		_		_	_	_
Net Income	39		-		(4)		_				8,859		8,859
			_						8,859	_	,	 —	 
June 30, 2020	24,817	\$ 2	2,482	\$	60,386	\$	_	\$	118,008	\$	180,876	\$ 289	\$ 181,165

# TRECORA RESOURCES AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

		S ENDED 30,	
		2021	2020
		(thousands of	dollars)
OPERATING ACTIVITIES Net Income (Loss)	\$	(2,149) \$	8,859
Income from Discontinued Operations	φ	(2,149) 3	4,855
-	\$	(2,149) \$	
Income (Loss) from Continuing Operations Adjustments to Reconcile Income (Loss) from Continuing Operations To Net Cash Provided by Operating Activities:	\$	(2,149) \$	4,004
Depreciation and Amortization		7,668	6,993
Amortization of Intangible Assets		921	921
Stock-based Compensation		1,123	933
Deferred Income Taxes		(276)	11,109
Postretirement Obligation		(13)	5
Amortization of Loan Fees		91	91
(Gain) Loss on Disposal of Assets		(292)	91 18
Changes in Operating Assets and Liabilities:		(292)	10
(Increase) Decrease in Trade Receivables		(8,000)	6,080
Decrease in Insurance Receivables		(8,909)	1,148
(Increase) Decrease in Taxes Receivable		2,502	(15,726)
(Increase) Decrease in Inventories			6,029
		(2,695)	536
Decrease in Prepaid Expenses and Other Assets Decrease in Accounts Payable and Accrued Liabilities		4,101 (2,428)	(1,765)
(Increase) Decrease in Other Liabilities		,	(1,763) 456
		(141)	20,831
Net Cash (Used in) Provided by Operating Activities - Continuing Operations		(497)	,
Net Cash Used in Operating Activities - Discontinued Operations		(107)	(276)
Net Cash (Used in) Provided by Operating Activities		(497)	20,555
INVESTING ACTIVITIES		(0.660)	(= 0.54)
Additions to Property, Plant and Equipment		(8,664)	(7,851)
Proceeds from Sale of Property, Plant and Equipment		92	
Net Cash Used in Investing Activities - Continuing Operations		(8,572)	(7,851)
Net Cash Provided by Investing Activities - Discontinued Operations			10,163
Net Cash Provided by (Used in) Investing Activities		(8,572)	2,312
FINANCING ACTIVITIES			
Repurchase of Common Stock		(5,000)	_
Net Cash Paid Related to Stock-Based Compensation		(282)	(71)
Additions to CARES Act, PPP Loans		—	6,123
Additions to Long-Term Debt		_	20,000
Repayments of Long-Term Debt		(2,188)	(25,187)
Net Cash (Used in) Provided by Financing Activities - Continuing Operations		(7,470)	865
NET (DECREASE) INCREASE IN CASH		(16,539)	23,732
CASH AT BEGINNING OF PERIOD		55,664	6,145
CASH AT END OF PERIOD	\$	39,125 \$	29,877
Supplemental disclosure of cash flow information:			
Cash payments for interest	\$	470 \$	1,560
Cash payments for taxes, net of refunds	\$	(2,140) \$	
Supplemental disclosure of non-cash items:			
Capital expansion amortized to depreciation expense	\$	193 \$	521
Foreign taxes paid by AMAK	<u>.</u>	1.054 \$	
rolegn taxes part by AwAK	Ψ	1,001 Φ	

See notes to consolidated financial statements.

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## TRECORA RESOURCES AND SUBSIDIARIES

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. GENERAL

#### Organization

Trecora Resources (the "Company") was incorporated in the State of Delaware in 1967. The Company's principal business activities are the manufacturing of various specialty petrochemical products, specialty waxes and providing custom processing services.

The Company's specialty petrochemicals operations are primarily conducted through its wholly-owned subsidiary, Texas Oil and Chemical Co. II, Inc. ("TOCCO"). TOCCO owns all of the capital stock of South Hampton Resources, Inc. ("SHR") and Trecora Chemical, Inc. ("TC"). SHR owns all of the capital stock of Gulf State Pipe Line Company, Inc. ("GSPL"). SHR owns and operates a specialty petrochemicals product facility in Silsbee, Texas which manufactures high purity hydrocarbons used primarily in polyethylene, packaging, polypropylene, expandable polystyrene, poly-iso/urethane foams, Canadian tar sands, and in the catalyst support industry. TC owns and operates a facility located in Pasadena, Texas which manufactures specialty waxes and provides custom processing services. These specialty waxes are used in the production of coatings, hot melt adhesives and lubricants. GSPL owns and operates pipelines that connect the SHR facility to a natural gas line, to SHR's truck and rail loading terminal and to a major petroleum pipeline owned by an unaffiliated third party.

The Company owns approximately 55% of the capital stock of a Nevada mining company, Pioche Ely Valley Mines, Inc. ("PEVM"), which does not conduct any substantial business activity but owns undeveloped properties in the United States.

The Company also previously owned 33% of a Saudi Arabian joint stock company, Al Masane Al Kobra Mining Company ("AMAK"). The final closing of the sale of our ownership interest in AMAK was completed on September 28, 2020. For more information, see Note 5.

For convenience in this report, the terms "Company", "our", "us", "we" or "TREC" may be used to refer to Trecora Resources and its subsidiaries.

#### **Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and in conformity with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, these unaudited financial statements do not include all of the information and footnotes required by GAAP for complete financial statements and, therefore, should be read in conjunction with the financial statements and related notes contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2020.

The unaudited condensed consolidated financial statements included in this document have been prepared on the same basis as the annual financial statements and in management's opinion reflect all adjustments, including normal recurring adjustments, necessary to present fairly the Company's financial position, results of operations and cash flows for the interim periods presented. We have made estimates and judgments affecting the amounts reported in this document. The actual results that we experience may differ materially from our estimates. In the opinion of management, the disclosures included in these financial statements are adequate to make the information presented not misleading.

Operating results for the six months ended June 30, 2021 are not necessarily indicative of results for the year ending December 31, 2021.

We currently operate in two segments, Specialty Petrochemicals and Specialty Waxes. All revenue originates from sources in the United States and all long-lived assets owned are located in the United States.

## 2. RECENT ACCOUNTING PRONOUNCEMENTS

#### **Recently Adopted Accounting Pronouncements**

In December 2019, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2019-12, Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes (ASU 2019-12), which simplifies the accounting for income taxes. This guidance was effective for us in the first quarter of 2021. The adoption of this guidance did not have a material impact on our consolidated financial statements.

## **Recent Accounting Pronouncements Not Yet Adopted**

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In March 2020, the FASB issued ASU No. 2020–04, Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting (ASU 2020-04), which provides guidance to alleviate the burden in accounting for reference rate reform by allowing certain expedients and exceptions in applying generally accepted accounting principles to contracts, hedging relationships, and other transactions impacted by reference rate reform. The provisions of ASU 2020-04 apply only to those transactions that reference LIBOR or another reference rate expected to be discontinued due to reference rate reform. This guidance is effective from March 12, 2020 through December 31, 2022 and adoption is optional. We are currently evaluating the impact of ASU 2020-04 on our consolidated financial statements.

## **3. TRADE RECEIVABLES**

Trade receivables, net consisted of the following:

	 June 30, 2021		December 31, 2020
	(thousand:	s of doll	ars)
Trade receivables	\$ 34,510	\$	25,601
Less allowance for doubtful accounts	(300)		(300)
Total trade receivables, net	\$ 34,210	\$	25,301

Trade receivables serve as collateral for our amended and restated credit agreement. See Note 11.

## 4. INVENTORIES

Inventories consisted of the following:

	June 30, 2021		December 31, 2020
	(thousand	s of dolla	rs)
Raw material	\$ 2,713	\$	2,580
Work in process	181		138
Finished products	12,746		10,227
Total inventories	\$ 15,640	\$	12,945

Inventory serves as collateral for our amended and restated credit agreement. See Note 11.

Inventory included Specialty Petrochemicals products in transit valued at approximately \$3.8 million and \$3.6 million at June 30, 2021 and December 31, 2020, respectively.

# 5. INVESTMENT IN AMAK AND DISCONTINUED OPERATIONS

On September 28, 2020, the Company completed the final closing of the sale of its ownership interest in AMAK (the "Share Sale") to AMAK and certain existing shareholders of AMAK and their assignees (collectively, the "Purchasers"). The Share Sale was completed in multiple closings pursuant to a Share Sale and Purchase Agreement, dated September 22, 2019 (which we refer to herein as the "Purchase Agreement"), among the Company, AMAK, and other Purchasers and resulted in aggregate gross proceeds to the Company of Saudi Riyals ("SAR") 265 million (approximately \$70 million) (before taxes and expenses).

As a condition to the effectiveness of the Purchase Agreement, the Purchasers advanced5% of the purchase price (or approximately \$3.5 million) in the form of a nonrefundable deposit. Pursuant to the Purchase Agreement, (i) with respect to any Purchaser that completed the purchase of all or a portion of the ordinary shares allotted to it under the Purchase Agreement on or before March 31, 2020, the non-refundable deposit paid by such Purchaser (or a portion of such deposit for a partial closing) was credited toward the purchase price of the ordinary shares being purchased and (ii) with respect to any Purchasers that completed the purchase of all or a portion of their allotted ordinary shares after March 31, 2020 but on or before September 28, 2020, an amount equal to 50% of the non-refundable deposit paid by such Purchasers was forfeited to the Company as liquidated damages and such amount was not applied to the purchase price paid by the applicable Purchaser.

On March 26, 2020, the Company and one Purchaser completed the first closing of the Share Sale (the "First Closing"). In connection with the First Closing, the Company sold 4,000,000 ordinary shares for aggregate gross proceeds (before taxes and transaction expenses) of SAR40 million (or approximately \$10.7 million) (inclusive of the full amount of the Purchaser's non-refundable deposit previously paid of \$0.5 million). The Company recorded a foreign tax payable of approximately \$0.3 million related to the First Closing.

During the third quarter of 2020, the Company completed additional closings of the Share Sale with respect to its remaining ownership interest in AMAK. In connection with these closings, the Company sold a total of 22,467,422 ordinary shares for

aggregate gross proceeds (before taxes and transaction expenses) of SAR224 million (or approximately \$59.9 million) (inclusive of \$1.5 million which constituted 50% of the non-refundable deposits previously paid by certain Purchasers). As none of the third quarter 2020 closings were completed prior to March 31, 2020, the remaining portion of the initial deposits (approximately \$1.5 million) were forfeited to the Company as liquidated damages and were not applied to the purchase price. These amounts are included in income from discontinued operations, net of tax. The Company recorded a foreign tax payable of approximately \$1.1 million related to the third quarter 2020 closings.

In connection with the completion of the Share Sale, the Company and AMAK entered into an agreement whereby AMAK agreed to withhold approximately \$2.1 million of the purchase price to pay the Company's estimated tax obligations in Saudi Arabia. The Company finalized the necessary tax returns in the Kingdom of Saudi Arabia and paid approximately \$1.3 million in foreign taxes. All foreign taxes paid will create a foreign tax credit to offset U.S. taxes. The Company is currently in the process of obtaining the the remaining funds of approximately \$0.8 million withheld by AMAK. These amounts are included in prepaid expenses and other assets on the Company's consolidated balance sheets as of June 30, 2021.

As previously disclosed, and as a result of the Company's investment in AMAK, the Company was required to execute a limited guarantee on October 24, 2010 (the "Guarantee") of up to 41% of a loan (the "Loan") by the Saudi Industrial Development Fund ("SIDF") to AMAK to fund the construction of the AMAK facilities and to provide working capital needs. The provision of personal or corporate guarantees, as applicable, by each shareholder of AMAK was a condition to SIDF providing the Loan. Pursuant to the Purchase Agreement, the Purchasers (other than AMAK) agreed, upon the completion of the Share Sale, to assume the Company's obligation under the Guarantee (proportionately based upon such Purchaser's percentage acquisition of ordinary shares in the Share Sale). While a formal written release of the Company from the Guarantee was not obtained from SIDF prior to closing, the Company believes that the Purchasers' assumption of the Company's obligation under the Guarantee effectively eliminates the Company's liability arising under the Guarantee.

As the sale of the Company's interest in AMAK was completed as of September 28, 2020, there is no applicable 2021 financial information to present and it is thereby omitted for comparison purposes.

Included in discontinued operations for 2020 are the following:

	Three Months Ended June 30, 2020		1ths Ended 30, 2020
	(thousands	of dollars)	
Saudi administration (income) expenses	\$ (97)	\$	(114)
Equity in (earnings) losses of AMAK	(306)		226
Gain on sale of equity interest			(6,663)
Income from discontinued operations before taxes	 (403)		(6,551)
Tax expense	405		1,696
(Income) loss from discontinued operations, net of tax	\$ 2	\$	(4,855)

AMAK's financial statements were prepared in the functional currency of AMAK which is the SAR. In June 1986, the SAR was officially pegged to the U. S. Dollar at a fixed exchange rate of 1 USD to 3.75 SAR.

# The summarized results of operations and financial position for 2020 for AMAK are as follows:

Results of Operations

	Three Months Ended June 30, 2020	Six Months Ended June 30, 2020
	 (thousands	of dollars)
Sales	\$ 20,752	\$ 38,689
Cost of sales	17,829	34,650
Gross profit	 2,923	4,039
Selling, general, and administrative	2,362	5,042
Operating income (loss)	 561	(1,003)
Other income	_	17
Finance and interest expense	(103)	(634)
Income (loss) before Zakat and income taxes	 458	(1,620)
Zakat and income tax (benefit)	566	1,099
Net Income (Loss)	\$ (108)	\$ (2,719)

# Financial Position

	December 31, 2020
	(thousands of dollars)
Current assets	\$ 29,799
Noncurrent assets	209,814
Total assets	\$ 239,613
Current liabilities	\$ 40,919
Long term liabilities	79,122
Stockholders' equity	119,572
	\$ 239,613

The equity in the earnings (losses) of AMAK included in income (loss) from discontinued operations, net of tax, on the condensed consolidated statements of operations for the three and six months ended June 30, 2020, is comprised of the following:

	Three Months Ended June 30, 2020	Six Months Ended June 30, 2020
	(thousands	of dollars)
AMAK Net Loss	(108)	(2,719)
Company's share of loss reported by AMAK*	(429)	(824)
Amortization of difference between Company's investment in AMAK and Company's share of net assets of AMAK	337	674
Equity in losses of AMAK	(92)	(150)
* Percentage of Ownership varies during the period		

Percentage of Ownership varies during the period.

For additional information, see NOTE 6, "INVESTMENT IN AMAK AND DISCONTINUED OPERATIONS" to the consolidated financial statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2020.

## 6. PREPAID EXPENSES AND OTHER ASSETS

Prepaid expenses and other assets consisted of the following:

		June 30, 2021		December 31, 2020
		s of doll	lars)	
Prepaid license	\$		\$	403
Prepaid insurance premiums		1,355		4,241
Spare parts		2,366		2,376
Cash held in escrow by AMAK		823		1,877
Other prepaid expenses and assets		550		301
Total prepaid expenses and other assets	\$	5,094	\$	9,198

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## 7. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consisted of the following:

	June 30, 2021		December 31, 2020
	(thousands	of doll	ars)
Platinum catalyst metal	\$ 1,553	\$	1,580
Catalyst	4,325		4,325
Land	5,428		5,428
Plant, pipeline and equipment	276,223		270,149
Construction in progress	9,041		6,422
Total property, plant and equipment	\$ 296,570	\$	287,904
Less accumulated depreciation	(108,461)		(100,800)
Total property, plant and equipment, net	\$ 188,109	\$	187,104

Property, plant and equipment serve as collateral for our amended and restated credit agreement. See Note 11.

Labor capitalized for construction was approximately \$0.1 million and \$0.1 million for the three months and \$0.4 million and \$0.1 million for the six months ended June 30, 2021 and 2020, respectively.

Construction in progress during the first six months of 2021 included costs for rebuild and restoration of a distillation tower. Construction in progress during the first six months of 2020 included Advanced Reformer unit improvements and pipeline maintenance at SHR and equipment modifications at TC.

Amortization relating to the catalyst, which is included in cost of sales, was approximately \$0.2 million and \$0.2 million for the three months and \$0.5 million and \$0.4 million for the six months ended June 30, 2021 and 2020, respectively.

#### 8. LEASES

The Company leases certain rail cars, rail equipment, office space and office equipment. The Company determines if a contract is a lease at the inception of the arrangement. The Company reviews all options to extend, terminate, or purchase its right-of-use assets at the inception of the lease and accounts for these options when they are reasonably certain of being exercised.

Leases with an initial term of 12 months or less are not recorded on the condensed consolidated balance sheets. Lease expense for these leases is recognized on a straight-line basis over the lease term.

The Company has no finance leases.

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The components of lease expense were as follows: **Three Months Ended June** Six Months Ended June 30, 30, **Classification in the Condensed Consolidated Statements of** (\$ in thousands) 2021 2020 2021 2020 Income Operating lease cost (a) Cost of sales, exclusive of depreciation and amortization \$ 1,059 \$ 987 \$ 2,108 \$ 1,922 Operating lease cost (a) Selling, general and administrative 34 34 68 68 1,093 1,021 2,176 1,990 Total lease cost \$ \$ \$ (a) Short-term lease costs were approximately \$0.2 million and \$0.1 million for the three months and \$0.4 million and \$0.1 million for the six months ended June 30, 2021 and 2020, respectively. The Company had no variable lease expense, as defined by ASC 842, during the periods. **Classification on the Condensed Consolidated Balance Sheets** June 30, 2021 (\$ in thousands) December 31, 2020 Assets: Operating lease assets 8,962 10,528 Operating \$ \$ 8,962 10,528 \$ Total lease right-of-use assets, net Liabilities: Current: Current portion of operating lease liabilities \$ 3,244 \$ 3,195 Operating Noncurrent: Operating Operating lease liabilities 5,718 7,333 8,962 10,528 \$ Total lease liabilities **Three Months Ended** Six Months Ended June 30, June 30, (\$ in thousands) 2021 2020 2021 2020 Cash paid for amounts included in the measurement of lease liabilities: 933 Operating cash flows used for operating leases \$ 900 \$ \$ 1,803 \$ 1,881 Right-of-use assets obtained in exchange for lease obligations: Operating leases \$ - \$ - \$ 20 \$ June 30, 2021 June 30, 2020 Weighted-average remaining lease term (in years): Operating leases 3.3 4.1 Weighted-average discount rate: Operating leases 4.5 % 4.5 %

Most of the Company's lease contracts do not provide a readily determinable implicit rate. For these contracts, the Company's estimated incremental borrowing rate is based on information available at the inception of the lease.

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As of June 30, 2021, maturities of lease liabilities were as follows: (\$ in thousands) 2021 2022 2023 2024 2025 Thereafter Total lease payments Less: Interest Total lease obligations

#### 9. INTANGIBLE ASSETS, NET

Intangible assets were recorded in relation to the acquisition of TC on October 1, 2014.

The following tables summarize the gross carrying amounts and accumulated amortization of intangible assets by major class:

		June	e 30, 2021			
	Gross	Accumulat	ed Amortization	Ne	t	
		(thousar	nds of dollars)			
r relationships	\$ 16,852	\$	(7,584) 5	\$	9,268	
npete agreements	94		(94)			
d permits	1,471		(760)		711	
technology	6,131		(4,138)		1,993	
	\$ 24,548	\$	(12,576)	\$	11,972	

**Operating Leases** 

1,791

3,273

2,380

1,066

995

119

9,624

662

8,962

\$

\$

\$

	December 31, 2020							
		Gross	Accumulated Amor	ization		Net		
			(thousands of dol	ars)				
Customer relationships	\$	16,852	\$	(7,022)	\$	9,830		
Non-compete agreements		94		(94)				
Licenses and permits		1,471		(707)		764		
Developed technology		6,131		(3,832)		2,299		
Total	\$	24,548	\$	(11,655)	\$	12,893		

Amortization expense for intangible assets included in cost of sales was approximately \$0.5 million and \$0.5 million for the three months and \$0.9 million and \$0.9 million for the six months ended June 30, 2021 and 2020, respectively.

Based on identified intangible assets that are subject to amortization as of June 30, 2021, we expect future amortization expenses for each period to be as follows:

		Total	Re	emainder of 2021		2022		2023		2024		2025	2026	Thereafter
								(thousands o	of do	ollars)				
Customer relationships	\$	9,268	\$	561	\$	1,123	\$	1,123		1,123		1,123	1,123	\$ 3,092
Licenses and permits		711		48		86		86		86		86	86	233
Developed technology		1,993		307		613		613		460		_		
Total future amortization expense	\$	11,972	\$	916	\$	1,822	\$	1,822	\$	1,669	\$	1,209	\$ 1,209	\$ 3,325
	_		_		_		_		_		-			

## **10. ACCRUED LIABILITIES**

Accrued liabilities consisted of the following:

	June 30, 2021		December 31, 2020		
	(thousands of dollars)				
State taxes	\$ 107	\$	125		
Property taxes	1,772		—		
Payroll	1,615		2,282		
Royalties	526		260		
Officer compensation	766		1,053		
AMAK foreign taxes and transaction costs	_		1,613		
Other	2,602		1,524		
Total accrued liabilities	\$ 7,388	\$	6,857		

## 11. LIABILITIES AND LONG-TERM DEBT

#### Senior Secured Credit Facilities

As of June 30, 2021, the Company had no outstanding borrowings under the senior secured revolving credit facility (the "Revolving Facility") and approximately \$44.0 million in borrowings outstanding under the senior secured term loan facility (the "Term Loan Facility") (and, together with the Revolving Facility, the "Credit Facilities"), in each case, under the Company's amended and restated credit agreement (as amended, the "ARC Agreement"). In addition, the Company had approximately \$72 million of availability under our Revolving Facility at June 30, 2021. TOCCO's ability to make additional borrowings under the Revolving Facility at June 30, 2021 was limited by, and in the future may be limited by, the Company's obligation to maintain compliance with the covenants contained in the ARC Agreement (including maintenance of a maximum Consolidated Leverage Ratio and minimum Consolidated Fixed Charge Coverage Ratio (each as defined in the ARC Agreement)).

On May 3, 2021, TOCCO, SHR, GSPL and TC (SHR, GSPL and TC collectively, the "Guarantors") entered into an Eighth Amendment to Amended and Restated Credit Agreement (the "Eighth Amendment") which amended the definition of Consolidated EBITDA for any Measurement Period (as defined in the ARC Agreement) (including any Measurement Period containing the quarter ended March 31, 2021) to allow for certain add backs not to exceed \$5.0 million in the aggregate for the 2021 fiscal year related to charges, expenses and losses arising from or related to the prolonged period of sub-freezing temperatures and snow across the State of Texas and the region in February 2021 (the "Texas freeze event").

For each fiscal quarter after December 31, 2019, TOCCO must maintain a maximum Consolidated Leverage Ratio of 3.50 to 1.00 (subject to temporary increase following certain acquisitions). TOCCO's Consolidated Leverage Ratio was 1.34 and 1.62 as of June 30, 2021 and March 31, 2021, respectively. Additionally, TOCCO must maintain a minimum Consolidated Fixed Charge Coverage Ratio as of the end of any fiscal quarter of 1.15 to 1.00. TOCCO's Consolidated Fixed Charge Coverage Ratio was 3.07 and 2.13 as of June 30, 2021 and December 31, 2020, respectively.

The maturity date for the ARC Agreement is July 31, 2023. As of June 30, 2021, the year to date effective interest rate for the Credit Facilities was .87%. The ARC Agreement contains a number of customary affirmative and negative covenants and the Company was in compliance with those covenants as of June 30, 2021.

For a summary of additional terms of the Credit Facilities, see NOTE 13, "LONG-TERM DEBT AND LONG-TERM OBLIGATIONS" to the consolidated financial statements set forth in the Company's Annual Report on Form 10-K for the year ended December 31, 2020.

#### **PPP Loans**

On May 6, 2020, SHR and TC (collectively, the "Borrowers") received loan proceeds from loans (the "PPP Loans") under the United States Small Business Administration Paycheck Protection Program in an aggregate principal amount of approximately \$6.1 million. The PPP Loans are evidenced by unsecured promissory notes each payable to Bank of America, N.A. The Borrowers fully utilized the PPP Loans to cover payroll and benefits costs in accordance with the relevant terms and conditions of the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"). The PPP Loans mature on May 6, 2022, and bear interest at a stated rate of 1.0% per annum. The Company filed a forgiveness application for SHR on June 30, 2021 and, subsequent to the end of the quarter, filed a forgiveness application for TC on July 26, 2021. The Company expects to receive full forgiveness of the PPP Loans in accordance with the provisions of the CARES Act.

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### **Debt Issuance Costs**

Debt issuance costs of approximately \$0.9 million were incurred in connection with the fourth amendment to the ARC Agreement in July 2018. Unamortized debt issuance costs of approximately \$0.4 million and \$0.5 million for the periods ended June 30, 2021 and December 31, 2020, have been netted against outstanding loan balances.

Long-term debt and long-term obligations are summarized as follows:

Ju	ne 30, 2021	Decemb	er 31, 2020
	(thousands	of dollars)	
\$	_	\$	_
	44,375		46,563
	(377)		(468)
	43,998		46,095
	4,194		4,194
\$	39,804	\$	41,901
	Ju \$	\$	(thousands of dollars) \$

#### **12. COMMITMENTS AND CONTINGENCIES**

### Litigation

The Company is periodically named in legal actions arising from normal business activities. We evaluate the merits of these actions and, if we determine that an unfavorable outcome is probable and can be reasonably estimated, we will establish the necessary reserves. We are not currently involved in legal proceedings that could reasonably be expected to have a material adverse effect on our business, prospects, financial condition or results of operations. We may become involved in material legal proceedings in the future.

#### **Supplier Agreements**

In accordance with our supplier agreements, on a recurring monthly basis, the Company commits to purchasing a determined volume of feedstock in anticipation of upcoming requirements. Feedstock purchases are invoiced and recorded when they are delivered. As of June 30, 2021 and December 31, 2020, the value of the remaining undelivered feedstock approximated \$17.0 million and \$9.2 million, respectively.

From time to time, we may incur shortfall fees due to feedstock purchases being below the minimum amounts prescribed by our agreements with our suppliers. Shortfall fee expenses were approximately \$0.4 million and \$0.6 million for the three months and \$0.4 million and \$1.0 million for the six months ended June 30, 2021 and 2020, respectively.

## **Environmental Remediation**

Amounts charged to expense for various activities related to environmental monitoring, compliance, and improvements were approximately \$0.3 million and \$0.3 million for the three months and \$0.6 million and \$0.5 million for the six months ended June 30, 2021 and 2020, respectively.

### 13. STOCKHOLDERS' EQUITY

In March 2021, The Company's Board of Directors authorized the repurchase of up to \$20 million in common stock by March 2023 (the "Share Repurchase Program"). The share repurchases will be executed from time to time on the open market, through privately negotiated transactions or through broker-negotiated purchases, in compliance with applicable securities law. The timing and amount of any shares of the Company's stock that are repurchased under the Share Repurchase Program will be determined by the Company's management based on its evaluation of market conditions and other factors, including the Company's stock price, although the Share Repurchase Program may be suspended or discontinued at any time. In connection with the Share Repurchase Program, the Company deposited funds with a broker to facilitate the repurchases. The Company repurchased 545,515 shares for approximately \$4.3 million during the three months and 633,273 shares for approximately \$5.0 million during the six months ended June 30, 2021, respectively.

#### 14. STOCK-BASED COMPENSATION

The Stock Option Plan for Key Employees, as well as, the Non-Employee Director Stock Option Plan (hereinafter collectively referred to as the "Stock Option Plans"), were approved by the Company's stockholders in July 2008. The Stock Option Plans allot for the issuance of up to 1,000,000 shares.



The Trecora Resources Stock and Incentive Plan (the "Plan") was approved by the Company's stockholders in June 2012. As amended, the Plan allots for the issuance of up to 2.5 million shares in the form of stock options or restricted stock unit awards.

The Company recognized stock-based compensation expense of approximately \$0.6 million and \$0.5 million for the three months and \$1.1 million and \$0.9 million for the six months ended June 30, 2021 and 2020, respectively.

# Stock Options and Warrant Awards

Stock options and warrants granted under the provisions of the Stock Option Plans permit the purchase of our common stock at exercise prices equal to the closing price of Company common stock on the date the options were granted. The options have terms of 10 years and generally vest ratably over terms of 4 to 5 years. There were no stock options or warrant awards issued during the three or six months ended June 30, 2021 or 2020, respectively.

A summary of the status of the Company's stock option and warrant awards is as follows:

	Stock Options and Warrants	Weighted Average Exercise Price Per Share	Weighted Average Remaining Contractual Life	Intrinsic Value (in thousands)
Outstanding at January 1, 2021	487,000	10.87		
Granted	—	—		
Exercised	(20,000)	4.09		
Forfeited	—	_		
Outstanding at June 30, 2021	467,000	11.16	2.4	\$
Expected to vest	—		:	\$ —
Exercisable at June 30, 2021	467,000	11.16	2.4	\$ —

The aggregate intrinsic value of options was calculated as the difference between the exercise price of the underlying awards and the quoted price of our common stock. At June 30, 2021, options to purchase approximately 0.1 million shares of common stock were in-the-money.

Since no options were granted, the weighted average grant-date fair value per share of options granted during the three or six months ended June 30, 2021 and 2020, respectively, was zero.

The Company has no non-vested outstanding options as of June 30, 2021.

## **Restricted Stock Unit Awards**

Generally, restricted stock unit awards are granted annually to officers and directors of the Company under the provisions of the Plan. Restricted stock units are also granted ad hoc to attract or retain key personnel, and the terms and conditions under which these restricted stock units vest vary by award. The fair market value of restricted stock units granted is equal to the Company's closing stock price on the date of grant. Restricted stock units granted generally vest ratably over 3 years. Certain awards also include vesting provisions based on performance metrics measured over a 3 year period. Upon vesting, the restricted stock units are settled by issuing one share of Company common stock per unit.

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A summary of the status of the Company's restricted stock units activity is as follows:

	Shares of Restricted Stock Units	Weighted Average Grant Date Price per Share
Outstanding at January 1, 2020	567,563	7.39
Granted	337,443	7.30
Forfeited	(121,448)	7.98
Vested	(172,114)	7.65
Outstanding at June 30, 2021	611,444	7.40
Expected to vest	611,444	

## **15. INCOME TAXES**

We file an income tax return in the U.S. federal jurisdiction and a margin tax return in Texas. Previously, the Texas Comptroller selected the R&D credit calculations related to the 2014 and 2015 calendar years for audit. The state of Texas suspended examination of the 2014 and 2015 calendar years in order to perform a comprehensive review of audit procedures

to provide consistency. During the fourth quarter of 2019, we received notice that Texas had completed review of its procedures and initiated additional requests for information which has been submitted for their review. In February 2020, we received notice from the Internal Revenue Service ("IRS") regarding the IRS's selection of the Company for an income tax audit for the tax period ending December 31, 2017. The IRS concluded its audit without change. We do not expect any material changes related to the Texas audits. Our federal and Texas tax returns remain open for examination for the years 2016 through 2019. As of June 30, 2021 and December 31, 2020, respectively, we recognized no adjustments for uncertain tax positions or related interest and penalties.

The effective tax rate varies from the federal statutory rate of 21%, primarily as a result of state tax expense, stock based compensation, foreign taxes and a research and development credit for the six months ended June 30, 2021 and 2020. We continue to maintain a valuation allowance against certain deferred tax assets, specifically for mining claims for PEVM, where realization is not certain.

The CARES Act provided stimulus measures to companies impacted by the COVID-19 pandemic, which included the ability to defer payment for employer payroll taxes, utilize net operating loss ("NOL") carrybacks, increased the limitation on the deductibility of interest expense, technical corrections to allow accelerated tax depreciation on qualified improvement property, as well as allowing qualified business to apply for loans and grants. We filed carryback claims allowed under these provisions and have collected all amounts, including interest. The remaining approximately \$2.5 million related to our second and final NOL carryback claims, including approximately \$0.1 million of interest income, was received in April 2021.

#### **16. SEGMENT INFORMATION**

We operate through business segments according to the nature and economic characteristics of our products as well as the manner in which the information is used internally by our key decision maker, who is our Chief Executive Officer. Segment data may include rounding differences.

Our Specialty Petrochemicals segment includes SHR and GSPL. Our Specialty Waxes segment is TC. We also separately identify our corporate overhead which includes administrative activities such as legal, accounting, investor relations, officer and director compensation, corporate insurance, and other administrative costs.

	Three Months Ended June 30, 2021							
		Specialty Petrochemicals		Specialty Waxes		Corporate		Consolidated
				(in thou	sands)			
Product sales	\$	57,763	\$	6,897	\$	_	\$	64,660
Processing fees		1,527		2,662		_		4,189
Total revenues		59,290		9,559		_		68,849
Operating income (loss) before depreciation and amortization		9,741		1,321		(3,997)		7,065
Operating income (loss)		6,955		(198)		(3,635)		3,122
Income (loss) from continuing operations before taxes		6,709		(184)		(3,567)		2,958
Depreciation and amortization		2,787		1,518		3		4,308
Capital expenditures		3,692		191		_		3,883

	Three Months Ended June 30, 2020							
		Specialty Petrochemicals		Specialty Waxes		Corporate		Consolidated
				(in thous	sands)			
Product sales	\$	31,236	\$	5,471	\$	— :	\$	36,707
Processing fees		1,159		2,808		—		3,967
Total revenues		32,395		8,279		_		40,674
Operating income (loss) before depreciation and amortization		4,974		854		(2,199)		3,629
Operating income (loss)		2,354		(485)		(2,203)		(334)
Income (loss) from continuing operations before taxes		1,648		(445)		(2,204)		(1,001)
Depreciation and amortization		2,621		1,338		3		3,962
Capital expenditures		5,382		285		—		5,667

	Six Months Ended June 30, 2021								
	Specialty Petrochemicals		s Corporate	Consolidated					
		(in the	ousands)						
Product sales \$	102,421	\$ 13,804	\$ —	\$ 116,225					
Processing fees	2,781	4,428	—	7,209					
Total revenues	105,202	18,232	_	123,434					
Operating income (loss) before depreciation and amortization	12,312	840	(7,020)	6,132					
Operating income (loss)	6,724	(2,155)	(6,660)	(2,091)					
Income (loss) from continuing operations before taxes	6,412	(2,138)	(6,721)	(2,447)					
Depreciation and amortization	5,589	2,994	6	8,589					
Capital expenditures	7,259	1,405	—	8,664					

	Six Months Ended June 30, 2020										
		Specialty Petrochemicals		Specialty Waxes		Corporate	Consolidated				
				(in thous	sands)						
Product sales	\$	81,622	\$	12,268	\$	— \$	93,890				
Processing fees		2,403		6,448		_	8,851				
Total revenues		84,025		18,716		_	102,741				
Operating income (loss) before depreciation and amortization		11,464		1,920		(4,615)	8,769				
Operating income (loss)		6,226		(747)		(4,625)	854				
Income (loss) from continuing operations before taxes		4,590		(687)		(4,694)	(791)				
Depreciation and amortization		5,238		2,666		10	7,914				
Capital expenditures		6,983		601		_	7,584				

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		J	June 30, 2021		
	Specialty Petrochemicals	Specialty Waxes	Corporate	Eliminations	Consolidated
		(	(in thousands)		
Intangible assets, net		11,972	—	—	11,972
Total assets	295,425	81,622	119,877	(193,114)	303,810
		Dec	cember 31, 2020		
	Specialty Petrochemicals	Specialty Waxes	Corporate	Eliminations	Consolidated
		(	(in thousands)		
Intangible assets, net		12,893	—	—	12,893
Total assets	298,198	83,108	127,260	(191,733)	316,833

# 17. NET INCOME (LOSS) PER COMMON SHARE

The following tables set forth the computation of basic and diluted net income (loss) per share for the three and six months ended June 30, 2021 and 2020, respectively.

# Net Income (Loss) per Common Share - Continuing Operations

		Three Months Ended June 30, 2021					Three Months Ended June 30, 2020				
		Income	Shares		Per Share Amount		Loss	Shares		Per Share Amount	
		(in thousands, except per share amounts)									
Basic:											
Net income (loss) from continuing operations	\$	2,255	24,485	\$	0.09	\$	(1,859)	24,802	\$	(0.07)	
Unvested restricted stock units			612								
Diluted:											
Net income (loss) from continuing operations	\$	2,255	25.097	\$	0.09	\$	(1,859)	24,802	\$	(0.07)	
···· ·································	÷.	3,200	20,037	-	0.09	-	(1,00))	21,002	_	(0.07)	

	_	Six Months Ended June 30, 2021					Six Months Ended June 30, 2020				
		Loss	Shares		Per Share Amount		Income	Shares		Per Share Amount	
	(in thousands, except per share amounts)										
Basic:											
Net income (loss) from continuing operations	\$	(2,149)	24,673	\$	(0.09)	\$	4,004	24,784	\$	0.16	
Unvested restricted stock units								543			
Diluted:											
Net income (loss) from continuing operations	¢	(2,149)	24.673	¢	(0.09)	¢	4.004	25.327	¢	0.16	
Net meome (loss) nom continuing operations	φ	(2,149)	24,073	φ	(0.09)	φ	4,004	25,527	φ	0.10	

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# Net Income (Loss) per Common Share - Discontinued Operations

	Three Months Ended June 30, 2021				Three Months Ended June 30, 2020					
	Income	Shares		Per Share Amount		Loss	Shares		Per Share Amount	
		are amounts)								
Basic: Net income (loss) from discontinued operations, net of tax Unvested restricted stock units Diluted:	\$ _	24,485 612	\$	_	\$	(2)	24,802	\$	_	
Net income (loss) from discontinued operations, net of tax	\$ 	25,097	\$		\$	(2)	24,802	\$		
		Six Months Ended					Six Months Ended			

	June 30, 2021						June 30, 2020					
	Inco	me	Shares		Per Share Amount		Income	Shares		Per Share Amount		
				(in the	ousands, except	t per sł	are amounts)					
Basic:												
Net income from discontinued operations, net of tax	\$ -	_	24,673	\$	_	\$	4,855	24,784	\$	0.20		
Unvested restricted stock units			_					543				
Diluted:												
Net income from discontinued operations, net of tax	\$ -		24,673	\$		\$	4,855	25,327	\$	0.19		

# <u>Net Income (Loss) per Common Share</u>

	Three Months Ended June 30, 2021					Three Months Ended June 30, 2020					
	 Income	Shares		Per Share Amount		Loss	Shares		Per Share Amount		
			(ii	n thousands, excep	ot per sl	hare amounts)					
Basic:											
Net income (loss)	\$ 2,255	24,485	\$	0.09	\$	(1,861)	24,802	\$	(0.07)		
Unvested restricted stock units		612					_				
Diluted:											
Net income (loss)	\$ 2,255	25,097	\$	0.09	\$	(1,861)	24,802	\$	(0.07)		
		Six Months Ended June 30, 2021					Six Months Ended June 30, 2020				
	Loss	Shares		Per Share Amount n thousands, excep		Income	Shares		Per Share Amount		
Basic:			(	r thousands, eneep	n per s	uno uno uno (					
Net income (loss)	\$ (2,149)	24,673	\$	(0.09)	\$	8,859	24,784	\$	0.36		
Unvested restricted stock units	( ) )			( )		,	543				
Diluted:											
Net income (loss)	\$ (2,149)	24,673	\$	(0.09)	\$	8,859	25,327	\$	0.35		

At June 30, 2021 and 2020, 0.5 million and 0.5 million shares of common stock, respectively, were issuable upon the exercise of options and warrants.

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## **18. RELATED PARTY TRANSACTIONS**

In November 2020, Company Director Adam C. Peakes joined Merichem Company as Executive Vice President and Chief Financial Officer. The Company incurred expenses of less than \$0.1 million during the three and six months ended June 30, 2021 and 2020, respectively, for Merichem Company. At June 30, 2021 and December 31, 2020, we had outstanding liabilities payable to Merichem Company of less than \$0.1 million and nil, respectively.

## **19. POST-RETIREMENT OBLIGATIONS**

We currently have post-retirement obligations with two former executives. As of June 30, 2021 and December 31, 2020, approximately \$0.3 million and \$0.3 million, respectively, remained outstanding and was included in post-retirement obligations.

For additional information, see NOTE 22, "POST-RETIREMENT OBLIGATIONS" to the consolidated financial statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2020.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

## FORWARD LOOKING AND CAUTIONARY STATEMENTS

Some of the statements and information contained in this Quarterly Report on Form 10-Q may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Statements regarding the Company's financial position, business strategy and plans and objectives of the Company's management for future operations and other statements that are not historical facts, are forward-looking statements. Forward-looking statements are often characterized by the use of words such as "outlook," "may," "will," "can," "shall," "should," "could," "expects," "plans," "anticipates," "contemplates," "proposes," "believes," "estimates," "projects," "potential," "continue," "intend," or the negative of such terms and other comparable terminology, or by discussions of strategy, plans or intentions.

Forward-looking statements involve known and unknown risks, uncertainties, assumptions, and other important factors that could cause the actual results, performance or our achievements, or industry results, to differ materially from historical results, any future results, or performance or achievements expressed or implied by such forward-looking statements. Such risks, uncertainties and factors include, but are not limited to the impacts of the COVID-19 pandemic on our business, financial results and financial condition and that of our customers, suppliers, and other counterparties; general economic and financial conditions domestically and internationally; insufficient cash flows from operating activities; our ability to attract and retain key employees; feedstock and product prices; feedstock availability and our ability to access third party transportation; competition; industry cycles; natural disasters or other severe weather events (such as the Texas freeze event), health epidemics and pandemics (including the COVID-19 pandemic) and terrorist attacks; our ability to consummate extraordinary transactions, including acquisitions and dispositions, and realize the financial and strategic goals of such transactions; technological developments and our ability to maintain, expand and upgrade our facilities; regulatory changes; environmental matters; lawsuits; outstanding debt and other financial and legal obligations (including having to return the amounts borrowed under the PPP Loans or failing to qualify for forgiveness of such loans, in whole or in part); difficulties in obtaining additional financing on favorable conditions; and other risks detailed in our latest Annual Report on Form 10-K, including, but not limited to, "Part I, Item 1A. Risk Factors" and "Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" therein, under similar headings in this Quarterly Report on Form 10-Q and in our other filings with the Securities and Exchange Commission (the "SEC")

There may be other factors of which we are currently unaware or deem immaterial that may cause our actual results to differ materially from the forward-looking statements. In addition, to the extent any inconsistency or conflict exists between the information included in this report and the information included in our prior releases, reports and other filings with the SEC, the information contained in this report updates and supersedes such information.

Forward-looking statements are based on current plans, estimates, assumptions and projections, and, therefore, you should not place undue reliance on them. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update them in light of new information or future events.

## Overview

The following discussion and analysis of our financial results, as well as the accompanying unaudited condensed consolidated financial statements and related notes to consolidated financial statements to which they refer, are the responsibility of our management. Our accounting and financial reporting fairly reflect our business model which is based on the manufacturing and marketing of specialty petrochemical products and waxes and providing custom manufacturing services.

The discussion and analysis of financial condition and the results of operations which appears below should be read in conjunction with "Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of our Annual Report on Form 10-K for the year ended December 31, 2020. These discussions of results reflect the continuing operations of the Company unless otherwise noted.

Our preferred supplier position into the specialty petrochemicals market is derived from the combination of our reputation as a reliable supplier established over many years, the very high purity of our products, and a focused approach to customer service. In specialty waxes, we are able to deliver to our customers a product performance and price point that is unique to

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our market; while the diversity of our custom processing assets and capabilities offers solutions to our customers that we believe are uncommon along the U.S. Gulf Coast.

Enabling our success in these businesses is a commitment to operational excellence which establishes a culture that prioritizes the safety of our employees and communities in which we operate, the integrity of our assets and regulatory compliance. This commitment drives a change to an emphasis on forward-looking, leading-indicators of our results and proactive steps to continuously improve our performance. We bring the same commitment to excellence to our commercial activities where we focus on the value proposition to our customers while understanding opportunities to maximize our value capture through service and product differentiation, supply chain and operating cost efficiencies and diversified supply options. We believe our focus on execution, meeting the needs of our customers, and growing our business while maintaining prudent control of our costs, will significantly contribute to enhanced shareholder value.

#### **Review of Second Quarter 2021 Results**

We reported second quarter 2021 net income from continuing operations of approximately \$2.3 million, up from net loss from continuing operations of \$1.9 million in the second quarter of 2020. Sales volume of our Specialty Petrochemicals products increased 30.2% in the second quarter of 2021 as compared to the second quarter of 2020. Specialty Waxes sales revenue was up 26.1% compared to the second quarter 2020. Second quarter 2021 results improved due the economic recovery and stronger demand from our end-use markets. Second quarter 2020 results were generally weaker due to the emerging impact of the COVID-19 pandemic on end-use markets and our customers.

Adjusted EBITDA from continuing operations was \$8.1 million for the second quarter of 2021, compared with Adjusted EBITDA from continuing operations of \$4.2 million in the second quarter of 2020. Adjusted EBITDA from continuing operations increased due to increased sales volumes and selling prices. Additionally, the second quarter of 2021 was favorably impacted by approximately \$1.4 million related to a settlement with a utility provider for costs related to the Texas freeze event in the first quarter. The second quarter of 2020 was impacted by the emergence of the COVID-19 pandemic. See below for additional information about this measure and a reconciliation to the most directly comparable GAAP financial measure.

## **COVID-19** Pandemic

The continued global impact of COVID-19 has resulted in various emergency measures to curb the spread of the virus. We continue to monitor the progression of the COVID-19 pandemic on a daily basis. Our guiding principle is, and has always been, the protection of our people and the communities in which we work, as well as maintaining the overall integrity of our assets. While our essential plant personnel remain on-site, many of our other employees continue to work remotely and socially distanced when in our offices. We are continuing to follow the orders and guidance of federal, state, and local governmental agencies, as we maintain our own stringent protocols in an effort to mitigate the spread of the virus and protect the health of our employees, customers, and suppliers as well as the communities in which we work. As an organization, we adopted social distancing behaviors early, executed the necessary changes to enable all possible job duties to be performed remotely and rapidly identified and executed the necessary adjustments to support optimal productivity for all remote workers.

To date, our plants have continued to operate normally with regard to COVID-19, and our supply chain has generally remained intact, with adequate availability of raw materials. Importantly, under the U.S. Department of Homeland Security guidance issued on April 17, 2020 as updated through August 18, 2020, as well as many related state and local governmental orders, chemical manufacturing sites are considered essential critical infrastructure, and as such, have not been subject to closure in the locations where we operate. Although there has been some disruption in global logistics channels, we have not experienced significant delays in fulfillment of customer orders.

While we have seen recovery in our business and the economy as a whole, the continuing COVID-19 pandemic may negatively impact demand throughout 2021, and could spread more broadly to our other end markets.

Our management will continue to actively monitor the impact of the global pandemic on our business, results of operations, financial condition, liquidity, suppliers, industry, investments, and workforce. We do not currently anticipate any material impairments, with respect to intangible assets, long-lived assets, or right of use assets, increases in allowances for credit losses from our customers, restructuring charges, other expenses, or changes in accounting judgments to have a material impact on our condensed consolidated financial statements.

On March 27, 2020, the CARES Act was signed into law to address the economic impact of the COVID-19 pandemic. On December 27, 2020, the Consolidated Appropriations Act, 2021 was signed into law and includes further relief and stimulus provisions to address economic concerns related to the COVID-19 pandemic. On March 11, 2021, the American Rescue Plan Act of 2021 was signed into law and provides further economic relief and stimulus to deal with the economic impact of the

COVID-19 pandemic. We continue to monitor any effects that may result from these Acts and other similar legislation or actions on our Company.

# **Non-GAAP Financial Measures**

We include in this Quarterly Report on Form 10-Q the non-GAAP financial measures of EBITDA from continuing operations and Adjusted EBITDA from continuing operations and provide reconciliations from our most directly comparable GAAP financial measures to those measures.

We believe these financial measures provide users of our financial statements with supplemental information that may be useful in evaluating our operating performance. We also believe that such non-GAAP measures, when read in conjunction with our operating results presented under GAAP, can be used to better assess our performance from period to period and relative to performance of other companies in our industry, without regard to financing methods, historical cost basis or capital structure. These measures are not measures of financial performance or liquidity under GAAP and should be considered in addition to, and not as a substitute for, analysis of our results under GAAP.

We define EBITDA from continuing operations as net income (loss) from continuing operations plus interest expense, income tax expense (benefit), and depreciation and amortization. We define Adjusted EBITDA from continuing operations as EBITDA from continuing operations plus share-based compensation and plus or minus gains or losses on disposal of assets.

The following table presents a reconciliation of net income (loss), our most directly comparable GAAP financial performance measure for each of the periods presented, to EBITDA from continuing operations and Adjusted EBITDA from continuing operations.

Three Months Ended

	June 30, 2021									
	P	Specialty etrochemicals	5	Specialty Waxes		Corporate		Consolidated		
				(in tho	usand	(s)				
Net income (loss)	\$	5,286	\$	(183)	\$	(2,848)	\$	2,255		
Income from discontinued operations, net of tax				—		—		—		
Income (loss) from continuing operations	\$	5,286	\$	(183)	\$	(2,848)	\$	2,255		
Interest expense		297		_		_		297		
Income tax expense (benefit)		1,406		_		(703)		703		
Depreciation and amortization		200		23		3		226		
Depreciation and amortization in cost of sales		2,586		1,496		—		4,082		
EBITDA from continuing operations	\$	9,775	\$	1,336	\$	(3,548)	\$	7,563		
Stock-based compensation				_		552		552		
Gain on disposal of assets		(38)		—		—		(38)		
Adjusted EBITDA from continuing operations	\$	9,737	\$	1,336	\$	(2,996)	\$	8,077		



	Three Months Ended June 30, 2020									
		Specialty Petrochemicals		Specialty Waxes		Corporate		Consolidated		
				(in those	usan	ıds)				
Net income (loss)	\$	1,393	\$	(332)	\$	(2,922)	\$	(1,861)		
Loss from discontinued operations, net of tax		_		_		(2)		(2)		
Income (loss) from continuing operations	\$	1,393	\$	(332)	\$	(2,920)	\$	(1,859)		
Interest (income) expense		736		_		(1)		735		
Income tax expense (benefit)		255		(113)		716		858		
Depreciation and amortization		185		23		4		212		
Depreciation and amortization in cost of sales		2,436		1,314		—		3,750		
EBITDA from continuing operations	\$	5,005	\$	892	\$	(2,201)	\$	3,696		
Stock-based compensation		—		—		543		543		
Gain on disposal of assets		(7)		_		_		(7)		
Adjusted EBITDA from continuing operations	\$	4,998	\$	892	\$	(1,658)	\$	4,232		

	Six Months Ended June 30, 2021										
		Specialty Petrochemicals		Specialty Waxes		Corporate		Consolidated			
				(in tho	usand	s)					
Net income (loss)	\$	5,491	\$	(2,137)	\$	(5,503)	\$	(2,149)			
Income from discontinued operations, net of tax		—		_		_		_			
Income (loss) from continuing operations	\$	5,491	\$	(2,137)	\$	(5,503)	\$	(2,149)			
Interest expense		599		_		_		599			
Income tax expense (benefit)		920		_		(1,218)		(298)			
Depreciation and amortization		400		46		6		452			
Depreciation and amortization in cost of sales		5,189		2,948		_		8,137			
EBITDA from continuing operations	\$	12,599	\$	857	\$	(6,715)	\$	6,741			
Stock-based compensation		_		_		1,123		1,123			
Gain on disposal of assets		(292)		_		_		(292)			
Adjusted EBITDA from continuing operations	\$	12,307	\$	857	\$	(5,592)	\$	7,572			

	June 30, 2020								
		Specialty Petrochemicals		Specialty Waxes		Corporate		Consolidated	
				(in the	usan	ds)			
Net income (loss)	\$	5,989	\$	882	\$	1,988	\$	8,859	
Income from discontinued operations, net of tax		_		—		4,855		4,855	
Income (loss) from continuing operations	\$	5,989	\$	882	\$	(2,867)	\$	4,004	
Interest expense		1,651		—		_		1,651	
Income tax benefit		(1,399)		(1,569)		(1,827)		(4,795)	
Depreciation and amortization		371		47		10		428	
Depreciation and amortization in cost of sales		4,867		2,619				7,486	
EBITDA from continuing operations	\$	11,479	\$	1,979	\$	(4,684)	\$	8,774	
Stock-based compensation				_		933		933	
(Gain) loss on disposal of assets		(8)		17				9	
Adjusted EBITDA from continuing operations	\$	11,471	\$	1,996	\$	(3,751)	\$	9,716	

Six Months Ended

Six Months Ended

## Liquidity and Capital Resources

### Working Capital

Our approximate working capital days are summarized as follows:

	June 30, 2021	December 31, 2020	June 30, 2020
Days sales outstanding in accounts receivable	45.2	40.0	45.3
Days sales outstanding in inventory	20.7	20.5	17.0
Days sales outstanding in accounts payable	15.2	22.9	24.7
Days of working capital	50.7	37.7	37.6

Our days sales outstanding in accounts receivable at June 30, 2021 was 45.2 days compared to 40 days at December 31, 2020. The increase was driven by higher sales volumes during the second quarter of 2021. Our days sales outstanding in inventory increased by approximately 0.2 days from December 31, 2020. Our days sales outstanding in accounts payable decreased due to the payment of accrued accounts payable at December 31, 2020, primarily related to maintenance spending and certain feedstock payables. In addition, as our sales have increased since the end of last year, our days sales outstanding in accounts payable have decreased. Since days of working capital is calculated using the above three metrics, it increased for the aforementioned reasons.

Our cash balance at June 30, 2021 was \$39.1 million as compared to \$55.7 million at December 31, 2020.

The change in cash is summarized as follows:

	June 30,		
	2021		2020
Net cash provided by (used in)	(thousands	of dolla	rs)
Operating activities	\$ (497)	\$	20,555
Investing activities	(8,572)		2,312
Financing activities	 (7,470)		865
Increase (decrease) in cash	\$ (16,539)	\$	23,732
Cash	\$ 39,125	\$	29,877

#### **Operating Activities**

Cash used in operating activities totaled \$0.5 million for the first six months of 2021, \$21.1 million lower than the corresponding period in 2020. For the first six months of 2021, net income decreased approximately \$11.0 million as compared to the corresponding period in 2020, driven primarily by the non-recurrence of the benefit of monetizing deferred

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taxes in 2020 under the CARES Act. Major non-cash items affecting income in the first six months of 2021 included the impact of depreciation and amortization of \$8.6 million and stock-based compensation of \$1.1 million. Major non-cash items affecting income in the first six months of 2020 included the impact of depreciation and amortization of \$7.9 million, deferred taxes of \$11.1 million and stock-based compensation of \$0.9 million.

Additional factors leading to the decrease in cash provided by operating activities included:

- Trade receivables increased approximately \$8.9 million, primarily due to increases in sales volumes. We do not expect any collection issues at this time.
- Inventories increased approximately \$2.7 million driven primarily by the increase in feedstock prices.
- Prepaid and other assets decreased \$4.1 million primarily related to the payment of our foreign tax liability and regular amortization of our prepaid insurance.
- Accounts payable and accrued liabilities decreased \$2.4 million primarily due to the payment of significant payables to our utilities suppliers in the first quarter of 2021 driven by sharply higher rates for utilities in February 2021 due to the Texas freeze event.
- The above items were offset by a decrease in taxes receivable of \$2.5 million as we collected the remaining NOL carryback claims under the CARES Act.

#### **Investing Activities**

Cash used in investing activities during the first six months of 2021 was approximately \$8.6 million, representing a decrease of approximately \$10.9 million from the corresponding period of 2020. The primary outflow of the funds used in investing activities during the first six months of 2021 were additions to property, plant and equipment and the rebuild and restoration of property, plant and equipment associated with the Texas freeze event in February 2021 of approximately \$8.7 million. The primary source of the funds provided by investing activities during the first six months of 2020 was \$10.2 million of proceeds, net of the deposit previously paid, received in connection with the sale of our ownership interest in AMAK discussed in Note 5.

#### **Financing Activities**

Cash used in financing activities during the first six months of 2021 was approximately \$7.5 million versus cash provided by financing activities of \$0.9 million during the corresponding period of 2020. During the first six months of 2021, we made mandatory payments totaling \$2.2 million on our Term Loan Facility and repurchased approximately \$5.0 million of shares of our common stock under our Share Repurchase Program. During the first six months of 2020, we drew \$20.0 million under the Revolving Facility as a precaution in light of the uncertainty caused by the COVID-19 pandemic. We also received PPP Loans of \$6.1 million to maintain the continuity of our workforce, including maintaining compensation and benefits. In light of improving liquidity and business conditions, we repaid our outstanding balance on our Revolving Facility of \$23 million at the end of the second quarter of 2020. We also made mandatory payments totaling \$2.2 million on our Term Loan Facility.

#### **Anticipated Cash Needs**

As of June 30, 2021, we have approximately \$39.1 million in cash, combined with an available balance on our Revolving Facility of approximately \$72 million. As a result, we believe the Company is able to support its operating requirements and capital expenditures through internally generated funds supplemented with cash on our balance sheet and availability under our ARC Agreement in both the short-term (i.e., the next 12 months) and the long-term (i.e. beyond the next 12 months).

### **Results of Operations**

#### Comparison of Three Months Ended June 30, 2021 and 2020

#### Specialty Petrochemicals Segment

	Three Months Ended June 30,							
		2021		2020		Change	% Change	
				(thousand	ds of do	llars)	0	
Product Sales	\$	57,763	\$	31,236	\$	26,527	84.9 %	
Processing		1,527		1,159		368	31.8 %	
Gross Revenue	\$	59,290	\$	32,395	\$	26,895	83.0 %	
Volume of Sales (gallons)								
Specialty Petrochemicals Products		19,975		15,343		4,632	30.2 %	
Prime Product Sales		16,862		13,090		3,772	28.8 %	
By-product Sales		3,113		2,253		860	38.2 %	
Cost of Sales	\$	49,206	\$	27,126		22,080	81.4 %	
Gross Margin		17.0 %		16.3 %	D		0.7 %	
Total Operating Expense*		17,538		16,160		1,378	8.5 %	
Natural Gas Expense*		(107)		685		(792)	(115.6)%	
Operating Labor Costs*		3,434		3,932		(498)	(12.7)%	
Transportation Costs*		6,098		4,890		1,208	24.7 %	
General & Administrative Expense		2,929		2,730		199	7.3 %	
Depreciation and Amortization**		2,787		2,621		166	6.3 %	
Capital Expenditures		3,692		5,382		(1,690)	(31.4)%	

\* Included in cost of sales

\*\*Includes \$2,586 and \$2,435 for 2021 and 2020, respectively, which is included in operating expense

## **Gross Revenue**

Gross Revenue for our Specialty Petrochemicals segment increased for the second quarter 2021 compared to the second quarter 2020 by 83.0%, primarily due to higher sales volumes and higher selling prices for prime products and by-products which were previously impacted by the emergence of the COVID-19 pandemic in the second quarter of 2020.

## **Product Sales**

Specialty Petrochemicals segment product sales increased approximately 84.9% for the second quarter 2021 compared to the second quarter 2020. Prime products sales volume increased approximately 3.8 million gallons, or 28.8%, from the second quarter 2020, driven mainly by the increase in economic activity including strong demand from many of our end-use markets. By-product sales volumes in second quarter 2021 increased 38.2% compared to the second quarter 2020. By-products are produced as a result of prime product production and their margins are significantly lower than margins for our prime products. While foreign sales volumes increased in the second quarter of 2021 compared to the same period in 2020, the increase in volumes was largely driven by sales to domestic customers. Foreign sales volume decreased to 19.4% of total Specialty Petrochemicals volume in the second quarter for 2021 compared to 22.8% in the second quarter 2020. Foreign sales volume includes sales to Canadian oil sands customers.

## Processing

Processing revenues were \$1.5 million in the second quarter 2021 compared to \$1.2 million for the second quarter 2020 due to new custom processing projects.

Cost of Sales (includes but is not limited to raw materials and total operating expense)

We use natural gasoline as feedstock, which is the heavier liquid remaining after ethane, propane and butanes are removed from liquids produced by natural gas wells. The material is a commodity product in the oil/petrochemical markets and generally is readily available. The price of natural gasoline is highly correlated with the price of crude oil. Our Advanced Reformer unit upgrades the by-product stream produced as a result of prime product production. This upgrade allows us to sell our by-products at higher prices than would be possible without the Advanced Reformer unit.

Cost of sales increased 81.4% for the second quarter 2021 compared to the second quarter 2020. The increase in cost of sales compared to the same period last year was driven by significantly higher sales volumes and increased feedstock prices. Benchmark Mont Belvieu natural gasoline feedstock price increased by 244% from \$0.42 per gallon in second quarter 2020 to \$1.46 per gallon in the second quarter 2021. Despite the increase in feedstock costs, our gross margin was relatively flat in the second quarter of 2021 compared to the second quarter of 2020. This was due to higher component prices.

The gross margin percentage for the Specialty Petrochemicals segment increased slightly from 16.3% for the second quarter of 2020 to 17.0% in the second quarter of 2021.

Total Operating Expense (includes but is not limited to natural gas, operating labor, depreciation and transportation)

Total Operating Expense increased \$1.4 million, or 8.5%, for the second quarter 2021 compared to the same period in 2020, primarily due to higher transportation costs. Operating expense was favorably impacted by approximately \$1.4 million related to a settlement with a utility provider for costs related to the Texas freeze event in the first quarter of 2021.

## **Capital Expenditures**

Capital expenditures in the second quarter 2021 were approximately \$3.7 million compared to \$5.4 million in the second quarter of 2020. Second quarter 2021 capital expenditures included approximately \$1.5 million for maintenance and upkeep of our GSPL pipeline which is used to transport our feedstock, \$0.2 million for rebuild and repair of a distillation tower, and approximately \$0.2 million for restoration costs for one of our storage tanks.

Specialty Waxes Segment	Three Months Ended June 30,							
		2021		2020		Change	% Change	
				(thousan	ds of do	llars)		
Product Sales	\$	6,897	\$	5,471	\$	1,426	26.1 %	
Processing		2,662		2,808		(146)	(5.2) %	
Gross Revenue	\$	9,559	\$	8,279	\$	1,280	15.5 %	
Volume of specialty wax sales (thousand pounds)		8,799		8,366		433	5.2 %	
Cost of Sales	\$	8,672	\$	7,381	\$	1,291	17.5 %	
Gross Margin (Loss)		9.3 %	ó	10.8 %	D		(1.5) %	
General & Administrative Expense		1,112		1,359		(247)	(18.2)%	
Depreciation and Amortization*		1,518		1,338		180	13.5 %	
Capital Expenditures	\$	191	\$	285	\$	(94)	(33.0) %	

\*Includes \$2,948 and \$1,314 for 2021 and 2020, respectively, which is included in cost of sales

## **Product Sales**

Product sales revenue for the Specialty Waxes segment increased by 26.1% for the second quarter of 2021 compared to the second quarter of 2020 due to higher volumes and selling prices. Average selling prices for our specialty waxes increased more than 20% as compared to the same period last year. Specialty wax sales volume increased 0.4 million pounds in the second quarter of 2021 compared to the second quarter of 2020. Our wax feed is based on certain by-products produced as a result of polyethylene production at major polyethylene producers' facilities on the US Gulf Coast.

## Processing

Processing revenues were \$2.7 million for the second quarter 2021, a \$0.1 million decrease compared to the second quarter 2020, driven by continued lower demand resulting from the Texas freeze event in February 2021 and the resulting impacts on our customers offset by revenues from new projects.

## Cost of sales

Cost of sales increased by 17.5%, or approximately \$1.3 million, in the second quarter 2021 compared to the second quarter 2020. This increase was driven by higher polyethylene wax feed cost and higher purchase prices as well as increased utility charges. A reduction in force was completed in the first quarter of 2021 to improve the overall cost structure for the Specialty Waxes segment.



## Depreciation

Depreciation for the second quarter 2021 was \$1.5 million, a \$0.2 million increase compared to the second quarter of 2020.

## **Capital Expenditures**

Capital Expenditures were approximately \$0.2 million in the second quarter 2021 compared to \$0.3 million in the second quarter of 2020.

## Corporate Segment

	 T			
	 2021	2020	Change	% Change
	 (thousan	ds of dollars)		
General & Administrative Expense	\$ 3,144 \$	2,200 \$	944	42.9 %

Corporate expenses increased \$0.9 million in the second quarter of 2021 compared to the second quarter of 2020 primarily due to increases in consulting and insurance costs.

## **Investment in AMAK - Discontinued Operations**

	Three Months Ended June 30,			
	2021	2020	Change	% Change
	(thousan	ds of dollars)		
\$	— \$	306 \$	(306)	100.0 %

Equity in earnings (losses) of AMAK decreased due to the completion of the sale of our ownership interest in AMAK during the third quarter of 2020. See Note 5 for additional discussion.

### **Results of Operations**

#### Comparison of Six Months Ended June 30, 2021 and 2020

Specialty Petrochemicals Segment	Six Months Ended June 30,						
		2021		2020		Change	% Change
				(thousand	ls of doi	llars)	
Product Sales	\$	102,421	\$	81,622	\$	20,799	25.5 %
Processing		2,781		2,403		378	15.7 %
Gross Revenue	\$	105,202	\$	84,025	\$	21,177	25.2 %
Volume of Sales (gallons)							
Specialty Petrochemicals Products		37,175		35,084		2,091	6.0 %
Prime Product Sales		31,537		29,309		2,228	7.6 %
By-product Sales		5,638		5,775		(137)	(2.4) %
Cost of Sales	\$	92,075	\$	71,922		20,153	28.0 %
Gross Margin		12.5 %	D	14.4 %			(1.9) %
Total Operating Expense*		37,895		32,900		4,995	15.2 %
Natural Gas Expense*		2,869		1,612		1,257	78.0 %
Operating Labor Costs*		6,782		7,937		(1,155)	(14.6)%
Transportation Costs*		10,704		9,777		927	9.5 %
General & Administrative Expense		6,003		5,506		497	9.0 %
Depreciation and Amortization**		5,589		5,238		351	6.7 %
Capital Expenditures		7,259		6,983		276	4.0 %

\* Included in cost of sales

\*\*Includes \$5,189 and \$4,867 for 2021 and 2020, respectively, which is included in operating expense

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### **Gross Revenue**

Gross Revenue for our Specialty Petrochemicals segment increased during the first half of 2021 from the first half of 2020 by 25.2% primarily due to higher sales volumes for prime products and byproducts. An increase in average selling prices resulting from an increase in feedstock costs also contributed to the higher revenues.

#### **Product Sales**

Specialty Petrochemicals segment product sales increase approximately 25.5% during the first half of 2021 from the first half of 2020 primarily as a result of higher sales volumes and higher selling prices driven by formula based pricing. Prime products sales volume increased approximately 2.2 million gallons or 7.6% from the first half of 2020 due to higher demand. Sales in the first half of 2020 were generally weaker as a result of the impact of the emerging COVID-19 pandemic. By-product sales volumes in the first half of 2020. By-products are produced as a result of prime product production and their margins are significantly lower than margins for our prime products. Foreign sales volume decreased to 18.7% of total Specialty Petrochemicals volume in the first half of 2021 from 21.9% in the first half of 2020. Foreign sales volume includes sales to Canadian oil sands customers.

#### Processing

Processing revenues were approximately \$2.8 million and \$2.4 million for the first half of 2021 and 2020, respectively.

### Cost of Sales (includes but is not limited to raw materials and total operating expense)

Cost of Sales increased 28.0% during the first half of 2021 from the first half of 2020. The increase in cost of sales compared to the same period last year was driven by higher sales volumes, higher feedstock costs and higher operating expenses – primarily natural gas and transportation costs. Benchmark Mount Belvieu natural gasoline feedstock price increased 105% from \$0.68 per gallon in the first half of 2020 to \$1.39 per gallon in the first half of 2021. By-product margins were higher compared to the first half of 2020. This was due to higher component prices.

The gross margin percentage for the Specialty Petrochemicals segment decreased from 14.4% in the first half of 2020 to 12.5% in the first half of 2021.

Total Operating Expense (includes but is not limited to natural gas, operating labor, depreciation and transportation)

Total Operating Expense increased \$5.0 million, or 15.2%, during the first half of 2021 from the same period in 2020. Operating expenses were impacted by higher natural gas and transportation costs.

### **Capital Expenditures**

Capital expenditures in the first half of 2021 were approximately \$7.3 million compared to \$7.0 million in the first half of 2020. The first half of 2021 included approximately \$2.3 million for maintenance and upkeep of our GSPL pipeline which is used to transport our feedstock.

Specialty Waxes Segment			Six Months	Ended	June 30,	
	2021		2020		Change	% Change
			(thousan	ds of do	llars)	
Product Sales	\$ 13,804	\$	12,268	\$	1,536	12.5 %
Processing	4,428		6,448		(2,020)	(31.3)%
Gross Revenue	\$ 18,232	\$	18,716	\$	(484)	(2.6) %
Volume of specialty wax sales (thousand pounds)	17,625		18,540		(915)	(4.9) %
Cost of Sales	\$ 17,993	\$	16,574	\$	1,419	8.6 %
Gross Margin (Loss)	1.3 %	ó	11.4 %	D		(10.1)%
General & Administrative Expense	2,347		2,842		(495)	(17.4)%
Depreciation and Amortization*	2,994		2,666		328	12.3 %
Capital Expenditures	\$ 1,405	\$	601	\$	804	133.8 %

\*Includes \$1,452 and \$2,619 for 2021 and 2020, respectively, which is included in cost of sales



#### **Product Sales**

Specialty Wax segment product sales revenue increased approximately \$1.5 million, or 12.5%, during the first half of 2021 from the first half of 2020. Product sales revenue increased as we were successful in increasing selling prices for our specialty waxes in excess of increases in wax feed costs. Specialty wax sales volume decreased 4.9%, or nearly 0.9 million pounds, while average selling prices increased due to higher wax pricing and a change in mix of sales to domestic versus export customers. Our wax feed is based on certain by-products produced as a result of polyethylene production at major polyethylene producers' facilities on the US Gulf Coast.

#### Processing

Processing revenues were \$4.4 million in the first half of 2021, a decrease of 31.3% from the first half of 2020, or about \$2.0 million. The decrease was primarily due to the continuing pandemic along with the impact of the Texas freeze event in February 2021.

#### Cost of Sales

Cost of Sales increased 8.6%, or nearly \$1.4 million, in the first half of 2021 compared to the first half of 2020. This increase was driven by higher polyethylene wax feed cost and higher purchase prices as well as increased utility charges related to the Texas freeze event.

## General and Administrative

General and administrative expenses decreased approximately \$0.5 million in the first half of 2021 compared to the first half of 2020.

#### Depreciation

Depreciation for the first half of 2021 was \$3.0 million, a \$0.3 million increase from the first half of 2020.

#### **Capital Expenditures**

Capital Expenditures were approximately \$1.4 million in the first half of 2021 compared with \$0.6 million in the first half of 2020. Capital expenditures primarily relate to restoration costs associated with the damage to pipes and other plant equipment due to the Texas freeze event in February 2021.

#### Corporate Segment

	Six Months Ended June 30,				
	2021	2020	Change	% Change	
	(thous	ands of dollars)			
\$	6,167 \$	4,615 \$	1,552	33.6 %	

General corporate expenses increased by \$1.6 million during the first half of 2021 from the first half of 2020. The increase is primarily attributable to higher consulting and insurance costs.

#### Investment in AMAK - Discontinued Operations

	Six Months Ended June 30,			
	2021	2020	Change	% Change
	(thousar	nds of dollars)		
\$	— \$	(226) \$	226	(100.0)%

Equity in earnings (losses) of AMAK decreased due to the completion of the sale of our ownership interest in AMAK during the third quarter of 2020. See Note 5 for additional discussion.

## **Contractual Obligations**

Our contractual obligations are summarized in Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," in our Annual Report on Form 10-K for the year ended December 31, 2020. There have been no other material changes to the contractual obligation amounts disclosed in our Annual Report on Form 10-K for the year ended December 31, 2020.

## **Critical Accounting Policies and Estimates**

Critical accounting policies are more fully described in Note 2, "RECENT ACCOUNTING PRONOUNCEMENTS" to the consolidated financial statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2020. The

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preparation of consolidated financial statements in accordance with generally accepted accounting principles requires management to make estimates, assumptions and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the period reported. By their nature, these estimates, assumptions and judgments are subject to an inherent degree of uncertainty. We base our estimates, assumptions and judgments on historical experience, market trends and other factors that are believed to be reasonable under the circumstances. Estimates, assumptions and judgments are reviewed on an ongoing basis and the effects of revisions are reflected in the consolidated financial statements in the period they are determined to be necessary. Actual results may differ from these estimates under different assumptions or conditions. Our critical accounting policies and estimates have been discussed with the Audit Committee of the Board of Directors and discussed in our Annual Report on Form 10-K for the year ended December 31, 2020. For the six months ended June 30, 2021, there were no significant changes to these policies.

#### **Recent and New Accounting Standards**

See Note 2 for a summary of recent accounting guidance.

#### Off Balance Sheet Arrangements

As of June 30, 2021, we do not have any off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on our financial statements, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to investors.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

For quantitative and qualitative disclosure about market risk, see Part II, Item 7A, "Quantitative and Qualitative Disclosures about Market Risk" in our Annual Report on Form 10–K for the year ended December 31, 2020. There have been no material changes in the Company's exposure to market risk from the disclosure included in such report.

## **ITEM 4. CONTROLS AND PROCEDURES.**

- (a) Evaluation of disclosure controls and procedures. Our Chief Executive Officer and Chief Financial Officer, with the participation of management, have evaluated the effectiveness of our "disclosure controls and procedures" (as defined in Rules 13a-15(e) and 15(d)-15(e) under the Securities Exchange Act of 1934) and determined that our disclosure controls and procedures were effective as of the end of the period covered by this report.
- (b) <u>Changes in internal control</u>. There were no significant changes in our internal control over financial reporting that occurred during the three months ended June 30, 2021, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II. OTHER INFORMATION

# ITEM 1. LEGAL PROCEEDINGS.

The Company is periodically named in legal actions arising from normal business activities. The Company evaluates the merits of these actions and, if it determines that an unfavorable outcome is probable and can be reasonably estimated, the Company will establish the necessary reserves. We are not currently involved in legal proceedings that could reasonably be expected to have a material adverse effect on our business, prospects, financial condition or results of operations. We may become involved in material legal proceedings in the future.

## ITEM 1A. RISK FACTORS.

Readers of this Quarterly Report on Form 10–Q should carefully consider the risks described in the Company's other reports and filings filed with or furnished to the SEC, including the Company's prior and subsequent reports on Forms 10-K, 10-Q and 8-K, in connection with any evaluation of the Company's financial position, results of operations and cash flows.

The risks and uncertainties in the Company's most recent Annual Report on Form 10-K are not the only risks that the Company faces. Additional risks and uncertainties not presently known or those that are currently deemed immaterial may also affect the Company's operations. Any of the risks, uncertainties, events or circumstances described therein could cause the Company's future financial condition, results of operations or cash flows to be adversely affected. There have been no material changes from the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2020.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

#### **Issuer Purchases of Equity Securities**

Please see the below table for information regarding repurchases of the Company's common stock made by the Company during the period covered by this report.

Period	(a) Total Number of Shares (or Units) Purchased <sup>(1)</sup>	(b)	(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs <sup>(2)</sup>	of Shares that May Yet Be
April 1, 2021 - April 30, 2021	_	\$	278,028	\$ 17,126,980
May 1, 2021 - May 31, 2021	7,950	\$ 8.01	240,400	\$ 15,223,008
June 1, 2021 - June 30, 2021	_	\$	27,087	\$ 15,000,008
Total	7,950	\$ 8.01	545,515	\$ 15,000,008

<sup>(1)</sup>Represents shares of our common stock withheld for satisfaction of tax liabilities of a holder of restricted shares. The value of such shares was calculated based on the closing price of our common stock on the New York Stock Exchange ("NYSE") on the date when the withholding was made.

<sup>(2)</sup> Represents shares of our common stock purchased on the open market pursuant to the Share Repurchase Program. The value of such shares was calculated based on the average purchase price of our common stock on the NYSE at the time the purchase was made. On March 1, 2021, the Company announced a repurchase program for up to \$20 million of the Company's common stock, which will expire in March 2023. Repurchases under the Share Repurchase Program may be made at management's discretion from time to time on the open market, through privately negotiated transactions or through broker-negotiated purchases, in compliance with applicable securities law, including through a 10b5-1 Plan. The Company is not obligated to acquire any specific number of shares of our common stock under the Share Repurchase Program, which may be suspended for periods or discontinued at any time. The timing and the amount of any shares to be repurchased will be determined by management based on an evaluation of market conditions and other factors, including the Company's stock price.

### ITEM 6. EXHIBITS.

The following documents are filed or incorporated by reference as exhibits to this Report. Exhibits marked with an asterisk (\*) are filed herewith. Exhibits marked with a plus sign (+) are management contracts or a compensatory plan, contract or arrangement.

Exhibit Number	Description
10.1+	Retirement Agreement, dated as of April 19, 2021, between Trecora Resources and John R. Townsend (incorporated by reference to Exhibit 10.3 of the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2021 (file No. 001-33926))
10.2	Eighth Amendment to Amended and Restated Credit Agreement, dated as of May 3, 2021, among Texas Oil & Chemical Co. II, Inc., as Borrower, certain subsidiaries of the Borrower, as Guarantors, the Lenders from time to time party thereto, Citibank, N.A., as an L/C Issuer, and Bank of America, N.A., as Administrative Agent, Swingline Lender and an L/C Issuer (incorporated by reference to Exhibit 10.4 of the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2021 (file No. 001-33926))
31.1*	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934
31.2*	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934
32.1*	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS*	XBRL Instance Document (XBRL tags are embedded within the Inline XBRL document)
101.SCH*	XBRL Taxonomy Schema Document
101.CAL*	XBRL Taxonomy Calculation Linkbase Document
101.LAB*	XBRL Taxonomy Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document
104*	Cover Page Interactive Data File (formatted as inline XBRL and included as Exhibit 101)

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# TRECORA RESOURCES

Dated: August 5, 2021

# By: /s/ Sami Ahmad

Sami Ahmad

Principal Financial Officer and Duly Authorized Officer

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## CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a - 14(a)/15d-14(a)

I, Patrick Quarles, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Trecora Resources;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the consolidated financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's independent registered public accounting firm and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (ii) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 05, 2021

/s/ Patrick Quarles

Patrick Quarles

President and Chief Executive Officer

## CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a - 14(a)/15d-14(a)

I, Sami Ahmad, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Trecora Resources;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the consolidated financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's independent registered public accounting firm and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 05, 2021 /s/ Sami Ahmad Sami Ahmad

Chief Financial Officer

#### CERTIFICATION PURSUANT TO 18. U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Trecora Resources (the "Company") on Form 10-Q for the period ended June 30, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Patrick Quarles, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

(1) The Report fully complies with the requirements of Section 13 (a) or 15 (d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>/s/ Patrick Quarles</u> Patrick Quarles President and Chief Executive Officer

August 5, 2021

#### CERTIFICATION PURSUANT TO 18. U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Trecora Resources (the "Company") on Form 10-Q for the period ended June 30, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Sami Ahmad, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

(1) The Report fully complies with the requirements of Section 13 (a) or 15 (d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>/s/ Sami Ahmad</u> Sami Ahmad Chief Financial Officer

August 5, 2021